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PANDEMIC WIDENS THE SCOPE OF CORPORATE SOCIAL RESPONSIBILITY IN INDIA

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Abstract:

Corporate Social Responsibility (CSR) was introduced by Companies Act, 2013. The Corporate Social Responsibility rules were applicable to the companies having a net worth of five hundred crore and more, turnover of one thousand crore and more and net profit of five crore and more in immediately preceding year. According to this rule all these companies need to spend minimum two percent of their average net profits of nearly three financial years towards their CSR expenditures. The Companies Act 2013 had also specified various activities through which the companies can spend their CSR funds. Companies contribution through their CSR funds leads to economic development of the country. COVID 19 affects the whole world adversely and to promote CSR funds of the companies Ministry of Corporate Affairs (MCA) made many amendments in CSR rules. This paper emphasizes on all these amendments and it also studies the contributions made by the Information Technology (IT) companies during this pandemic.

Keywords: CSR, Pandemic, Companies Act 2013, CSR rules

Though the term Corporate Social Responsibility is made mandatory by introducing Companies Act, 2013. It is not at all a new concept in India. This concept is first coined by American economist Howard Bowen in the year 1953. Bowen wrote a book named Social Responsibilities of the Businessman and so he is known as the father of Corporate Social Responsibility (CSR). It was seen that since past decades companies are contributing for the social welfare of the society. In India, Tata and Infosys are the best examples for the same. Tata trust was established in the year 1892 and since then it is working for the social good. The same is about Infosys foundation. This foundation was established in 1996 and it works in various areas like education, rural development, healthcare, arts and culture. These foundations work for the development of the remote regions of several states in India.

Many years prior to the introduction of CSR norms, many big Indian companies were working for social benefit. The term CSR was not known at that time. Gradually the concept of CSR got developed. There are many definitions of CSR. According to Lord Holme and Richard Wattl "Corporate Social Responsibility is the continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large". Another definition of CSR highlights that, it is the ideology of businesses giving back to society as they grow and benefit. In India Ministry of Corporate Affairs and Government of India² defines CSR as "the process by which an organization thinks about and evolves its relationships with stakeholders for the common good and demonstrates its commitment in this regard by adoption of appropriate business processes and strategies".

Definitions of CSR

¹ MCA : Definition of CSR



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A STUDY ON ONLINE MARKETING AND ITS IMPACT

Authored By

Assistant Professor Huzurpaga Mahila Vanijya Mahavidyalaya Dr Jyoti Mane

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A STUDY ON ONLINE MARKETING AND ITS IMPACT

Dr Jyoti Mane. Assistant Professor Huzurpaga Mahila Vanijya Mahavidyalaya jyotimane2688@gmail.com

Day by day growing digital market in India is an evident that the Digitalization is taking place with high speed. Executed high speed. Eventually, even for buying a product from shop situated near to home consumer may use the interact to place order. Digital marketing is the avenue of electronic communication which is used by the marketers to endorse the goods and the services towards the marketplace. The supreme purpose of the digital marketing is concerned with consumers and allows the customers to intermingle with the product by virtue of digital media (Vishal Midha, 2012). This paper sheds lights on concept of online marketing, impact of online marketing on consumer purchase, traditional marketing VS online marketing.

Keywords: Online Marketing, Promotion,

Online Marketing also referred to as 'Digital Marketing', 'Internet Marketing' or Web marketing. Online marketing refers to advertising and marketing efforts that use the Web and email to drive disease of to drive direct sales via e- commerce. Online Marketing is the term applied to the presentation of company's brand, product, and services on the internet to help build strong, ongoing customers

Online marketing offers a new market place through which to exact the product purchase and delivery process in addition to a physical market place. The major benefit of Online marketing to the marketers are 24 hours, 365 day opening, lower cost, efficiency gain, to motivate the customer for more purchase and improve customers service(Kotler,2000;Skyrme,2001)

Objective:

- To study concept of Online Marketing 1)
- To study impact of online Marketing on consumer purchases 2)

Research Methodology

questionnaire. The Primary data was collected through observation and structured Primary Data: questionnaire was structured in such a way that the respondent could give correct information and fill up the questionnaire in short time.

Secondary data is collected from books, Journals, news paper and websites.

Sample Size: For the present study sample size is determine 100 respondent's opinion who presently purchasing product with the help of online Marketing.

Traditional Marketing VS Online Marketing	
Traditional Marketing Customer get response only during working	
hours. There is no communication with the viewer	There is communication with the viewer
and avagacive	It is time saving and very economical.
Conversation is one way Medium of communication is letter, Email	Conversation is two way Medium of communication is through social Medium of communication is through social
Medium of communication is fetter, comm	media, weosite and cinans,
Traditional Marketing includes broadcast	Online Marketing includes Google Ads,

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dia, Emails, Telemarketing etc	Websites, Content Marketing etc	
aditional Marketing required large	Little or no investment is required to reach customer.	
Ad Placement is static and unchangeable	Ad location can be revised as new analytics become available to maximize marketing spend	
In Traditional Marketing manpower is important requisite for success	In Online Marketing requirement of manpower is low.	
Round exposure 24X7 year is not possible	Round exposure 24X7 year is possible	

Advantages Online Marketing and Analysis: Online marketing technologies permit the customers to keep on with the company information rationalized (Gangeshwer, 2013). These days a lot of customers can way in internet at any place whichever time and companies are constantly updating information regarding their goods or services. Customers know how to visit company's website, examine with reference to the products and make online purchase and afford feedback. Consumers get complete information related to the products or services (Gregory Karp, 2014). They can make comparison with other related products. Digital marketing allows 24 hours of service to make purchase for the consumers. Prices are transparent in the digital marketing (Yulihasri, 2011).

Data Analysis:

Table 1 Gender wise distribution of respondent

Gender	No of Respondent	Percentage of Respondent
Male	41	41%
Female	59	59%
Total	100	100%

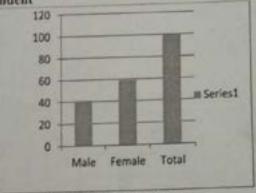


Table 2 Distribution of Respondent according to their Age group

Table & Distribution			
Age	No of Respondent	% of Respondent	
Below 18	05	5%	
19 to 30	56	56%	
31 to 45	37	37%	
Above 45	02	2%	
Total	100	100%	

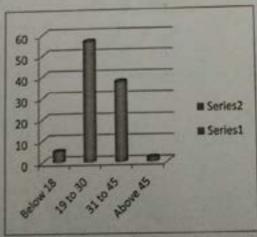


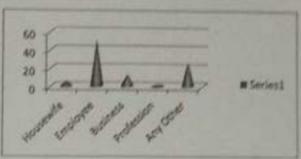
Table 3 Distribution of Respondent according to their Occupation.

Occupation	No of Respondent	% of Respondent
Housewife	06	6%
Employee	52	52%

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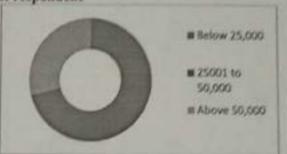
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1. 4411-	1007		
siness	13	13%	
afession	02	2%	
ny Other	27	27%	
otal	100	100%	



distribution of respondent

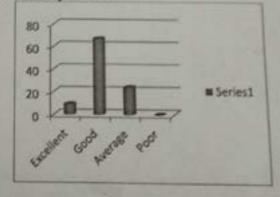
Income	No of Respondent	% of Respondent
Below 25,000	25	25%
25001 to 50,000	46	46%
Above 50,000	29	29%
Total	100	100%



the straiteness of Online Snopping			
Awareness of	No of	% of	
online Shopping	Respondent	Respondent	
Yes	100	100	
No			
Total	100	100	

Table 6 Availability of online information about product

Particulars	No of Respondent	100
Excellent	09	9%
Good	67	67%
Average	23	23%
Poor	01	1%
Total	100	100%



Particulars	The second second	% of Respondent
Weekly	03	3%
Monthly	39	39%
Yearly	44	44%
Frequently	14	14%
Total	100	100%

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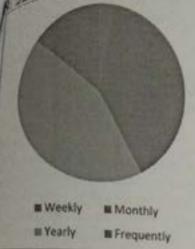


Table 8 Reasons for choosing Online Shopping

Particulars	No of Respondent	% of Respondent	
Lower Price	22	22%	
Variety of Products	41	41%	
Various Mode of Payment	17	17%	
Easy Buying Procedure	12	12%	
Others	08	8%	
Total	100	100%	

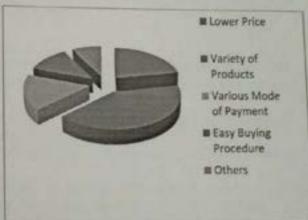


Table 9 Are you satisfy with Online Shopping

Particulars	No of Respondent	% of Respondent
Yes	100	100
No		-
Total	100	100

Finding & Suggestion:

- It is found that ratio of female customer is very high in online shopping i.e. 59%
- Majority of respondents i.e 56% are from the age group of 19 to 30. Thus this
 research paper deals with impact of online shopping on younger respondents.
- 3) Employee of various companies are purchasing more than others through online shopping i.e. 52%
- 4) Income of respondent mainly falls in the range of Rs. 25001 to 50,000 i.e. 46%
- 5) Awareness about online shopping is 100% among the respondent.
- 67% respondent feels that availability of online information about the product is good.
- 44% respondents purchase the product annually where as 39% respondents purchase the product monthly.
- 8) Most number of the respondent i.e. 41 % feels that online shopping have broad variety of products, others feels that they can have product with lower price, a variety mode of payment and simple buying procedure etc.
- 9) Online Marketing has a greater future in the present.

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Respondent feels that it is safe mode of online purchase.

Customers are satisfied through purchasing online Marketing. 11)

stions:

- Create awareness among the people about online marketing. 1)
- Provide service to the customer before and after purchase. 2)
- Provide complete description to the customer about the product. 3)

:lusion :

by day growing digital market in India is an evident that the Digitalization is taking place with speed. Eventually, even for buying a product from shop situated near to home consumer may the internet to place order. From the study it is clear that the low price offered by the online pper play mostly positively influencing factor compare to other retail market price motive the sumer to shop online. Purchase through online saves time and more convenience due to 24X7 illability and large number of brands with their images are displayed in the portals helps stomers to know about their products how it actually looks at.

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Authored by

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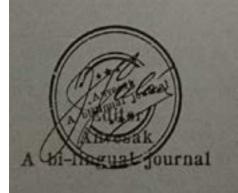
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A STUDY OF AWARENESS OF M- COMMERCE AMONG CITIZENS IN PUNE CITY.

Dr. Jyoti Mane. Huzurpaga Mahila Vanijya Mahavidyalaya Pune: jyotimane2688@gmail.com

Abstract :- M-Commerce made people to transfer funds, shopping without going to shops with a moment. E commerce conducted on laptops using internet, where as M Commerce is conducted on Mobile also Mobile phones using internet. M-Commerce is the buying and selling the products using mobile device, mobile application and internet. M-Commerce can provide a better approach of transactions at any time and at any place. People are using mobile application instead of web application for funds transfer, ticket booking etc. Thus M Commerce replacing E commerce. This paper sheds lights on M commerce, advantage, disadvantage of M Commerce and awareness of M commerce among citizens in Pune city. People feels that it become very easy to work due to M commerce. It is good way to enhance business and services. Mobile Commerce is gaining increasing acceptance amongst the various sections of the society.

Keyword - M- Commerce, E Commerce

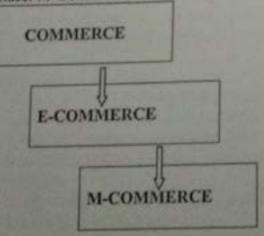
Mobile commerce (M Commerce) is the buying and selling the products using mobile device, Introduction :mobile application and internet. Mobile commerce services were first delivered in 1997, when the first two mobile phone enabled Coco-Cola vending machines were installed in the Helsinki area in fin land. Mobile commerce server developed in late 1997 by Kevin Duffey at Logica.

Commerce: Commerce deals with goods and services of economic value between seller and buyer. With invention of new technologies commerce has taken many forms. The way of dealing, exchanging goods and services has undergone massive changes with the day passed on.

E-Commerce : E- Commerce is the buying and selling of products and services by business and consumer through an electronic medium, without using any paper documents. E- commerce stands for electronic commerce. E commerce has created a new environment in business transactions using Internet. It provides a platform of advertisement of products, allows negotiations, settlement of financial

M-Commerce: Mobile commerce is known as M Commerce. M-Commerce is the buying and selling the products using mobile device, mobile application and internet. M-Commerce can provide a better approach of transactions at any time and at any place.

E Commerce is conducted on desktop and laptops using internet. M commerce is conducted on mobile phone using internet. M Commerce can provide a better approach of transactions at any time and at any place. M-Commerce is subset of E-Commerce



1) Easy to use :

The mobile applications are very easy to use. It does not required any specific skills.

2) Better deal for customer :

The customers are search Varity of products using mobile application. He can compare the product and placed the order. Thus he can get the better deal.

3) Savings:

Without visiting the shops customer can get the required product. Thus his money and time of travel is saved. Customer purchase the product using mobile application. Amazon, Snap deal is the example of mobile application.

4) Secure Transactions :

On Time password (OTP) is generated for mobile transactions. Thus customer can do the secure transactions.

Disadvantages of M Commerce

1) Small screen Size:

Small screen of mobile makes the customer difficult to search more items in single display.

Speed of mobile device is less than the desktops and laptops.

3) Effect on health :

The Mobile phones have microwave radiations that causes serious effect on health of user.

Objectives:

1) To understand concept of Mobile Commerce.

2) To study awareness of Mobile Commerce among citizens in Pune city

3) To study difficulties applying Mobile Commerce.

Need of Study

Mobile phones are being increasingly used by people of all age groups for various purpose. This is because mobile phones and smart phones are easy to use and now a day it is available at low prices. Mobile phones and smart phones are not used only for sending sms but also available for online transactions, online banking, paying bills, shopping and booking tickets. There has been a fast growth in the electronic shopping and transactions. M Commerce is now being supported and taken to another level by the financial firms, banking sectors and mobile operators.

Mobile Commerce has become the latest topic for today. Business organizations have been restlessly evaluating the revenue potential of the M-commerce market and developing business models to exploit the huge profit potential of this new market. So the main purpose of this paper is to study of awareness of Mobile Commerce among citizens in Pune City.

Research Methodology:

Primary Data: Primary data was collected through observation and structured questionnaire. The questionnaire was structured in such a way that the respondent could give correct information and fill up the questionnaire in short time.

Secondary Data: Secondary data has been collected from various books. Journals, magazines and

Sample size: The sample size is determined 50 respondent's in Pune city.

Limitations of the Study:

1) The study is restricted only in and around pune city.

2) The study is mostly depends upon views and opinion by the respondents.

Data Analysis

Table 1 distribution of Respondent according to their Age group

	No. of Respondent	%
20-30	21	42
30-40	16	32
40 & above	13	26
Total	50	100

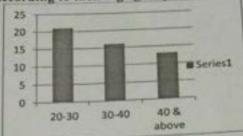


Table 2 Gender wise distribution of respondent

Gender	No of Respondent	%
Male	22	44
Female	28	56
Total	50	100

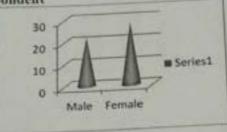


Table 3 Qualification of Respondent

Qualification	No of Respondent	%
HSC	01	02
Graduate	15	30
Post Graduate	34	68
Total	50	100

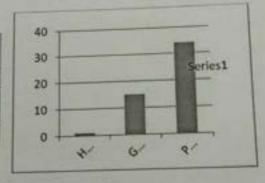
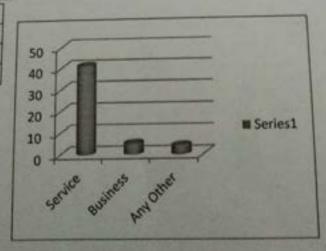


Table 4 Nature of Occupation

Service	41	82
Business	05	10
Any Other	04	08
Total	50	100



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Table 5 Income wise distribution of respondent

ncome	No of Respondent	%
5,000-25,000	12	24
25,001-50,000	13	26
50,001 & above	25	50
Total	50	100

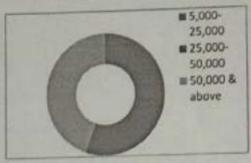


Table 6 Frequency of M Commerce

Frequency	No of Resondent	Percentage
Weekly	17	34
Monthly	20	40
Occasionally	13	26
Total	50	100

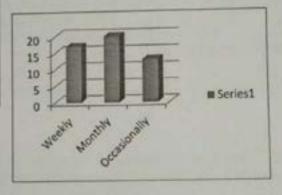


Table 7 Purpose of using Mobile

Ticketing	30
Money Transfer	43
Information Services	34
Mobile Banking	33
Sale & Purchase	38
Any other	05

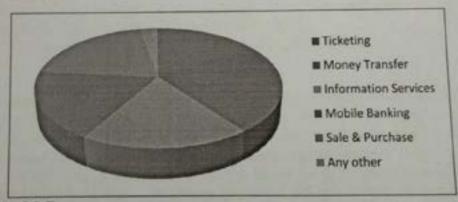
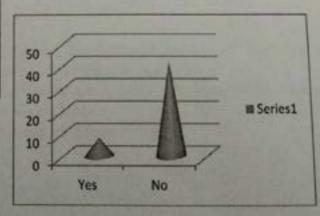


Table 8 Difficulties face by M Commerce

	No of Respondent	%
Yes	08	16
No	42	84
Total	50	100



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Finding & Suggestions

1) Majority of the respondent i.e. 21 (42%) are from the age group of 20-30. Thus this research SSN: 0378-4568

paper deals with awareness of younger respondents.

2) M-Commerce has a greater future in the present market. 3) Ratio of Female respondents are high in applying M Commerce i.e.56%

4) Awareness about M Commerce is 100 % among the respondents.

5) 84% respondents are satisfied through M Commerce.

6) 68% respondent are well qualified.

7) People find that it is safe mode of transactions.

8) Income of respondents mostly falls in the range of 51000 & above i.e. 50%

9) Frequency of applying M commerce is 40% Monthly, 34% Weekly by the respondents 10) With the help of this wireless technology all commerce activities has become very easy and there is no need of direct interaction between buyers and sellers.

11) Employee of various companies are using M Commerce than others i.e 82%

12) Most of the respondent used mobile for the purpose of Ticket Booking, Money Transfer, Information services, online purchases and Mobile Banking.

13) There are some problem facing by people is fear about their privacy, used of graphics is limited, tiny screens, Internet Connectivity etc.

Suggestions:

- 1) The government should take necessary action for improvement in affordability of mobile devices, mobile internet connectivity, mobile payments, security, low tariffs-high revenue, proper government policies.
- 2) For enhancing mobile commerce industry rules and regulations should be liberalized.

3) Government had to start campaigns for mobile commerce knowledge.

4) Mobile application are also developed to give more security to the transactions.

Conclusions

This study reveals that citizens in Pune city is aware about M Commerce. They used Mobile for money transfer, ticketing, Purchase product online, Mobile banking etc. People feels that it become very easy to work due to M commerce. It is good way to enhance business and services. Mobile commerce is on growth track. Mobile Commerce is gaining increasing acceptance amongst the various sections of the society. This growth can be partly traced back to technological and demographical developments that have been influencing important aspects of the socio-cultural behavior in today's world.

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COMPANIES DURING COVID-19

Dr.Neha,S. Puranik, Assistant Professor, Huzurpaga Mahila Vanijya Mahavidyalaya, Pune

Abstract

In modern times, business cannot be separated from the society because it generates profit with the cooperation from society and at the cost of environment and natural resources. So business organization has the responsibility towards society. This helps them to achieve sustainable development in the long

CSR is made mandatory for certain size of companies according to the Companies Act, 2013 along with the provisions of Companies (CSR Policy) Rules, 2014.

Many IT companies are generously engaged in CSR activities. During the pandemic situation of Covid-19, they have contributed a lot towards the society. The focus of this paper is to study CSR Expenditure of selected IT companies during Covid-19.

Key Words Corporate Social Responsibility (CSR), CSR Expenditure, Net Worth

Introduction

CSR focuses on the idea that a business has social obligation above and beyond making a profit. It requires a management to be accountable to the full range of stakeholders. CSR is the commitment by the business to behave ethically and contribute to the economic development of the country.

It also helps to improve the quality of life of the workforce and their families and local community and society at large.

Thus CSR is how companies manage their business process to produce on overall positive impact on society.

Need of CSR

- 1) Acceptance of CSR goals leads to improve public image
- 2) CSR aims at consumer protection
- 3) CSR is useful to protect local and global environment
- 4) CSR promotes adherence to labour standards by companies and their business partners.

Following are the benefits of CSR to companies

1) Productivity and Quality

Improved working conditions, reduced environmental impacts or increased employees involvement in decision making leads to increased productivity in a company.

2) Improved Financial Performance

CSR helps companies to achieve positive financial performances. This leads to better corporate reputation and brand image, improved employee recruitment, retention and motivation and a more secure environment to operate in.

3) Brand Image And Reputation

A socially responsible company can benefit can enhance its reputation with the public as well as reputation within the business community

4) Access to Capital

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Juni Khyat

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Companies with strong CSR have increased access to capital.

CSR is integration of socially beneficial programs and practices into a corporation's business model and culture.

According to Sec. 135 of Amended Companies Act, 2014

CSR norms are applicable on companies which has

a) Net Worth of 500 cr. or more

b)Turnover of Rs 1000 cr. or more

c) Net profit of Rs. 5 cr. or more.

Thus every year companies with a minimum net worth of Rs. 500 cr., turnover of Rs 1000 cr. or net profit of Rs. 5 cr. are required to spend at least 2% of their average profit for the previous 3 years on CSR activities.

The purpose of CSR is to give back to the community, take part in philanthropic causes, and provide positive social value. Businesses are increasingly turning to CSR to make difference and build a positive brand around their company.

The Covid-19 has been considered as Global Pandemic by the World Health Organization. This disease

tremendously disrupted the socio-economic circumstances of the whole world.

The Government of India and State Governments announced lockdowns throughout the country in March, 2020. These lockdowns were extended from time to time. In the present era of Covid-19, it has been observed that some companies are performing CSR activities by promoting social awareness for social distancing.

This research paper is focused on the study of CSR Activities and expenditure incurred by selected IT

Companies during pandemic.

Objectives of Research Study

1) To study CSR initiatives undertaken by selected IT companies during pandemic of Covid-19.

2) To study about expenditure incurred by these companies before and during Covid-19.

Research Methodology

The researcher has adopted Quantitative Method for this study. The research has been conducted on the basis of Secondary Data sources. The data is collected from Published Annual Reports of such companies.

CSR in India

CSR is focused on many types of stakeholders and outcomes including stakeholders outside the organization and outcomes that go beyond financial results.

CSR is not new in India. Ever since its inception, corporate like TATA Group, Aditya Birla Group etc.

have been serving to community through donations and charity.

In India, CSR is governed by Sec. 135 of Amendment Act, 2014. Thus CSR activities is a legal mandate for the companies.

According to the provisions, companies have to set up CSR committee consisting of their board members including at least one independent director.

Thus now day's companies are becoming increasingly aware of their role towards the society.

Thus companies are now setting up separate departments to develop policies, strategies and goods which are for their CSR programs and allocate separate budgets for them

These CSR programs are based on well defined social beliefs CSR programs range from community development to development in education, environment, and healthcare and so on.

CSR of selected IT companies Infosys Technologies Limited-

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Infosys Technologies Limited provides consulting and IT services to clients worldwide.

It was founded in 1981 by N.R.Narayan Murthy and six of his collegues.

The corporate head quarters are based in Bangalore, India.

In 1987, Infosys opened first office in USA.

In 1993, Infosys became a public limited company and successfully completed IPO in India.

In 1996, Company established first office in Europe. In 1999, Infosys crossed \$200million in annual revenue and was listed on NASDAG.

In the same year, it opened offices in Germany, Sweden, Belgium and Australia.

In 2000, it crossed 200\$ million in annual revenue. In 2004, it crossed US\$1 Billion and in 2006 US\$2 Billion.

Today it has offices in more than 20 countries across the world.

The core values of Infosys are Customer Delight, Lead by Example, Integrity and Transparency, Fairness and Excellence.

Infosys CSR Activities

- Infosys implements social development projects through CSR trust named as Infosys Foundation
 which is established in 1996 which aimed at providing a dedicated approach to community
 development and also to fulfill CSR commitments.
- Infosys foundation works towards removing malnutrition, improving healthcare infrastructure, supporting primary education, rehabilitating abandoned women and children and preserving Indian Art and culture.
- 3) Infosys foundation partners with NGO have to make a difference among local communities. The company's focus has been to contribute to the sustainable development of the society and environment and to make our planet a better place for future generations.
- 4) CSR works towards supporting projects in the area of education, eradication of hunger and malnutrition, art and culture, health and care environmental sustainability, disaster relief and rural development
- 5) CSR committee is responsible for execution of CSR policy
- 6) Infosys foundation USA was established in 2015 with the mission of expanding computer science education to K-12 students and teachers across USA this foundation conducts professional development programs for teachers and runs innovative campaigns
- 7) Infosys science foundation was also setup in 2009 to encourage the practice of science and research.

Infosys CSR during 2018-19

During the year 2018-19 Profit After Tax amounted to Rs.14702 crores.

Hence the Average Profit for last 3 years is Rs.17018 crores.

According to the legal requirements it had to spend Rs.340 crores during 2018-19.

Infosys has spent Rs.342 Crore as against its prescribed CSR expenditure of Rs. 340 Crore (2% of net profit of Rs. 17018 Crore) towards various schemes of CSR.

Table:-1

Table:-1			
Amt. In Cr.	2017-18	2018-19	
Amount to be spent	323.1	340.35	
Actual Amount spent	323.1	342.04	
SOUDCE ANNUAL RE	PORTS OF IN	FOSYS	

The above table shows that expenditure of IFOSYS on CSR has increased over past few years and it has spent more amount than prescribed limits which is a good initiative.

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infosys CSR during 2019-20

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During the year 2019-20 Infosys has spent 360 crores as against the prescribed amount of 359.56 crores. From CSR expenditure, the company has contributed a lot for providing healthcare facilities. This expenditure was incurred due to pandemic situation.

During 2019-20 Infosys Foundation has contributed in the following activities-1.100 bed quarantine facility was provided for patients in Bangalore in collaboration with Narayana

Health City.

Contributed to PM Cares fund created for Covid-19.

The CSR wing of Infosys, Pune carried out key activities in an around Pune city which were as follows-1. Provided 41000 people with 6 Lakh meals

2. Enabled Government schools to deliver online education. 3. Contributed 300 cots and mattresses to Covid-19 Care Centres

4. Donated 20 ventilators, 40 viral transport kits, 3 oxygen cylinders, several HIV disposable kits, 50000 capsules to hospitals

5. Assisted a blood bank in the collection and processing of 1000 units.

6. Provided 1.8 Lakhs Masks, 1.3 Lakhs Gloves, 1000 cans of Sanitizers with 5 Litre quantity, PPE Kits and high performance Surgical Gowns.

TCS CSR Activities

1) TCS CSR is focused on education and skill building as well as health, wellness and environment

2) TCS has partnered with TATA trust, NGOs and various nonprofit organizations

3) In the year 2018-19 TCS has spent 434 crores on various CSR activities as per annual report.

TCS CSR activities during 2019-20

Up to financial year 2018-19, TCS was unable to follow prescribed CSR limits. However during the financial year 2019-20, TCS has spent 602 crores which is 2.01% of average net profit of last three years. Out of 602 crores, TCS has spent 175 crores for Health and Wellness.

It has contributed as follows-

1. Provided PPE kits for medical personnel on the frontlines

2. Provided respiratory systems for treating increasing cases

3. Providing testing kits

4. Setting up of modular treatment facilities for infected patients

Tech Mahindra CSR Activities

1) Tech Mahindra foundation was setup in 2007 and Mahindra Education Institution was setup in 2013 for various CSR activities

2) Tech Mahindra Foundation implements projects relating to education and employability

3) Mahindra education institution looks after higher education projects

4) According to annual reports of 2018-19 Tech Mahindra has spent 90.36 Crores on various CSR

5) According to annual reports Tech Mahindra has spent 98.31 crores as against prescribed limit of 94.75 crores.

Wipro CSR Activities

- 1) Wipro CSR activities focused on education, primary health care and communities, ecology and
- 2) As per 2018-19 annual report they have spent 185.3 crores on CSR activities

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ISSN: 2278-4632 3) As per annual report of 2019-20, Wipro has expended 181.8 crores as against 166.9 crors

Wipro CSR during Covid-19

During the pandemic situation of Covid-19, Wipro focused on augmenting the capacity of healthcare

They worked with partner organizations for supply of sanitizers, masks, PPE kits ,Testing Kits, Ventilators, Isolation Units etc.

Data Analysis of expenditure on CSR activities by leading IT companies

Table:-1 TABLE SHOWING	INFOSYS	TCS	TECH MAHINDRA	WIPRO
Avg Profit	17978	29950	4737.50	8802.2
Amount to be spent	359.56	599	94.75	166.9
Actual Amount spent	360	602	98.31	181.8
Percentage of Expenditure	2.002	2.01	2.07	2.06

We can conclude that all the IT companies under study have fulfilled the CSR Limits. Due to Covid-19 situation, the companies have spent more amount for Healthcare Facilities.

- From the above secondary data researcher has the following conclusions-1) Expenditure of most of the leading IT companies on CSR is increasing over the period of years
 - 2) The same trend should be continued because companies can build and maintain their image and
 - 3) Generally CSR of companies are focused towards environmental issues, health care and
 - 4) Most of the IT companies spend more than prescribed expenditure on CSR activities by setting up separate CSR committee for implementation of activities.

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THE IMPACT OF LIBERALIZATION, PRIVATIZATION AND GLOBALIZATION (ICLPG-2021)

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A STUDY OF 'JOB HAPPINESS'OF THE COLLEGE PROFESSORS IN SELECTED COLLEGES IN PUNE

GAURI SHINDE

MBA- HR. NET (Women Studies), NET (Management), SET (Management)

Abstract:

The importance and contributions of human resource have been identified by the researchers worldwide. Many studies have been undertaken to develop employees and to enhance their skills, qualities, potentials etc. Organizations have become more aware about the wellbeing of employees and are implementing various methods and techniques for increasing it. With this, the concept of 'Job happiness' has emerged. Organizations are focusing on not only job satisfaction but also job happiness of the employees. Job happiness offers numerous benefits to the organization and to the individual employee.

Employees in all professions seek happiness and this impacts their job performance and overall quality of their professional and personal life. One such profession which not only deserves happiness but also gives happiness is a profession of a 'teacher'. This research paper focuses on the happiness of college professors and tries to find out the factors leading to their happiness.

Key words: Happiness, wellbeing, factors responsible for happiness, job satisfaction, job happiness

Introduction:

Happiness-

Happiness can be defined as a state of being happy. It is the feeling or sense of wellbeing, joy and contentment. It is an emotion experienced by everyone. To be specific theses are pleasant and positive emotions. For each individual the causes of happiness may differ. Some of the basic factors that normally make people happy are good Health, money, children, being with loved ones, comfortable life, hobbies, achievements etc.

The basic 3 sources of happiness can be broadly classified under 3 heads:

- 1. Close relationships
- 2. Job or past time
- 3. Helping others

Job happiness-

happiness. It is the feeling of joy and contentment one feels at work and due to work. Job happiness is the positive feeling employees get at the workplace. It can be momentary or a long term phenomenon. Long term happiness is a process, resulting from many factors leading to happiness.

Advantages of Job happiness-

There are many positive effects of employees being happy at workplace. Some of the advantages of job happiness are discussed below:

! Increases the productivity- Happy employees are more productive. Their work efficiency and effectiveness both increases.

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TAX AUDIT UNDER SECTION 44 AB OF INCOME TAX ACT 1961

Monika Nitin Kulkarni* Dr. Ropuli Sheth**

ABSTRACT

Direct tax revenue is one of the vital source of revenue forthe government. And more than 50% of direct tax revenue is earned through tax collection from Business and Profession.

To put a check on direct tax collection from business and profession. The Tax audit was introduced by section 11 of the Finance act, 1984 by insertion of a new section 44AB to the Income Tax Act, 1961 w.e.f. 1st April, 1985. Income Tax audit, as evident from the name, is aimed at evaluating whether an individual or a business organisation has accurately filed the income tax returns for an assessment year.

Tax Audit is an important controlling tool available with government to keep a close watch on direct tax revenue submission by Business and Profession. Higher the revenue, the more likely government will put in place developmental plans for the enhancement of the living standard of the

The study of Tax Audit is undertaken to throw light on variousimportant provisions and aspects of Tax Audit. It is especially focussing on applicability of Tax Audit, roleof Tax Audit in Direct Tax Collection and current reforms under section 44 AB. For this paper secondary data will be the prime source of data though if required primary data source will also be explored.

Further this study is both descriptive and explanatory. To conduct the study quantitative and qualitative methods will be used. This is a conceptual research which will enhance the understanding of Tax audit Section 44 AB provisions and its focussed towards bringing Tax

Keyword: Tax Audit, Tax awareness, Tax compliance, Assessment year, Tax Return

1. Introduction:

5 Trillion dollar goal for Year 2024 is set by Honourable Prime Minister of India. To achieve this we require to explore all major sources of revenue generation. Direct tax revenue is one of the vital source of revenue for government. And more than 50% of direct tax revenue is earned through tax collection from Business and Profession.

To put a check on direct tax collection

from business and profession, TheTax audit was introduced by section 11 of the Finance act, 1984 by insertion of a new section 44AB to the Income Tax Act, 1961 w.e.f. 1st April, 1985.Still, due to Lack of Tax awareness and low tax compliance is resulting into low tax revenue collection from business and profession.

Objective of the Income Tax audit is to keep a check on correct tax payment by closely checking the return filled by Business

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Organisation and Professionals for an assessment year, A practicing chartered accountant or a firm of Chartered Accountant can only assess returns filed by observing the income, deductions and expenditures and other rules as given under the Income Tax Act, 1961. The tax audit process makes the calculation of tax returns very simple. The Chartered Accountant after completion of Tax Audit submits the report in Form 3CA and 3CD or 3CB and 3CD and mentions the observation made by him.

To enhance revenue collection, it becomes important to study the concept, applicability and role of Tax Audit execution in present scenario.

2. Objectives

- To understand the Tax Audit Concept.
- II. To study applicability of Tax Audit.
- III. To study the role of Tax Audit.
- IV. To study Tax Audit reforms.

3. Hpothesis

- I. Tax Audit is playing an important role in direct tax collection.
- Tax Audit reforms making tax audit more complicated

4. Research Methodology

This paper is basically based on secondary data collection. For data collection Institute Accountant purpose Chartered Journals, Economics Times articles, Websites articles other research articles of reputed journal and Jaykar library 'E Resource' have been explored. This study is explanatory and quantitative type.Both descriptive qualitative methods are used during the research process. This is a conceptual research which will enhance the understanding of Tax audit Section 44 AB provisions and its focussed towards bringing Tax awareness.

5. Tax Audit Section 44ab Provisions

- 5.1 Tax audit can be conducted by a Chartered Accountant who holds the certificate of practice and is in full-time practice.
- 5.2 Applicability OfTax Audit (U\S 44ab)

5.2.1 Following Persons are required to get their Accounts Audited.

- Individual/Sole Proprietor
- Hindu Undivided Family ii.
- Company iii.
- Partnership Firm 114
- Association of Person V.
- Body of Individual vi.
- Local Authority vii.
- Co-operative Society viii.
 - Trust IX.
 - Artificial Judiciary Person

5.2.2 Conditions for Tax Audit Applicability

- He must be defined as 'Person' under Income Tax Act 1961
- Business It is applicable to ii. Profession Head only.
- Books of Accounts maintenance is iii. compulsory to persons eligible for Tax Audit.
- Business and Profession object must be to earn profit or gain.
- 5.2.3 The following are the additional sections under Income Tax Act, 1961, which are giving additional regulations related to income tax audit in India.

Sr. No.	Section	Tax Audit Related Various Sections
1		Details
	44 AD	According to this section -
		i. If a business declares its income 8% and above of Total Gross Receipt Turnover
		ii. And when all receipts and payments are through non cash transaction then at or above 6% of Total Gross receipt Turnover, Then Tax Audit is not applicable up to Rs 2 Crore Turnover Gross Receipt
	TO STATE	Imp Features
2	44ADA	Maintenance of books of Accounts is not required
		It is applicable to following Persons only-1. Individual 2.HUF 3.Partnership Firm
		Your business needs to fall under categories such as: 1. Engineering 2. Legal 3. Architectural 4. Accountancy 5. Medical 6. TechnicalConsultant 7. InteriorDecorators In addition to these authorised representatives, film artists, certain sports-related persons and company secretaries. U/S 44ADA of Income Tax Act, you can opt out and opt inof the presumptive scheme without the 5
		yearperiod restriction.
	44AA	It gives directives on how to maintain the accounts while carrying out a business or profession
	44AE	This section is only applicable for small businesses that conduct activities like hiring, plying or leasing goods carriages. Your business must have maximum 10 goods carriage vehicles. And you cannot claim deductions fo expenditures such as depreciation.
	44BB	For Non-Resident Indians involved in business specialising in the mineral oils industry, like exploration.
4	14 BBB	This is applicable to Civil Construction Companiengaged in particular type of power projects.

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5.2.4 Gross Turnover\Gross Receipts Limits For Tax Audit Applicability

Sr. No.	Category of Person	Gross Turnover\ Gross Receipt Limit
1	Carrying on business	>Rs. 1 Crore
2	Carrying on profession	>Rs. 50 Lakhs
3	Carrying on business (opted for presumptive taxation under Section 44AD)	Under Presumptive scheme declaration of profits or gains lower than the prescribed limit
4	Carrying on profession (opted for presumptive taxation under Section 44ADA)	Under Presumptive scheme declaration of profits or gains lower than the prescribed limit
5	Carrying on business (opted presumptive taxation under Section 44AE, 44BB or 44BBB)	Under Presumptive scheme declaration of profits or gains lower than the prescribed limit
6	Carrying on the business (opting out for presumptive taxation under section 44AD in any one financial year of the lock-in period i.e. 5 consecutive years)	If income exceeds the maximum amount not chargeable to tax in any one financial year of the lock-in period i.e, 5 consecutive years.

5.2.5 Recent Reform in Applicability of Tax Audit

Tax Audit limit is changed and now this has become ,from 1 Crore to 5 Crore from A.Y. 2020-21(F.Y.2019-20), if the tax payers cash receipts are limited to 5% of the total gross receipts or turnover and if the taxpayer's cash payments are limited to 5% of the aggregate payments.

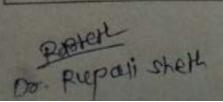
Tax Audit Applicability Table(After Reform)

Sr. No.	Gross Receipt/Turnover	% of Cash Receipts and Cash Payments	% of Income/ Profit	Audit Applicability	Section
1	Up to 1 Crore	N.A.	≥ 8 % or 6 %	N	N.A.
		N.A.	< 8% OR 6%	Y	Sec. 44AD
2	1 to 2 Crore	≤5%	≥8% or 6%	N	NA

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		≤5%	< 8% OR 6%	Y	Sec. 44AD
		> 5%	≥ 8 % or 6 %	N	NA
		> 5%	< 8% OR 6%	Y	Sec. 44AD
3	2 TO 5 CRORE	≤5%	NA	N	NA
		> 5%	NA	Y	Sec. 44AB

The small eligible assessee having turnover below 2 crore, and his total cash receipts and cash payments is below 5 % of such receipts or payments, is required to get his books of account audited as per sec 44 AD and assessee whose turnover is more than 2 crore, and if his total cash receipts and total cash payments is less than or equal to 5 % of such receipts or payments, is not required to get his books of account audited u/s 44 AB.

And a business man with sales turnover less than 2 crore, need to do tax compliances. It is really unfairwith small businessman. Here CBDT should give the explanation which is logical, and shall do required amendments in Income Tax Act, 1961

06. Role of Tax Audit

Direct tax revenue is a vital source of revenue. To enhance the tax revenue and to study the role of Tax Audit more elaborately researcher studied various national and international research paper as well as articles.

 Role of direct and indirect tax in development of Indian economy (IJRF volume 5, issue 12, December, 2015)

Role of Direct Taxes is very important for the progress and development of a country, though indirect tax is also equally important. Taxes are putting their impact on overall economy. Findings of paper concludes that Indian population are coming from different economic background which is an important Key characteristic of Indian Economy, therefore focus should be more on Direct Taxes as compared to Indirect Taxes. By proper Tax Administration Tax avoidance and Tax evasion can be abolished. This will increase the revenuecollection of Indian government through taxes.

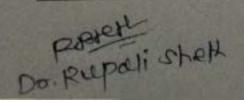
ii. Studyof impact of tax audit u /s 44 ab of the income tax act 1961 on tax evasion (PhD Thesis Pune University, study period – Year 2005 to 2010)

The research objective of this PhD thesis is to study the effect of Tax Audit in finding and controlling the Tax Evasion in India. Research Findings says that, the there are various types of Tax Evasions taking place through different different ways. All such ways of Tax Evasion can not be checked and controlled through Tax Audit, therefore Tax Audit though effective for detecting the Tax Evasion is not the absolute way to keep a check on Tax evasion. Some incidences of Tax Evasion such as Manipulation of allowances and reserves, duplicate entries for some expenses, manipulation of Accounting Policies by hiding the documents supporting the

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business transactions, by manipulating sales receipts and bills.

This research concludes that for detecting and controlling the Tax Evasion the Role of Various agencies such as Tax Officer, Tax Auditor, Tax Payer and also the Accounting Standards is important.

 Impact of Tax Audit on improving taxpayers compliance: empirical evidence from Ethiopia (Bahir Dar University)

The objective of given research paper is to study the impact of Tax Audit on enhancing tax compliances. Findings and Conclusion tells that there is avery strong relationship between the Tax compliance level and the number of audited files.

iv. E-Filing of tax Audit report in new Income Tax E-filing Portal (The Chartered Accountant journal-Sept 2014)

Before E-filing of Tax audit report, some Auditors prepared their back dated Audit Reports after the due date, but the respective assessee filed the return before the due date. Since there was no control to check the date of Audit Report entered in the ITR, this contravention went unnoticed. In certain cases where auditors made the disallowances in the report, the assessee did not consider the same for calculating the tax and filing the return. The Income Tax Department had no means to know this fact, since the audit report was not submitted. Only in the scenario of assessment proceedings etc., where the Audit Report was called for by the department, such tax evasion practices were disclosed. There existed no mechanism to check the Tax Audit Details entered by the assessee. Taking benefit of these loophole, certain assessee furnished inaccurate particulars of Tax Audit Details in their returns. The gravity of this issue can be understood by referring to following statistics of ITR uploaded for F.Y. 11-12 - A) 652 membership numbers quoted by the assessees in e-returns do not subsist at all. B) 2,503 Tax Audits were conducted using fake membership numbers. (1) In 311 Returns, details entered belonged to deceased members who passed away before 31-03-2011. D) 759 Tax Audits were conducted using identity of deceased members with the introduction of new e-Filing Portal, The Income Tax Department has moved towards greater transparency and efficient working Further, recent changes made in Tax Audit report, put more duties on the auditors than ever before and make it compulsory for them to be more careful and vigilant while discharging their duties.

Role of Tax audit will become more clear after studying the following Tax Collection Data information.

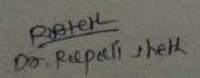
Contribution of Direct Tax Revenue to Total Tax Revenue

Sr No	F.Yr	Direct Taxes (Rs. crore)	Indirect Taxes (Rs. crore)	Total Taxes (Rs. crore) Direct Tax As % of Total Taxes	Direct Tax As % of Total Taxes
1	2014-15	6,95,792	5,43,215	12,39,007	56.16%
2	2015-16	7,41,945	7,11,885	14,54,180	51.03%
3	2016-17	8,49,713	8,61,515	17,11,228	49.65%
4	2017-18	10,02,037	9,15,256	19,18,210	52.24%
5	2018-19*	11,37,685	9,39,018	20,76,703	54.78%

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Contribution of Corporate Tax to Direct Tax Collection (in Crores)

Financial Year	Corporate Tax	Personal Income Tax	Other Direct Tax	Total	% of Corporate Tax to Direct Tax
2014-15	428925	265772	1095	695792	
2015-16	453228	287637	1079		62%
2016-17	484924	349503	15286	741944	61%
2017-18	571202	419884	10951	849713	57%
2018-19	663571	473121	993	1137685	57%

(Actual figures based on internal reporting) MIS of the I. T. Department/ data published by Government agencies)

Data information shared in above tables clearly indicates that in recent years more than 50% Tax collection is through Direct Taxes. And more than 50% tax collection is through Corporate tax collection. This clearly indicate the important role of Tax Audit which is closely observing such huge source of revenue and promoting for tax awareness and tax administration.

07, FINDINGS AND CONCLUSION

- 7.1. Tax audit various provisions are making tax audit more transparent as well as they are promoting Tax awareness
- 7.2 The small eligible assesseehaving turnover below 2 erore, and his total cash receipts and cash payments is below 5 % of such receipts or payments, is required to get his books of account audited as per sec 44 AD and assessee whose turnover is more than 2 erore, and if his total cash receipts and total cash payments is less than or equal to 5 % of such receipts or payments, is not required to get his books of account audited u/s 44 AB.

So the burden of compliance is reduced for businessman with higher turnover i e between 2 to 5 Crore, but assessee whose

turnover is below 2 crore, his burden of compliance is not reduced.

Therefore this reform is resulting into creating confusion and making more complication.

- 7.3 Once the tax audit report is filed online, it cannot be revised. But if the accounts have been revised for some specified reason (permissible under law)after acceptance at A.G.M. then in such case audit report can be revised exceptionally by mentioning the reason for the same. This reform is in direction of bringing more transparency and better Tax administration.
 - 7.4 Direct Tax Contribution to Total Tax Revenue is more than 50% and Corporate Tax collection is more than 50% to total Direct Tax Collection. This shows the important role of Tax Audit in keeping a close watch on tax collection from Business and Profession Head.
 - 7.5. There are continuous reforms taking place in the tax audit section for improving tax compliances and for making Tax Audit effective.
 - 7.6. Effective Tax Audit improves Tax Administration.

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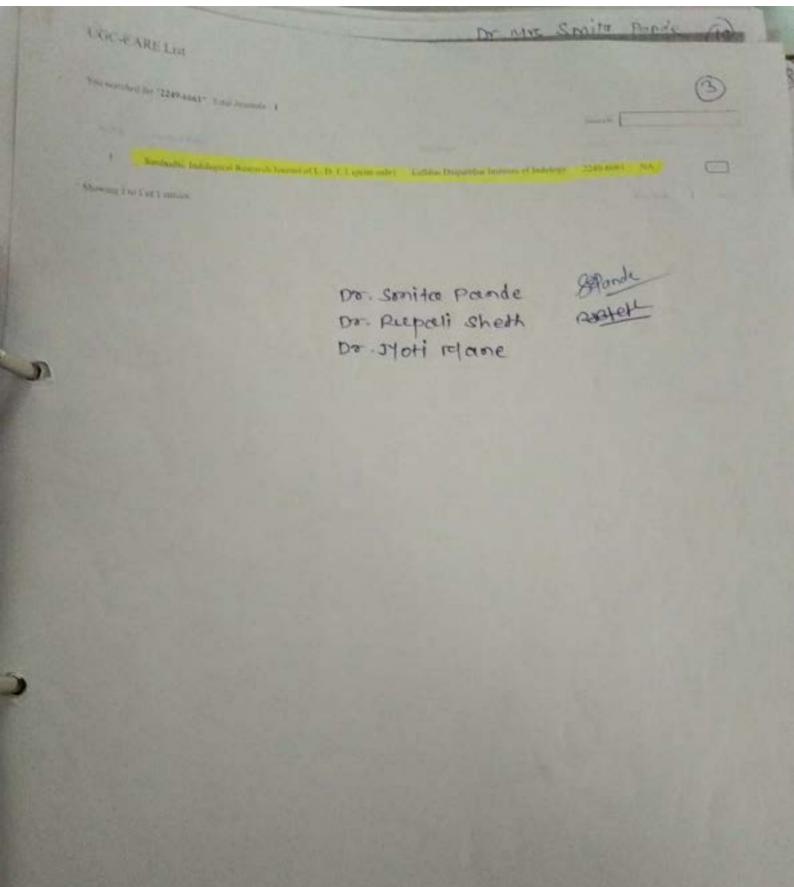
- 7.7 Tax Audit enhances the Tax Audit compliances.
- 7.8 Tax Audit reforms have impact on better Tax Administration.
- 7.9 Tax audit complicated provisions have made tax audit more complicated.

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ONE NATION, ONE TAX-GREAT MOVEMENT?

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Goods and services tax (GST) is implemented from 1st July 2017, which is a tax on goods or commodities and services provided. It is a combination of various indirect taxes, GST will simplify the existing beterogeneous indirect tax system by eliminating cascading or snow-bound effect of tax and multiple tax levies. GST is a comprehensive indirect tax on consumption of goods.production and sales and services throughout India in a single system of taxation i.e. one nation, one tax. The introduction of GST is the step to remove the clutches of various indirect taxes and to give relief to the concerned parties like manufacturers, wholesalers; retailers, and final consumers. It is a first step taken by the Government to remove the tax pattern which is scattered and difficult for collection More than 160 countries implemented GST It is a broad based and a single comprehensive ties levied on goods and services consumed in an economy. It is levied and collected on value addition at each stage of sale or purchase of goods or supply of services based on input tax credit method but without state boundaries. Credits of input taxes paid at each stage will be available in the subsequent stage of value addition, which makes GST essentially a tax only on value addition at each stage. The final consumer will thus bear only the GST charged by the last dealer in the supply chain, with set-off benefits at all the previous stages.

KEYWORDS:-

- 1) Input Tax Credit:-Credit on input tax
- 2) Output Tax:-Tax on taxable supply of goods and services
- 3) Services:-Anything other than goods, moneys and securities
- 4) Consumer:- A person who buys things or uses services.
- 5) Set-off:-An item or amount may be set-off against another
- 6) Value Addition:-The difference between the sale price and purchase price.
- 7) Destination Based tax:- levitation of tax on the basis of goods and services are consumed

INTRODUCTION



Defination of GOODS And SERVICES TAX(GST)

Article 366 (12A) of Indian Constitution.-

"Any tax on supply of goods and services or both except taxes on supply of the alcoholic liquor for human consumption"





ONE NATION, ONE TAX-GREAT MOVEMENT?

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Abstract: Abstraction and services tax (GST) is implemented from 1° July 2017, which is a tax on goods or commodities and services provided. It is a combination of various indirect taxes. GST will simplify the existing heterogeneous indirect tax system by eliminating cascading or snow-bound effect of tax and multiple tax levies. GST is a comprehensive indirect tax on consumption of goods production and sales and services throughout India in a single system of taxation i.e. one nation, one tax. The introduction of GST is the step to remove the clutches of various indirect taxes and to give relief to the concerned parties like manufacturers, wholesalers, retailers, and final consumers. It is a first step oken by the Government to remove the tax pattern which is scattered and difficult for collection More than 160 countries implemented GST. It is a broad based and a single comprehensive tax levied of goods and services consumed in an economy. It is levied and collected on value addition at each stage of sale or purchase of goods or supply of services based on input tax credit method but without state boundaries. Credits of input taxes paid at each stage will be available in the subsequent stage of value addition, which makes GST essentially a tax only on value addition at each stage. The final consumer will thus bear only the GST charged by the last dealer in the supply chain, with set-off benefits at all the previous stages

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INTRODUCTION



Defination of GOODS And SERVICES TAX(GST) "Any tax on supply of goods and services or both except taxes on supply of the alcoholic Article 366 (12A) of Indian Constitution. liquor for human consumption"



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A STUDY OF AWARENESS OF CUSTOMER REGARDING GST WITH SPECIAL REFERENCE TO WOMEN TEACHER IN PUNE CITY.

Dr.RupaliSheth

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Abstract:

From 1st of July 2017 Goods and Service Tax hereafter known as GST was implemented in India. According to news more than half of people are not aware about GST. Tamilian people are highly aware that is 64% in India according to news published in July. Now people are becoming aware about GST. Government has implemented GST from 1"July But some are not well informed about GST. The researcher has tried to find out about awareness amongst women teachers in and around the Pune city related to the same. Most of the people are emphasizing on one Nation one tax. Almost more than 160 countries including developing countries have implemented GST for balanced development. There are so many problems in implementing GST like high rates, lack of skills, awareness of traders etc. Proper tax system should be implemented properly. Considering all above problems awareness of customer is one of major problem. In this paper the researcher has tried to find out if the women teachers, which are a pillar for economic development of the nation thoroughly aware about GST or not. Women teachersare engaged in teaching activities as well engaged in purchasing basic necessarily goods. Here the sample selection was made randomly. It is clearly an issue that people are confused as well as still unaware about the tax system of GST in India.It is necessary to know if these women teachers are aware about GST. Here, the researcher has attempted to find out about the same awareness in the fields: checking the tax on tax portal and MRP?

In this paper researcher has tries to find out awareness of women teacher related to GST.

Researcher has collected data from women teachers to study the awareness related to GST and researcher has tries to give suggestion related to creation of awareness among women teachers.

Important Terms:GST, Women Teacher, Traders

Objectives:

- To study awareness about GST among women teacher.
- 2. To find out the problems of GST facing by women teacher.
- To provide proper solution /recommendation among women teacher.

Methodology:

The researcher will select 50 women teachers in and around Pune city. It includes Primary, preprimary teachers, secondary teachers and teachers engaged in higher education. Personal interview and observations will be considered for drawing conclusion of study. The researcher has collected secondary data and informationrelating to topic through newspaper, weekly magazines, websites and GST manuals of Government relating to topic.

Statement of Problems:

From 1st of July 2017 Goods and Service Tax hereafter known as GST was implemented in India. Many assesses are opposing GST and some of them give favourable for it. Many residents are not aware about GST and its implementation in bills. Customer is last in the chain of distribution. Many customers are cheated by traders. It is necessary to create awareness about GST among customer. It is a teacher who can create awareness about GST through students among customer. In teaching field there are 70% of women, that is why women teachers are considered.

Introduction:

Goods and service Tax is not a new introduction. It is in use in France from 1954. It was named as taxesur les products et services, TPS. After France it was introduced in countries like Japan, UK. South Korea, Australia. Till 2016 GSt was implemented in 160 countries. From 1st of July 2017 Goods and Service Tax hereafter known as GST was implemented in India

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The amalgamation of all taxes levied by state level and central level to single tax will be beneficial to Indian economy. The implementation of Goods and service tax in Indian economyis great historical move. It is better in reformation of indirect taxation. One of the most important benefits of the move is the mitigation of double taxation or the elimination of the cascading effect of taxation. But under GST the tax will be levied at the point of sale. Indian Government has structured GST for tax collection efficiently. This is for reduction in corruption. It is easy inter-state movement of goods and services. Time to time there is change in the rates of GST. Rates of GST on various commodities are decreasing. We should get advantage of reduced GST rates on commodities. We should check rates of GST on GST portal to avoid fraud by traders. Several countries have implemented GST such as Australia 2000, New Zealand in 1986, Canada, in the year 1991, Malayasia 2015 etc. More than 160 countries have adopted GST .: It is Goods and Service Tax. This tax is destination tax and it is comprehensive. In simple words it is Indirect tax which is levied on supply of goods and services. It is replacement of many indirect taxes which are existed in India. The decision related to GST rates was taken by Union Finance Minister, Revenue Minister, Minister of state under the council of A Goods and Service Tax Council(GSTC). Many customers are cheated by traders. It is necessary to create awareness about GST among customer. It is a teacher who can create awareness about GST through students among customer. In teaching field there are 70% of women, that is why women teachers are considered.GST will be paid by all manufacturers and sellers. It will also be paid by service providers such as telecom providers, consultants, chartered accountants etc. However, being an indirect tax, GST will be ultimately borne by the end customer.

There is concurrent Duel model of GST having three components:-

India will implement the Canadian model of Dual GST, i.e., both the Centre and State will collect GST: types

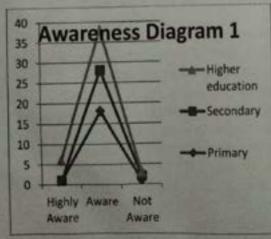
CGST:-By Central Government on intra-State supply

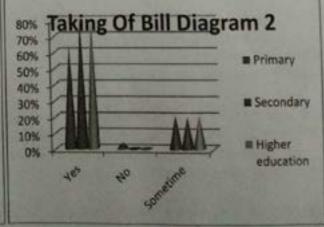
- 1) SGST:- By State Government on intra-State supply
- 2) IGST:- Integrated GST on Interstate Supply
- 3) CGST:-By Central Government on intra-State supply

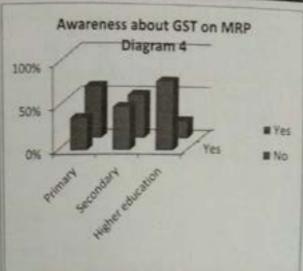
The Goods & Service Tax or GST is one of the biggest fiscal reforms in India since Independence. All businesses, small or large, will be impacted by this new indirect tax regime.GST will be levied on both goods and services and will subsume and replace the current indirect taxes such as excise, VAT, and service tax.

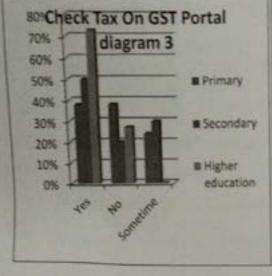
Benefits of GST

Reduction of multiplicity of taxes, Uniformity in tax rate and structure, Mitigation on Cascading effect(Double Taxation), Procurement from non-excise dealers, Relief from check post, Eligibility of credit on interstate purchases, Simpler Tax Regime.









Finding:

- According to Diagram No. 1 All teachers Primary, secondary and teachers engaged in Higher education said that they are aware about GST. But, according to Diagram No. 3 teachers are not checking their rates on portal 73% Teachers engaged in higher education are checking rats on GST portal frequently but the rate of secondary teachers are 50% and primary teachers are 38%.
- 60%Teachers engaged in Primary section not know that GST is not levied onMRP. The rate
 for secondary teacher is 50% and for higher education is only 20%. But it seems teachers are
 not fully aware about GST and its implementation while purchasing commodities.
- 60% to 80% teachers engaged in primary, secondary and Higher education field are taking bill after purchasing commodity. But they do not check it thoroughly after purchasing.
- 4. 100% teachers agree that there should be one nation one tax.
- The overall findings show that even though the teachers were aware of the government's initiative to implement Goods and Services Tax (GST) but they still have medium level in knowledge relation to this matter.

General Finding

- 1. GST is advantageous and it will improve and develop economy.
- 2. Awareness about GST is most important
- 3. It is advantageous because it eliminate cascading effect in unorganized sector.
- 4. It will take some time for properly implementation.
- 5. It is easy to understand. To avoid confusion it is best policy.

Conclusion/Suggestions:

GST is advantageous and it will improve and develop economy. Awareness about GST is most important. It is advantageous because it eliminate cascading effect in unorganized sector. It will take some time for properly implementation. It is easy to understand. To avoid multiple taxes this is best policy. Customer is last beneficiary in the chain of distribution will get advantage. It will help to develop economic conditions of our country.

- The public also are not well informed on the implementation of the GST when it was levies.
 There is also a need for the government to give and provide a comprehensive understanding
 of relevant GST. Therefore, in order to ensure efficient implementation of the GST, the
 government should come out with a proper guideline to the society on the procedures for the
 implementation of GST.
- Women teacher are facing problems of not getting proper information, it is suggested that
 they should be update with current information related to GST. Women teacher should check
 tax rate on GST portal where current updating is available

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- 3. Women teacher should attend conference and seminar related to GST. gibliography;
 - 1. GST for allSatishshevalkar
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IMPACT OF GST ON INDIAN ECONOMY

Dr. Jyoti N. Mane.

Huzurpaga Mahila Vanijya Mahavidyalaya, Pune jyoti, mane88@rediffmail.com

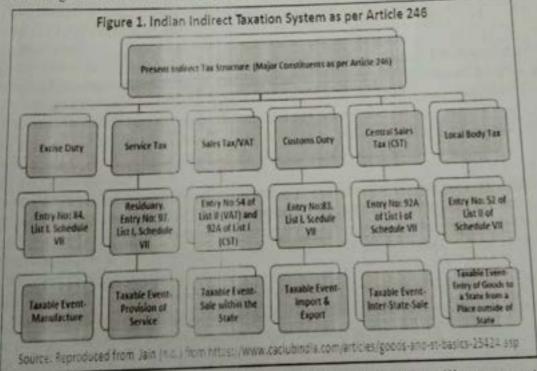
Abstract :

GST is a single uniformed tax levied across the India on goods and services. Prior to GST, the tax was levied separately by the central and the state. In GST all indirect taxes such as VAT, excise duty. Central sales tax etc will be subsumed under single regime. Introduction of GST expected as a significant step towards comprehensive indirect tax reform in India, which would lead India for its economic growth. The present study is designed to know the impact of GST on Indian Economy with the help of individual effect on different sector. Secondary data has been used for the study. The data will be collected through website and journals.

Keywords: GST, Economy, Tax reform, cascading effect of taxes

Introduction:

Tax is main source of Income for the government. Revenue generated through collection of taxes and it's utilized for the welfare of the Society. GST is one of the most essential tax reform in India. The government has introduced GST from 1St July 2017. It is destination based tax on consumption of goods and services. It is proposed to be levied at all stages right from manufacture up to final consumption with credit of taxes paid at previous stages available as set off. India has most complicated tax structure system. Specially indirect tax system. The mechanism of imposing taxes, exemption, amendment and other benefits is different in different states. Following is Indian indirect tax system as per article 246.



India needs a simple tax system. Introduction of GST in India will compensate drawbacks of indirect tax system. The main reason behind introducing Goods and service Tax is to improve the economy of Nation. GST is a tax on goods and services manufactured and traded over India at the same time i.e. One Nation One Tax.

Frature Review :

in Kumar (2014) studied, "Goods and Service Tax-A Way Forward" and concluded that iplementation of GST in India help in removing economic distortion by current indirect tax system and expected to encourage unbiased tax structure which is indifferent to geographical locations. Vishitha Guptha (2014) in her study stated that implementation of GST in the Indian framework will lead to commercial benefits which were untouched by the VAT system and would essentially lead to economic development. Hence GST may precursor in the possibility of a collective gain for industry. trade, agriculture and common consumers as well as for the Central Government and the State Government.

Objectives:

1) To understand the concept of GST.

2) To study the impact of GST on Indian Economy.

Research Methodology:

This paper is prepared through illustrative research which is based on secondary data of websites, journals, research articles.

Advantages of GST

- 1) Removal of indirect taxes such as VAT, Service Tax, CST, Excise etc.
- 2) Boost to in Indian Economy in long run
- 3) Removal cascading effect of taxes i.e. removes tax on tax.
- 4) Increased demand and consumption of goods.
- 5) Unorganized sector is regulated under GST.
- Lower Tax burden of Industry and Trade
- 7) Simpler and lesser number of compliance.
- 8) Enhancement of export and Investment
- 9) Generation of more jobs through enhanced economic activities.

Impact of GST on various sector:

Agriculture Sector:

Agriculture sector is the largest contributing sector to Indian GDP. It has covered 16% of Indian GDP. Most of the agriculture products are perishable in nature. An improved supply chain logistic due to Goods and Service tax would reduce the time taken for inter - state transportation.GST may provide India with first National market for agriculture goods.

The GST on agriculture sector will have a positive impact as all the taxes will be subsumed under a single rate of tax.

Banking and Finance services:

Banking is the heart of financial India. There are public and private banking industry which is reflection of mixed economy. The banking sector net tax rate is 14% by the effect of GST the rate will be increased from 18 to 20 %. That the differential tax rate causes as Loan fees, and credit charges etc the financial service charges burden on customer will increase. So the GST will influence on customers purchasing power.

Pharmacy Industry: GST is expected to benefit the Pharmacy and health care industries. It will create a level playing field for generic drug makers, boost medical tourism and simplify the tax

structure. If there is any concern whatsoever, then it relates to the pricing structure.

Automobile Industry:

Before GST various taxes such as road tax. Sales tax, motor vehicle tax, Registration duty etc were imposed. All these taxes have been subsumed to GST. The overall effect of GST on the automobile industry is positive, as on whole, it has reduced the rate. Further GST has made the taxation system less complicated than before.



FMCG (Fast moving consumer goods):

It will benefit from the GST due to the present of big unorganized market. GST for products like soaps, hair oil has been lowered by 400-600bps from the previous rates. Companies such as HUL will benefit from the move.

Real Estate: The probable impact of GST on the real estate cannot be fully assessed as it largely depends on the tax rates. However, it is a given that the sector will be substantial benefit from GST implementation.

Travel and Tourism: The Multiple taxes would be replace by one single tax, the rate of which is 16-18. The sector may benefit in the form of lower tax rates which will help in attracting more tourist in

Startup Companies: GST provides centralized registration that make easier to start a business and give the benefit of adding the resulting expansion to a small business. After implementing GST there is a positive impact on this sector

Conclusion: A single tax system would encourage businesses and entrepreneurs to engage in service and manufacturing sector. GST levied on consumption of goods and services. This leads to eliminate economic distortions in taxation amongst state. It helps in free movement of goods . further if minimize the complexity of Taxation.

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HELD on Date - 14th & 15th February 2020

INTRODUCTION TO RISK MANAGEMENT

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ABSTRACT

There are different types of risks in business. Risk arises that to uncertainty in the business. To identify the risks and managing them is the skill of manger. There are various ways to deal with solving the probable problems of risks. Risk can come from internal and external sources. Internal risks include noncompliance of information within the organization. External risks are beyond the countril of management like political usines, exchange or interest rings. Large organizations face more risks so their risk management strategies need to be arranged in more refined ways. Every business and organizations faces the risk of events which are unexpected in barmful to the business.

Risk management is the process of identifying, assessing and controlling dangers to an organization's capital and earnings. These dangers or risks could stop from a wide variety of sources, including financial uncertainty, legal liabilities, strategic management errors, accidents and natural disasters. Risk Management is to identify the risk in advance, analyze the risk and take preculationary steps to reduce it. In case of investment decisions, various financial risks are involved this depends upon the instruments of finance. So to minimize and control such risks.

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fund managers have to take into account the management of risks. Different levels of risks arise in different categories of assets. Managing risks means analyzing possible risks in portfolio and reducing it by taking into account different measures for it.

KEYWORDS

Risk:- Uncertainty

Precaution:- Care

Risk Management:- Process of identifying and controlling the risks

Management system:- Policies, processes, procedures in organization

Management:- Administration in the organization

Integration:- Incorporation or amalgamation

Risk assessment:- Measurement of uncertainty

Risk analysis - Investigation of uncertainty

INTRODUCTION

The risk management is required at every level in the business to achieve the target in the business. It should be based on certain principles like 1) To create the value in the organization 2) To consider as an integral part of organization process 3) To include it in overall decisionmaking process of the business 4) To focus on uncertainty of business.5) To be systematic and structured 6) To receive the available information from various sources 7) To achieve modifications in the projects 8) To concentrate on human minds and probable errors 9) To be

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crystal clear and inclusive of all factors. 10) To be adjustable to change 11) To be continuously checked and enhanced it.

OBJECTIVES OF RISK MANAGEMENT

- 1. Detection of risks: It involves identifying the dangers and liabilities which can affect the organization's assets. It also evaluates the risk.
- 2. Analysis of risks:-It includes analysis of the risk which is harmful to the organization in future .Proper analysis of risks suggest the measures to avoid it
- 3. Control of risks:- If the risk is arises in the organization it should be controlled properly because without control the solutions from such a risk will not be considered

The other objectives of risk management are-

- To lower the unwanted surprises in future.
- 2. To make the plans risk proof.
- To spot troubles arises in the business.
- 4. To help in better decision making after examination of data
- 5. To aid in better communication between the employees in the organization.
- To develop the common understanding of risks to manage the risks

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- 7. To achieve cost saving techniques through better management.
- To allocate the capital in efficient manner.
- To integrate the risk with strategy formulation and planning process.
- 10. To design and execute a process to monitor the risks and identify the gaps in the management of the risks.

DEFINITIONS

RISK:-

According to a survey conducted by advisory firm PPB, risk is defined in this manner.

"Organizations face internal and external actors and influences that make it uncertain whether when, and the extent to which they will achieve or exceed their objectives. The effect this uncertainty has on the organization's objectives is risk.

RISK MANAGEMENT:-

1) By Accounting Dictionary:-

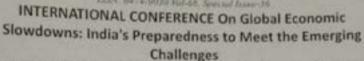
Risk Management is the process of identifying any potential threats that may occur during the investment process and doing anything possible to mitigate or eliminate those dangers.

2) By ISO:-

Risk management is the identification, evaluation, and prioritization of risks followed by coordinated and economical application of resources to minimize, monitor, and control the probability or impact of unfortunate events or to maximize the realization of opportunities

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3) Risk Management is the identification, analysis, control, and avoidance. minimization or elimination of unacceptable risks. An organization may use risk assumption, risk avoidance, risk retention, risk transfer or any other strategy or strategies in proper management of future events.

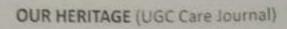
STEPS IN RISK MANAGEMENT



- 1) To Identify the Risk:- The company identifies the probable risks because these risks may negatively effect on process and progress of the company.
- 2) To assess and analyze the risk:- After identification of specific type of risk, the organization determines its consequences and odds from it. They understand each specific instance of risks and thinks how it effects on objectives of the business. Then the risk is evaluated
- 3) To plan for action:- The company can make decisions for the acceptable risk and whether it willing to take it on the basis of risk taking ability.

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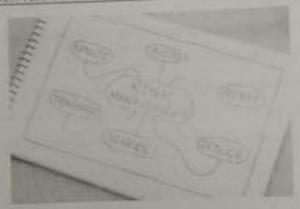
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- 4) To implement: The company assess high rated risks and develop the plan to manage them using specific risk control measures. It includes risk mitigation process, risk prevention tact, commence plans etc.
- 5) To measure, control and momtor: Risk mitigation plans includes plans for continuous monitoring and search for new and existing risks. It also involves overall risk management process reviews and updating also

BENEFITS OF RISK MANAGEMENT



- 1) To Identify areas of Trouble Spots -Risk Management helps to identify the areas of trouble spots on the ongoing projects. It detects that which projects are not going as per the estimated plans and appropriate measures should be taken to avoid it.
- 2) To Minimize Surprises: Surprises are risky for the management. There should not be delay in taking immediate action. Early awareness of the potential risks increases team spirit because everyone in the business is involved in solving the problems which creates a risk.

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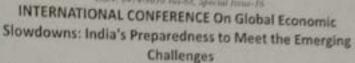
- To Achieve better quality data: The practice of perfect risk management provides the good and better quality data which is useful in decision making. Current data is preferable to take accurate decisions to avoid risk. It is useful to give perfect reports.
- 4) To achieve Better Communication:-Proper risk management improves the quality of conversation between project teams and stakeholders_Various discussions are based on factual and current information. Better communication increase good working relationships and mutual interest which is useful for getting success in the management.
- 5) To prepare better budgeting:- Risk management involves cost planning and scheduling of the expenditures. It includes extra time needed resources and budgeting of money. Unforeseen costs should be eliminated and plans will be better implemented.
- 6) To expect Better Expectation of Success: Guaranteed success always based on good risk management. Success is inevitably achieved due to facing the problems in the business. It has a positive impact on the minds of the people and improves and productivity.
- 7) To give focus on critical areas:- It is required to achieve best outcome. It saves the resources by using the corrective measures which keeps the project o right path. The risk management has already identified the problems to climinate the delays and guesswork. Challenges are taken to face the critical areas.
- 8) To define and clarify escalations:- Important risks are identified and dealt with by the relevant personnel .Business should be protected from guesswork. Every team member knows what to do and how to do. The management deals the risks which are filtered from the lower level. This is useful to deal with other important issues.
- 9) To satisfy the customers:- Risk management improves operational efficiency which satisfies the customers. These customers refer to their friends which is useful for the business. It is helpful for better quality of products with the satisfied customers.







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- 10) To achieve higher bottom line: Proper risk management, save from possible costly recalls and suits. It saves costs and improves the income.
- 11) To create a safe and secure work environment:- When risk is properly managed, there will be safe and secure environment for all workers and staff and customers also. It protects all involved people and assets from potential risk.
- 12) To establish insurance needs:-Risk management helps to establish business need for insurance to save on unnecessary premiums.

THE MAIN TYPES OF BUSINESS RISK



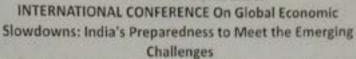
The business risks are divided into following main types:-

1) Strategie Risk. 2) Compliance Risk. 3) Operational Risk. 4) Financial Risk.

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1) STRATEGIC RISKS:-

Strategic risk management process

AIRPORTS COMPANY

DEFINITION

Strategic risk is the risk that failed business decisions, or lack thereof, may pose to a company Strategic risk is often a major factor in determining a company's worth, particularly observable if the company experiences a sharp decline in a short period of time. (Wikipedia)

The following are a few examples of strategic risks.1) Liability Risk.2) Marketing Risk.3) Change Management.4) Program Risk.5) Project Risk.6) Competitive Risk.7)Innovation Risk 8)Merger & Acquisition Risks.

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Main strategic business risks are follows:-

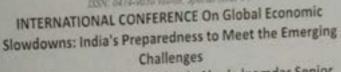
- 1. Regulatory and Compliance Risks It is the greatest strategic challenge facing global businesses. It is a burden on money markets and challenges outside India. Intervention in pharmaceuticals, biotech, insurance, telecoms, and other industries facing this risk.
- Global Financial Risks:— Some sectors can escape the impact of major financial risks. For Exa:-Mortgage crisis and credit crunch.
- 3. Age factor and customers preferences: According to the age of the customers, they demand different products and companies adapt the changing needs of consumers as per their preferences. There are different human resource challenges in this sector.
- Developing markets: Businesses are being focused with developing markets by saturation of existing markets. In this case there is a risk of currency, operation, regulation.
 language, cultural barriers.
- 5. Change in industrial field:- It is a strategic change due to mergers and acquisitions in media and entertainment sector because of companies responses to internet era. The mergers and acquisitions have caused impact on stakeholders. Strategic changes may not meet stakeholder's expectations in short run.
- 6 Energy risks: It's a challenge to energy sector because of fluctuations in prices of gas and oil and other utilities. It effects on these sectors and economy also.
- Cost Inflation:-Return on high inflation is the important risk because global economy has been running in a low inflation environment. There is a change in fundamental structure in industrial sector.







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- Drastic Greening: There is strategic risk driven by consumers demand and climatic changes. Increasing environmental concerns due to new green revolution is difficult to predict.
- 9. Changes in demands of consumers:- It is a skill to identify and respond to changes in demands of consumers because changes are fast and unexpected. Consumers want to meet their demands more fastly.

Evolution of Strategic Risks

October 2013

Which risk areas had/have/will have the most impact on your business strategy?

Which risk areas near 100		2013		2016	
	41%	Regulation	40%	Economic trents	29%
	28%	Baways model	32%		26%
Economic trands		Economic trends	27%		24%
Reputation	26%		27%		24%
Competitions	24%	EUROROTOR.	CT COLOR		

2) COMPLIANCE RISK:-

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practices standards strategy
laws COMPLIANCE rules
risks control
audit regulations requirements

DEFINITION:-Compliance risk is exposure to legal penalties, financial forfeiture and material loss an organization faces when it fails to act in accordance with industry laws and regulations, internal policies or prescribed best practices.

The following are a few examples of compliance risks.;

Page 1172

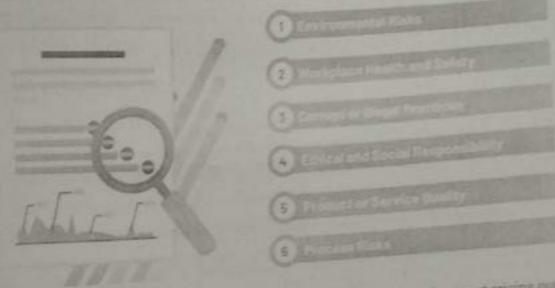
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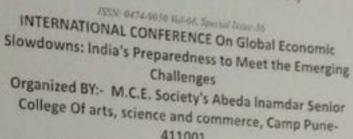
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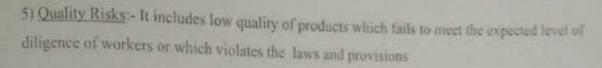
6 Types of Compliance Risk



- Environmental Risk;-It is potential for damage in living organisms or environment arising our of organizational activities
- 2) Workplace Health & Safety Risks: It relates to workplace safety for accidents and repetitive injuries
- Corrupt Practice:-It includes bribery or frauds and organizations are responsible for actions of their employees and their agents
- 4) Social Responsibility: It includes business activities which will harm to workers in communities in which they operate



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6) Process Risk.- It includes failure to meet responsibilities to customers or reporting or accounting errors which breaches the duties to investors.

Main Compliance risks are follows:-

- The operations and IT systems may not be able to meet performance expectations for quantity, market demands, costs, new innovations, competitors and uncertainties.
- 2) The ability of workforce with the requisite talent and skill effect on labor market
- 3) The changes in products or services delivered.
- 4) The cyber threats which disrupts the activities and damage the brands and increases uncertainty in the organizations. Cyber security is required everywhere.
- Resists to necessary changes and make necessary adjustments to the business model are required.
- 6) Speedy innovations or new technology may be able to compete or mange the risk appropriately without making the change in business model.
- 7) Privacy or security in information may be taken into account with available resources
- Inability to utilize data which is analyze to achieve market intelligence and increase productivity and efficiency.
- Impossibility to encourage timely identification and escalation of significant risk in achieving strategic objectives.
- 10) Difficulty in sustaining loyalty of the customers and their retention due to changing customer's preferences and changes in existing customers.

PROBLET4



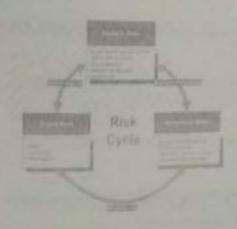
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3) OPERATIONAL RISK:



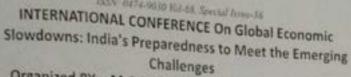
DEFINITION:-Operational risk is the prospect of loss resulting from inadequate or failed procedures, systems or policies, Employee errors. Systems failures, Fraud or other criminal. activity, poorly trained employees, loss of key-employee. It is an event that disrupts business processes.

Main operational risks are as follows:-

- 1) IT disruption :- It includes disabling cyber-attack or failure of software aging or loss by human errors
- 2) Data compromise :- it includes cyber theft, unauthorized access, accidental disclosure, employee negligence
- 3) Regulatory risk:- it includes attitudes which are regulatory for supervision and unpredictable risks.
- 4) Theft and fraud: -This analysis is done generally by risk manager. It includes physical robberies, cyber frauds, malwares,

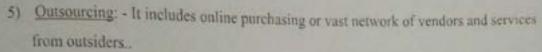
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- 6) Mis-selling :- It includes mis-selling of financial products, from residential mortgages or by mortgaged based securities.
- 7) Talent risk :- it includes the finance industry's struggle to attract, to train and retain the best competition from other sectors.
- 8) Organizational change :- It includes pressure to keep with technological change. regulatory change.
- 9) Unauthorized trading :- It affects due to changing market structure, potential losses
- 10) Model Risk:- it includes growing regulatory burdens and potential errors

Examples of Operational Risks

4) FINANCIAL RISK

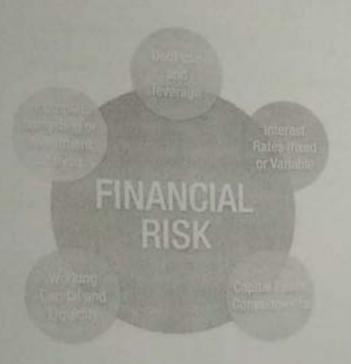
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- 1. Debt use and leverage
- 2. Interest rates (fixed or variable)
- 3. Capital lease commitments
- 4. Working capital and boundity
- 5. Incomplete budgeting or investment analysis

DEFINITION:-

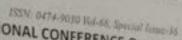
Financial risk is any of various types of risk associated with financing, including financial transactions that include company loans in risk of default. Often it is understood to include only downside risk, meaning the potential for financial loss and uncertainty about its extent. Credit risk, liquidity risk, asset-backed risk, foreign investment risk, equity risk, and currency risk are all common forms of financial risk.

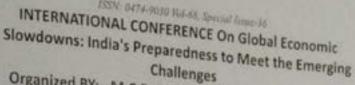
TYPES OF FINANCIAL RISK

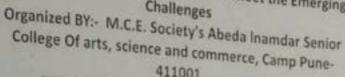
- 1) Market risk: It includes uncertainty because of changes in market prices.
- 2) Credit risk: It includes uncertainty because of failure of an external entity to keep a promise.

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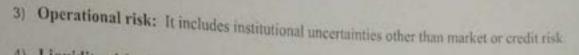




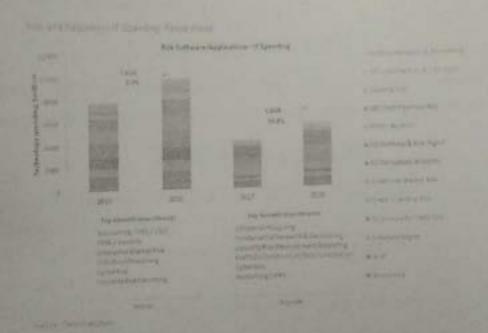




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- 4) Liquidity risk: It includes uncertainty due to terms and the ability to make a transaction as per necessity or desire.
- 5) Funding risk: It includes uncertainty due to insufficient funds by investors.
- Reputational risk: It includes uncertainty due to reputation of the entity...
- 7) Political risk: It includes uncertainty about actions taken by government

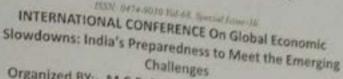


LIMITATIONS OF RISK MANAGEMENT

1) Risk analysis techniques require gathering of large amount of data collection which will be expensive and may not be reliable.

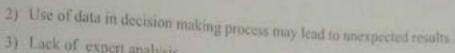


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- 3) Lack of expert analysis
- 4) Underdeveloped computer software programmme which require trained personnel, have a negative impact on the economy
 - 5) A wrong sense of stability
 - 6) Lack of control
 - 7) Failure to see the complete picture of the risk.
 - 8) Immature risk management

RESEARCH METHODOLOGY

This paper work is based on purely secondary data collected from various books, public and private publications, national and International Journals, various websites and libraries.

FINDINGS AND OBSERVATIONS

- 1) It is observed that there should be minimization of threats and increase in various opportunities in the business.
- 2) It is require thinking about the continuity of the business activity without any interruption due to risks.
- 3) Risk Management is to identify the risk in advance, analyze the risk and take precautionary steps to reduce it

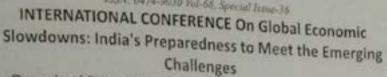
RECOMMENDATIONS AND CONCLUSIONS

1) Determination of key risk indicators (KRI) and key performance indicators (KPI) for recognizing the risks are necessary.

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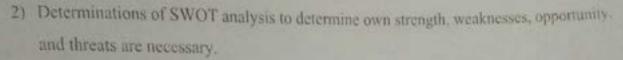


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3) Risk management strategies need to be arranged in more refined ways

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INTRODUCTION TO RISK MANAGEMENT

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Phone No=9422048878

ABSTRACT

There are different types of risks in business. Risk arises due to uncertainty in the business. To identify the risks and managing them is the skill of manger. There are various ways to deal with solving the probable problems of risks. Risk can come from internal and external sources. Internal risks include noncompliance of information within the organization. External risks are beyond the control of management like political issues, exchange or interest rates. Large organizations face more risks so their risk management strategies need to be arranged in more refined ways. Every business and organization faces the risk of events which are unexpected or harmful to the business.

Risk management is the process of identifying, assessing and controlling dangers to an organization's capital and earnings. These dangers or risks could stop from a wide variety of sources, including financial uncertainty, legal liabilities, strategic management errors, accidents and natural disasters. Risk Management is to identify the risk in advance, analyze the risk and take precautionary steps to reduce it. In case of investment decisions, various financial risks are involved this depends upon the instruments of finance. So to minimize and control such risks.

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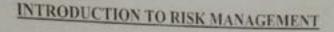


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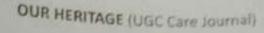
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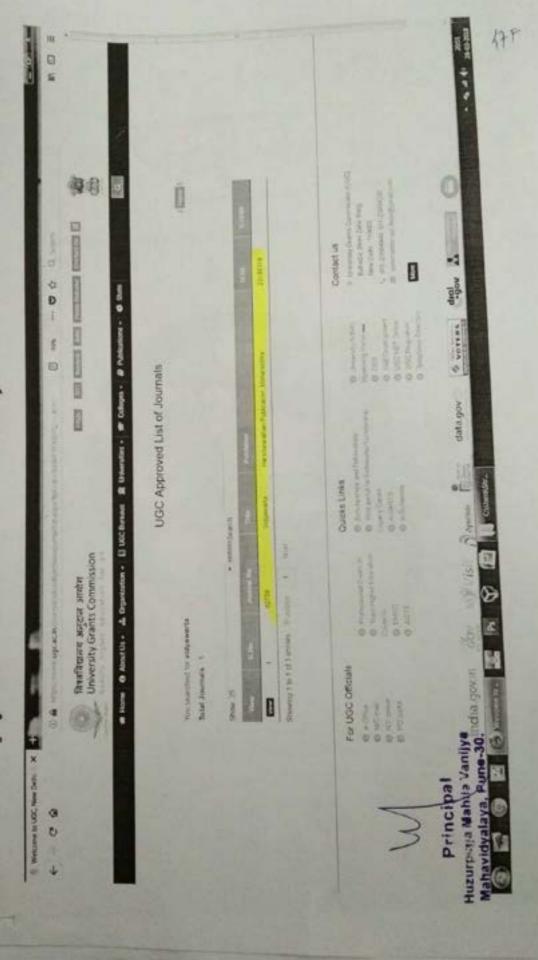
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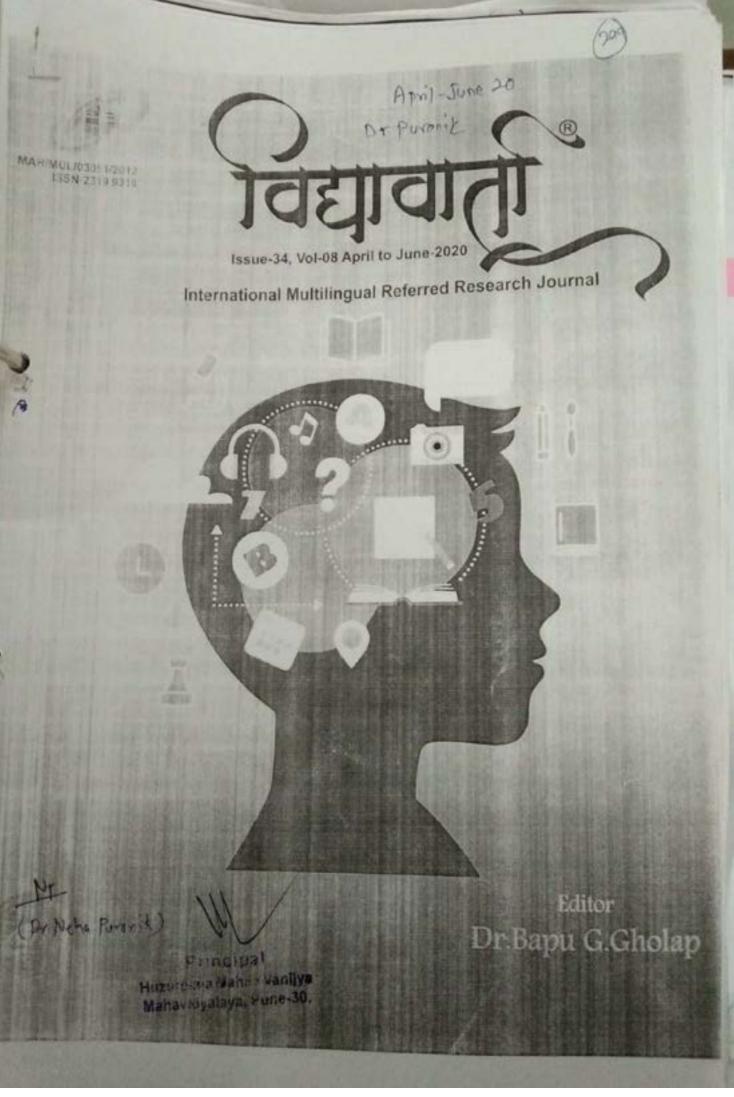
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CORPORATE SOCIAL RESPOSIE (CSR) ACTIVITIES STRENGTHEN . SOCIAL OUTREACH-A STUDY C PUNE BASED IT COMPANIES

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KEY WORDS: CSR Net Worth Starent ten. Lega Mandata

Introduction

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It also helps to improve the qualty of life of the workforce and their families and dea community and society at large.

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CORPORATE SOCIAL RESPOSIBILIY (CSR) ACTIVITIES STRENGTHENING SOCIAL OUTREACH-A STUDY CO. PUNE BASED IT COMPANIES

Dr. Neha Puranik Ph.D., M.Phil, MBA, M.Com, DTL, DCM Diploma in Counseling Psychology

ABSTRACT

CSR is a business practice that incorporates sustainable development into a company's business model. It has positive impact on social, economic and environmental factors. CSR is positively affecting business by improving company's image, building brand and motivating stakeholder of business.

Now a days, consumers, employees and stakeholders are actively prioritizing CSR implementing companies to choose their product and services. CSR is a legal mandate which companies have to follow strictly.

Thus CSR program has proven as effective legal instrument to demonstrate their unique corporate citizenship.

KEY WORDS: CSR, Net Worth, Stakeholders, Legal Mandate

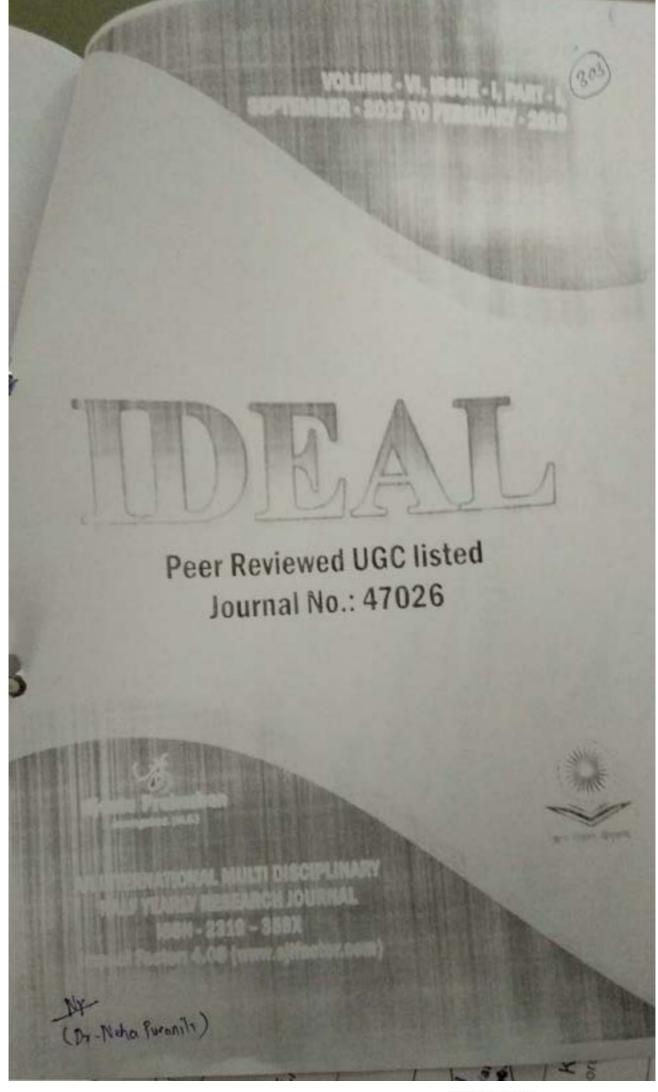
Introduction

CSR focuses on the idea that a business has social obligation above and beyond making a profit. It requires a management to be accountable to the full range of stakeholders. CSR is the commitment by the business to behave ethically and contribute to the economic

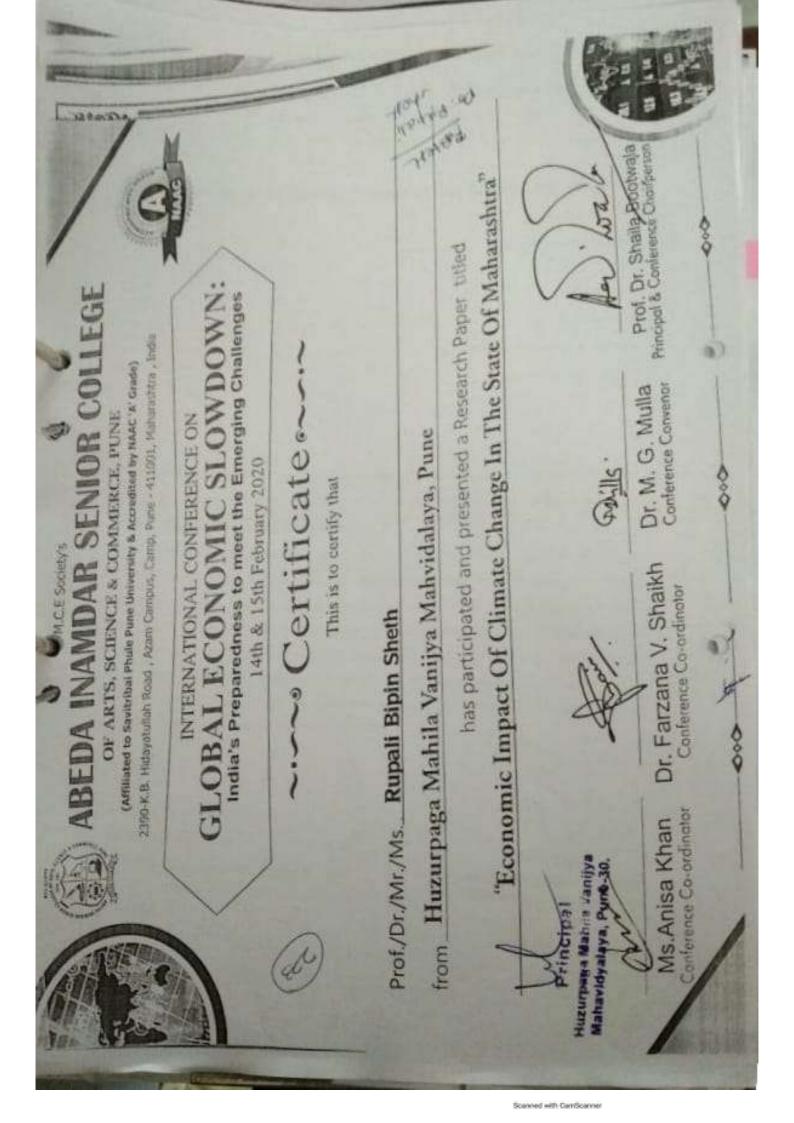
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It also helps to improve the quality of life of the workforce and their families and local community and society at large.

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Feb 20

Economic Impact Of Climate Change In The State of Maharashtra

Dr. Rupali Bipin Sheth

Assistant Professor Huzurpaga Mahila Vannya Mahvidalaya

Surabhi Bipin Sheth

MSc Climate Change Waterloo University Canada

surabhisnerh94@gmail.com

Abstract:

in this paper, researcher will highlight the impact of climate change on the financial cities in the state of Mediarashtra, India. There is loss of various sectors due to climate change. There will be cise in temperature in coming years that will lead to meiting of see and mercane in sea tevel." Distocation due to flevoi and sea level rise have been shown an projected economic losses for the years. The state has witnessed extreme climate conditions such as floods, heavy raise, drought over the years. This has disturbed livelihood of people. It has also affected the economy of country. In this paper researcher will highlight on effects of climate change, causes of climate change and suggestions related to topic. Maharashtra is one of the leading states in India which contribute high GDP. Researcher will nightight on Proper precuution should be taken in this state for climatic change. The paper will highlight on objectives, statement of problem, introduction, summery, research methodology and suggestion and bibliography in paper.

Keywords:

- Climate Change
- Economic Impact
- GDP (Gross domestic Product)

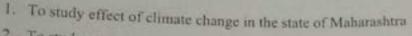
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Objectives:

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- 2. To study consequences of climate change in the state of Maharashtra.
- 3. To study how climate change will effect on GDP

Statement of problem:

- Maharashtra is one of the fastest developing states in India, being the highest GDP contributor to the country. However, Maharashtra is also a state suffering from the impacts of climate change. The impacts of climate change may decrease the GDP of the state in the upcoming years due to its effects on the productivity of various sectors.
- > For example, Marathwada and Vidarbha are drought prone regions, where nearly 611 farmers committed suicide in the year 2019 due to crop failure. Between 2015 to 2018, 12021 farmers committed suicide in the State of Maharashtra. According to India Today report, seven to eight farmers suicide every day in the state.
- > Being a drought hit state over the last few years, the rural population has started shifting towards the urban areas, resulting in over population in these areas. Large scale migration from Marathwada to cities like Pune and Mumbai has led to its own issues in these cities. Marathwada has reported three droughts in last seven years and water depletion in seven years.
- Farmers are receiving money to buy water. However, this is not the solution of problem. Proper irrigation is important to adapt to these changing climatic conditions.

Research methodology:

The research is based on secondary data. Researcher has referred to news, articles, research papers and other internet sources. Researcher has collected data from various research papers and reports, published by The Energy and Resources Institute (TERI) and Tata Institute of Do Repair shell Social Sciences (TISS).

Introduction:



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Climate change describes a change in the average conditions which include temperature and rainfall in a region over a long period of time. For example, 20,000 years ago, much of the United States was covered in glaciers. In the United States today, we observe a warm climate and fewer glaciers.

Climate change is one of the most pressing issues faced by the man kind today. The impacts of climate change are most hard hit on the poorest of the poor. The planet's average surface temperature has risen by 1.62 degree Celsius since the 19th century. This increase in the earth's average surface temperature can be associated with the increase in the greenhouse gases (e.g. carbon-di-oxide) in the atmosphere, mostly emitted by human activities. This increase in temperature, can cause change in the local weather patterns across different parts of the world.

According to Hem Dholakia, senior research associate at Council on Energy, Environment and Water, "The high-intensity rainfall that we are witnessing—a part of it—is because elimate change is influencing our weather patterns."

For example; in the year of 2019, the Southwest monsoon led to heavy rains causing floods in the many parts of the state Maharashtra. Mumbai, Pune, Kolhapur and Sangli were some of the many areas that were affected due to flooding. There will be long term impact of these floods on the economy. Even rural areas faced the brunt of heavy rains and floods.

Maharashtra's Gross Domestic Product is 14.89%, which was the highest among all state in the year 2017-18. There was growth around 11.77% from 2011-12 to 2017-18. However, climate change might have an impact on this increasing economy. Rising temperature and changing monsoon rainfall pattern is associated with climate change. Till 2050 it will affect almost half of the population in India. The GDP will decrease by 2.8 percent from 2030 to 2050. Ten districts in the central part in state of Maharashtra including some part of Vidhurbha have been identified as severe hotspots.

Due to drought hit district majority population has migrated to urban area. Urban area is over populated. Large scale migration from Marathwada to cite like Dune Mumbai. Matathwada

Principal Huzurpsha Mahila Vanliya Mahavidyalaya, Pune-30.

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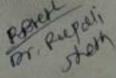
has reported three droughts in last seven years and water depletion in seven years. The lands are being sold to build factories and for non-agricultural activities, which in turn leads to loss of labouring jobs in the agricultural sector. In earlier days villagers were engaged in agricultural activities at least for two months now jobs related to agricultural activities are decrease. That is why population has shifted to urban area. Jobs in urban areas are also decreasing and growing population in urban area leads to water pollution, air pollution, noise pollution.

Causes of flooding's:

- Poor Drainage facility
- · Raising urban population
- Changing land use formats

Loss in the state due to climate change impacts:

- Crops over 40,000 hectors were damaged. According to Hindu report August 23, 2019 "Sugarcane, cotton, rice, soyabean, tur dal, groundnut are among the worst hit," the report said.(2)
- In Mahabaleshwer wind have destroyed 60% of mulberry crops.
- In April 2018 about 6835 hectors were affected by untimely rains and hilstorms.
- Due to floods in Kolhapur, Satara and Sangali, 7847 cattle's, 1065 goats and sheep's and 160 calves or donkeys were killed.
- Related to farming, which accounts for about 16% of India's gross domestic product. there has been decrease for the past few years as unseasonable rains and frequent droughts add to farmers' distress.
- In 2019, sugar output dropped to the lowest in three years in the state of Maharashtra.
- Maharashtra state prominently observed drought from 2011-12. In the year state witnessed one of the worst droughts in 40 years.





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- Due to urbanization, there is stress on the availability of water. Degradation, descrification and drought costs India about 2.5% of its gross domestic product; according to Indian Environmental Ministry.
- Due to searcity of water during the period of June to October, 26 districts in the state
 of Maharashtra and 151 Taluka were affected out of that 112 had severe drought 39
 were moderate drought. About 8.6 million hectare was affected.
- Rabi crops are harvested in spring. There was a 50% decrease in average productivity
 in 2018-19 due to deficient rainfall in September to October. There was decrease in
 cereals by 56%, pulses in 40% and oilseeds by 58% in the same year.
- Marathwada and Vidarbha are drought prone regions nearly 611 farmers committed suicide in the state of Maharashtra in the year 2019. Between 2015 to 2018, 12021 farmers committed suicide in the state. According to India today report seven to eight farmers suicide every day in the state.

Suggestions:

- Variation in rainfall has significant effect on the production of crop and there will be variation in rainfall in future due to climate change. Farmers will require training and cannot depend on historical and traditional knowledge. There is need of adaptation measures which will help in long run.
- To control the suicide of farmers, the government must develop a long term holistic and comprehensive treatment to adapt to situations like drought.
- Developing villages and control migration, will help reduce over burden in urban areas which will lead to proper water management and controlling pollution.
- Creating various jobs at village level, will stop migration and will lead to reduce air pollution, water pollution in urban areas.
- The Government must develop a long term holistic and comprehensive treatment to adapt to situation like drought. These relief measures should reach to beneficiaries.
- Government should enforce industrialist to invest some percentage of CSR in agricultural activates. This will help our country to develop at faster rate.

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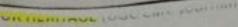
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An impact of Artificial Intelligence in Fabric and Apparel Industry

Prof. Asmita Kuikarin: (Research Scholar) Huzurpaga Mahila Vanijya Mahavidyalay Pune Dr. Janardan Pawar, (Research Guide) To college, Baramatr

This is an era of new technologies such as biotechnology minotechnology aerificial imalligence etc. All these technologies have revolutionised the industry 4.0 by all a means The Artificial Intelligence (AI) is revolutionizing the facilities includes in ways that no are would be amagned in the rapid change retailer; manufacturers designers, and manufacturers are connecting and learning the fundamental power of Artificial Intelligence (Al. Art converging impression of Artificial Intelligence reproduces human intelligence in management towarms. In fabric and appared indicates data markings can be valuable at compensating the creative process if the business side invites the creative side to participate. The figure of Inchien will be shaped in large part to advancements in Artificial Intelligence and machine learning reclinology Retailers will likely continue to pull artificial mielligence to increase efficiency cost reduction, and, ultimately, create an unsurpassed shopping experience for enstoners. In this research study an attempt is to find out the impact of artificial intelligence.

Key words: Artificial Intelligence, Fabric and Apparel Industry, Fashion.

Introduction:

Clothing is one of the basic necessities of human civilization along with food, water and shelter It reflects people's lifestyles and shows their social and economic status. At present, apparel is amongst the fastest growing industry segment. One of the most interesting features of this industry is that, it migrates from high cost nations to the low-cost nations. The growth of the domestic demand for clothing is linked with the success of the retailing sector. This is primarily due to the rise in the standard of living caused by the rise mythe middle-moome groups.

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he one present economic world of demand and supply, price and quality are the key factors which determine the success of any business. The primary function of clothing is to improve

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create awareness and demand in the market. Oradually, fashion brands are using Artificial Intelligence and machine learning to maximize users' shopping experience, unprove the

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the comfort of the wearer. Clothing performs a range of social and colonal functions, such as individual, occupational and gender differentiation, and social status.

In many societies, norms about apparel reflect standards of modesty, religion gender, and social status. It may also function as a form of beautification and an expression of personal taste or style. Humans have shown extreme creativity in devising apporel solutions to environmental hazards, in most cultures, gender differentiation of apparels is considered appropriate for men and women. The differences are in styles, colours and fabrics.

The dynamics of the fibric and clothing industry are changing districtedly. To succeed among the shifting tides, companies need to boild up self-compensive Few industries require companies to see the global clothing business. At a bineting let it, there is the fist-moving name of fashion, which requires companies to jump on heads right away, never taking the fast followed approach. That alone gives the fabric and clothing business a timique set of challenges. Today consumers not only want to see a level of freshitess in their products, but also in the entire slopping experience. As is the case across many industries, shoppers increasingly want varieties to spend to their with the same level of relevance, whether they are on an internet or browsing in a start

The fabric and clothing business also host some of the world's most rapidly growing companies. A number of smaller entrants, both online and offline, are growing at the speed of hight apricing bringing their banner to global scale. For established placers, this can feel like lacking in the resolution with great opportunities. The size view muros. All of the challenges before this industry become with great opportunities. The size of the global fabric and clothing business is growing and is expected to generate double digit growth between now and 2020. Much of this growth is coming from developing markets, noticly from the exploding buying power among Asian consumers, who are migrating into the middle class and starting to view clothes as an extension and expression of their new lifestyle

Fashion always keeps moving. It continuously pushes up the fabric and apparel industry. The fashion in this industry is just as much about creating demand and brand awareness as it is about the manufacturing of fashion products. Clothing and apparel brands are constantly looking for new ways to get their trendy and fashionable products in front of langers and

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efficiency of sales systems through intelligent automation, and enhance the sales processes using projecting analytics and guided sales processes

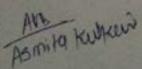
Initially, Amificial Intelligence aims to replicate human intelligence in machines. It as the osciof computers for reasoning, recognising patterns, learning or understanding century behavious form experience, acquiring and retaining knowledge, and developing various forms of inference to solve problems in decision making situations where optimal or exact solutions are either too expensive or difficult to produce (Nilsson, 1980, Russell and Norvis.) 1995, Luger 2002). Artificial Intelligence is growing every day at an incredible rate and a larbeen really improving with its applications in all sectors be it manufacturing or the service organisations in both the private and the public sector

The impact of energing technology of Arthoial Backlegence in the ever of Fashion Technology and Design by explored progressively. This has introduced the world an entirely new account of application and immensely contributed in various fields such as clothing and textiles with highly stretchy, unique surface structure, self-cleansing fabrics, dye ability, flame retardant fabrics. Ultra Violet protection, summer cool, anti-static, anti-bacterial, soil teststance wrinkle resistance, anti-stain, anti-fire water proof, fashrons with 3-D technology and bulletproof fabrics, etc. All these technologies which are baste components of fashion and design in appearel industry. In present times, thus industry is going to be transforming a systamable progress and development.

Objectives:

- To wordy the application of autificial intelligence in falture and appeared manager
- To analyse the consequence of AI on apparel industry
- 3. To find out its impact and transformation on fabric and apparel industry.

Statement of Problem: At looking forward with the future trends in apparel industry it is predicted that by 2022 minutal espenditure in Artificial Intelligence is predicted to grow to 7.3 billion dollars. As machine learning in retail is on the rise, Artificial Intelligence is becoming an integral part of technology un-



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the apparel industry. The trends and changing attitudes in fashion will likely to be affected.

Retailers and manufacturers are more particular about these changing leanings in technology.

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Research Methodology:

This research paper mostly depends on secondary data collected from various newspapers journals, research orticles, magazines and infernet sites. Maharashtra Covernment textile policy 2016 survey reports available on web portals etc. According to the need of subject researchers used observation method and took opinions on fashion of some retailers

Findings and observation:

It is rightly said that as long as humans have started to wear clothes, we'd have the craving to express our own individuality and attire. We express ourselves by the way of fashiou-According to the survey, the apparel industry is one of the biggest in the world, projected approximately 3 trillion dollars as of 2618, representing 2% of global GDP. Major retailersuch as Walmart. Amazon and others have entered into the fashion apparely with their coanbraids and brand parmership. Artificial Intelligence technologies are transforming the fashion and apparel industry in every element of its value chain such as designing manufacturing logistics, marketing and sales

There are following foremost ways that artificial intelligence is transforming the future of

Accurate inventory management is a huge ache point in apparel undustry. Retailers need to keep enough stock to keep business moving. It may adversely affect on each reserves of misold products. Al machine learning tools use historical data to make predicts and choices These tools of algorithms used for demand forecasting which will help retailers to reduce forecasting errors upto 50%

2. Directly connect with customers

Many fashion retailers use Al chatbots to connect with customers and provide product recommendations. This method of customer service can help retailers to save money and to build-up customer loyalty. The Virtual Stylist helps retailers in customise shopping Customers can browse the brand's latest collections.

3 Tailor recommendations

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In order to keep reasonable costs with customer preferences Al data helps retailers by gathering and analysing purchase data of customer. Al tools analyse a customer profile and provide them suggestions according to customer's taste and budget

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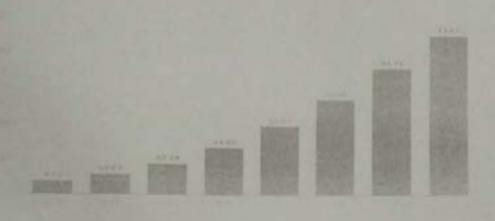
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4. Improve in product discovery

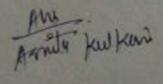
Now a trend in retail apparel industry is depend upon visual search which makes it easier to discover and purchase the products they want. Retailers simply upload a photo of the product they want, then AI identifies the pictured product (or similar ones) neross multiple sites and retailers. E.g. google lens, flipkart, myntra etc.

According to some experts in fashion and apparel industry, human creativity algorithmic. The rest is illocical and abstract. The AI is used now a days to overcome the limitations of our mind.



From the above diagram it has been clearly observed that the global Al market is expected to grow massively in next few years. A report published by Tractical revenues will be increasing from around 9.5 billion to 118.6 billion USD by 2025. Also, according to a study by Jumpes Research, global retail spending on Al will grow to 7.3 tallion dollar per year by 2022. This is up by 5 billion, from an estimated \$2 billion in 2018. Moreover, recent research has found that in the next five years, retailers will also be heavily investing in other related AI technologies.

There is no doubt that artificial intelligence has been dramatically shifting the form of business. It is shifting from predictive analytics to computer vision. As e-commerce becoming a central mode of shopping, there is more data about the consumer being tracked than ever before. Many successful fashion websites are able to keep a log of the browsing patients of their customers, and in turn suggest similar items based on colour, style, and





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design. At will be helpful to retailers in business planning, strategy and execution. However,

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Conclusion:

The world of fashion and apparel industry is continuously changing it is fast-moving adustry to catch the latest changing trends. The way we find and tary items has little? At has been at the forefront of this industry. In this rapid change a field of opportunity to growth in profit and sustainability in reducing inventory waste is rightly available to retailer

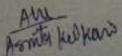
Lang conversational interfaces fashion brands can gather data by asking ensteads questions, understanding customer desnes and trends diving deeper into their prochase patterns, and suggesting related and add-on items. For example, when a customer needs new dress, through back and forth dialog, the customer can find the optimal fashion product or accessory stem. This interaction provides greater satisfaction for the customer and much more

In addition to conversational systems. All is making its way into economerce and mobile apparent Customers are now able to take pictures of clothing they like or sixles they want to narrate Additionally. Al-enabled shopping apps allow austomers to take screenshots of clother they

This changing attitude and strategy are now become more popular on customers and retailers wont of view. This new technology is apparently used by most of retailers. This study as imuted with only the use and benefits of Al technology in fishion and apparel industry on

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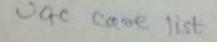
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A COMPARATIVE STUDY OF JOB SATISFACTION OF PRIVATE SECTOR AND PUBLIC SECTOR BANK EMPLOYEES IN PUNE CITY

Dr. Charusheela Birajdar

Principal, M.E.S Night College of Arts and Commerce, Pune, India Gauri Shinde

PhD student , IndSearch, Savitribai Phule Pune University, Pune

Abstract:

Job Satisfaction is one of the most important aspects of workplace. It can be directly linked to the productivity and efficiency of the employees, which at large affects the success and growth of the organization. This research focuses on the Job satisfaction of employees in the Banking Sector. As India is marching toward becoming the world economy the function of banks plays a vital role. It won't be wrong to term the banking sector as the backbone of our economy. And the job satisfaction of the bank employees is very much responsible for the success of banks. This is a comparative study and the researcher studies job satisfaction of bank employees and makes a comparison between the job satisfaction of employees in Private sector banks and Public sector banks.

Key Words: Job Satisfaction, Bank, Private Sector Banks, Public Sector Banks

Introduction:

Job satisfaction has been defined in many ways. Some believe it is sumply how content an individual is with his or her job, in other words, whether or not employees like the job or individual aspects or facets of jobs, such as nature of work or supervision. Some of the definitions of Job Satisfaction are as follows:

I Job satisfaction is defined as the, (4)" Contentment (or lack of it) arising out of interplay of employee's positive and negative feelings toward his or her work." Job satisfaction has been associated with numerous Psychosocial Issues ranging from leadership to job design. The work content of Bank employees is very challenging and the banking sector is growing at an accelerating speed.

2.A more recent definition of the concept of job satisfaction is from Hulin and Judge (2003), who have noted that job satisfaction includes multidimensional psychological responses to an individual's job, and that these personal responses have cognitive (evaluative), affective (or emotional), and behavioral components

It is clear from the above definitions that Job satisfaction is liking or Psychological response of an employee towards his or her work. Employees are organization's prime resource and their satisfaction is significant for the long term growth of the organization and it helps strengthen the company in many ways. Some of its benefits are Lower Turnover, Higher Productivity, Increased Profit, Better Industrial Relations, Sense of Belongingness and Loyalty

An intensive literature review was conducted by the researchers. There are many books, papers as well as thesis published on this topic. But for the purpose of this research the relevant work about job satisfaction in banking sector is only considered.

In a research paper wristen by N.Mallika and Dr. M Ramesh Titled(1) "Job satisfaction in banking: A study of private sector and Public sector bank" it was found that, the private sector employees were less satisfied with their job as compared to Public. The authors also suggested that Private sector banks need to improve Job security, Job involvement, quality of work-life, Organizational climate etc. This research was conducted in Cuddalore District, Tamil Nadu

In another research paper (2) "Job Satisfaction among Bank Employees: A Comparative Study of Public Sector and Private Sector Banks" authors Suman Devi and Ajay Suncja stated the need for training and development facilities for Public sector banks and suggested private sector banks to pay more attention to the extent of direction employees receive from their boss.

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This is to contify that Dr./Mr./Ms./Mrs. Dr. Smita Dande

participated as Delegate / Resource person / Chaired a Technical session / Poster Presentation / Presented Paper / Student Volunteer "A study of change in investment pattern after demonetization in India" Huzurpaga Mahila Vanijya Mahavidyalaya, Laxmi Road, Pune

State Level Seminar on "Empowering Business Through Innovations And Technology", organized by PIMSE, sponsored by QIP,

SPPU on 1st and 2nd February 2019

Mr. MohammadAli Shaikh Seminar Coordinator

Thailh

Dr. Zarina Shaikh Seminar Convenor

Dr. Payal Samdariya

Seminar Secretary

Prof. (Dr.) Shakeel Ahmed

Huzumaga Mahila Vanliya Mahavidyalaya, Pune-30.

Principal



14. A Study of Change in Investment Pattern after Demonetization in India

Dr. Smita Pande
Asst. Prof. Huzurpaga Mahila Vanijya Mahavidyalaya.
Prof. Asmita Kulkarni
Asst. Prof. Huzurpaga Mahila Vanijya Mahavidyalaya.

Demonetization is an endeavor announced by Hon. Prime Minister Narendra Modi to reduce corruption and parallel economy so that our country shifts towards digitalized and transparent economy. Demonetization affects on investment patterns of stakeholders in both capital and money market. It socially and economically affected on businesses, salaried persons, self employed as well as laborers. After demonetization, there is some structural change in saving pattern, which ultimately affect on investment pattern. A commonly driven practice of investing in Gold or Bullion market is now slowly changing over a time especially after 2016 which is impact of demonetization. Investment pattern changes to invest in financial instruments like Mutual Funds or Government Schemes or in share markets or systematic investment plans (SIP) which will be beneficial to common investors. This changing trend or move in investment pattern is allowing the money to remain in the system which states that "to save money is itself to earn money" so investment pattern is to be selected as to recurrence of money from the same investments. Thus probable investors, selects different option plans to get more and more returns of income from their available funds.

The researchers want to study on impact of changing investment patterns after demonetization in India by observing available secondary data.

Key words: investment pattern, demonetization, financial instruments

Introduction

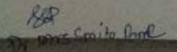
Definition of Investment-", An investment is a monetary asset purchased with the idea that the asset will provide income in the future or will later be sold at a higher price for a profit."

Investment flow is useful for increase in a stock of capital. Investments are generally in the following patterns: 1) Business Investments in plant and machineries, furniture, equipments and

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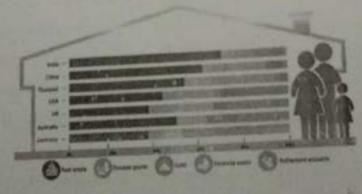
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other business assets 2) Residential Investments like purchase of new house property or land 3)

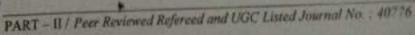
Monetary and Fiscal Investments depends upon credit structure of the economy.

Investment need depends upon the available investment opportunities in the hands of the investors it also acquired by the employment opportunities of the probable investors Investments are of various forms like investments in shares, debentures, bonds, Covernment securities, mutual funds, gold, silver, bullion, real estate, domestic investment, foreign investment through banks, financial intermediaries, insurance companies, public sector institutions, and private sector financial corporation's which institutions are suitable to probable evestors. Investment and savings pattern have shows a changes since last two decades due to change in lifestyle, bubits of the consumers, and easy availability of money in certain sectors. This encourages the people to save and invest money to face the future calamities in life. There are always continuous changes in the economy which needs structural reforms resulted into saving patterns of the common man. It definitely affects on the betterment of Indian economy. Saving patterns of Indians in the last decade has shown the results to express that Indian households are conservative in their expenditures. The savings made by households depends on a the systems which are not so much income gearing but are based on safety and security. According to available data it is observed that 90 lakh crores i.e. 70% of the savings come from the household sector as savings deposits which are kept on the basis of Time and Dergand kept in banks. People have more money which is invested in different types of investment plans but they do not spend the money, which automatically increase in the rate of savings of the Indian economy. Due to fall in Indian economy, the rates of interest have fall down in last ten years. Taxes on investments are also increases but then it is observed that Indians save more and spend less. So for offering them good returns of their investments, they must be aware of different options of investments.

Comparative Study of Investment Patterns in Different Countries









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Source: Edelweiss Research

Objectives of Investments

- To save the available money with the customers
- To obtain the safety measures from the investment
- To earn extra income from the available funds by way of recurrence of the same income resulted from the growth of capital
- 4) To minimization the taxes
- To have a liquidity or marketability by way of investments
- To manage the risk occurred in future

Various Investment Options



The aim of the investors is that they get the highest returns fastly without loss of their principal sum invested. They generally want the double income within a short period of time without risk. But it is not possible to get higher returns without lowest risk because risk and returns are inversely related. The investments are generally of two types i.e. Financial which includes stocks, mutual funds, bank deposits or public provident funds etc. and Non-financial investments like gold or real estate. The probable investors may select any of the option plans for the changing pattern of investments according to their available funds as per their choice.

- Equity Funds: Equity funds are able to provide higher returns compared to all other classes of assets. But the risk of losing a huge amount of capital is also high. To reduce such a risk, market capitalization and diversification among the sectors is comfortable to the probable customer. Opening a DEMAT Account is suitable for investing in equity funds.
- Equity Mutual Funds or Equity Stock Fund: An equity mutual funds invests the assets in equities and equity related investments like equity mutual funds or stocks of Indian or overseas companies.

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- 5) Debts Mutual Funds: The investors who wants steady returns are invested in this types of funds. They are less risky. The options are investments in corporate bonds, government securities, treasury bills, commercial paper and other money market instruments.
- 4) National Pension System (NPS) :- It is a retirement benefit given to senior citizen approved by PFRDA. The investments are made in equity funds, fixed deposits, corporate sector bonds, liquid funds, government funds which are suitable to senior citizens according availability of their pension
- 5) Public Provident Fund(PPF):- It is a fund established by Government to invest in provident fund scheme for general public. It is used for long term benefits generally of 15 years and useful for tax benefit.
- 6) Bank Fixed Deposit schemes(FD):- It is the safest way of the investment for the probable investors because according to DICGC Rules, the deposits and interest on them up to Rs. 1,00,000 have a full security. The customer can invest according to the availability of funds and receive interest as per the requirements as monthly, quarterly, half yearly or yearly.
- 7) Senior citizen saving scheme (SCSS):- The persons who are above 60 years old or retired persons can invest in such a schemes especially for better options after their retirement. They receive extra interest like 0.50% and more tax benefits on such a schemes. These schemes generally introduced by post offices or banks which are familiar amongst the senior citizens.
- 8) RBI Taxable Bonds:- These bonds are for 7 years having 7.75 % interest rate. The certificate is given for the investors for its security.
- 9) Real Estate: The investment in real estate includes immovable properties like land and buildings. When an investor invests in only one residential house property, it is tax free investment but if he invests in more than one house property it is considered as real estate investment. Such type of investments in the name of family members is useful for tax planning.
- 10) Gold and silver: This is a traditional type of investment which is useful for functions and celebrations. But it is like dead investments which are not interest gearing security

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or productive investments. It includes ornaments of gold and silver, jewellery, coins, chips paper gold i.e. sovereign gold bonds etc.

Position of Different Investments in India

-	Risk	Tenura	Options in India : 5	Returns	Tasation
Direct Equity	High	Can be sold anytime		British Committee of the Committee of th	The second secon
Equity mutual fund	Moderate High			-	510G - 15%, L10G-10%* (Long term) year
Real estate	THE RESIDENCE	Can be sold anglime	High Lew	Market linked Market linked	
Gold		Can be sold anytime		Market linked	
799	No risk	15 years	Partial withdrawayan	Control of the Contro	Interest tax free (EEE status)
Bank fixed deposit	Low	7 days to so years	Promature exit	Varies	Interest taxable as per tax slab
Debt funds	Low-high	Open and		Market linked	
RBI taxable bonds	Norisk	Fyour	Line	7.75 percent	interest taxable as per tax slab
NPS	Low-high	100 minus entry ago	and the second	COLUMN TO SERVICE AND ADDRESS OF THE PARTY O	40% of corpus tax exempt, Annuity taxable
Senior Citizens' Saving Scheme	Norick	Sycan	Low	3.1 percent	Interest tasable

^{*} Gains up to Rs. 1 Takh exempted ** Post indexation *1155 comes with 3-year lock in ** Subject to conditions For Physical gold, paper gold and debt funds long terms 3 year; Real entails long term is 7 years.

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Research Methodology

This study is based on the secondary data by observing websites, periodicals, discussions with investments consultants, tax practioners and other relevant knowledgeable experts.

Findings and Suggestions

- 1) To increase fixed income investments and market -linked investments
- To increase household savings by 'nvesting in various financial instruments like bank deposits and others
- 3) To increase in tax saver investments which increases the benefits of capital gains or taxfree dividend incomes because Indian Citizens are very much sensitive in tax benefits.
- 4) To encourage the probable investors to invest in equity funds and equity liked plans like mutual funds.
- 5) To open the SIP Accounts, especially amongst youngs ers.
- 6) The Government of India has taken several initiatives in investment pattern in industries, real estate, telecom, banking, insurance sectors to improve the overall economic condition in the country.

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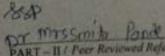
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enclusion

Slowly but steadily the investment pattern of India is changing. The investors are arching for better options of investments in different types of financial instruments which will abilize the financial markets in India. The popularity of bank deposits will be diversifying into other investment. Indian people will look after to invest in high return investments with their pailable income sources. In reality, risk and returns are inversely related, i.e., higher the returns, igher is the risk, and vice versa They try to compare various investment options which will be sulted into highest benefits and diversify their savings to maximize the profits.

abliography

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- Business News-Wealth-Invest-Top 10 investment options 2)
- www.changing investment patterns. 3)





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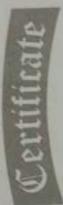
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National Level Seminar on

"Institutionalization of I.Q.A.C. & new NAAC guidelines

for Arts, Science & Commerce Colleges"

January 18-19, 2019



This is to certify that Prof. / Mrs. / Mr. / Dr. Smita Pande

MMVM, Laxmi Road, Punc.

Savitribai Phule Pune University, Pune, and Internal Quality Assurance Cell Shri Shahu Mandir "Institutionalization of L.Q.A.C. & new NAAC guidelines for Arts, Science & Commerce Colleges" sponsored by participated as a Resource Person / Chairperson / Delegate in the National Level Seminar on Mahavidyalaya, Pune - 09. held on 18th & 19th of January, 2019.

He / She has presented a paper on Role of Principal in 19AC to Enhancement of Quality of

uzurpaga Maniia Vanijyeyî, P. P. Jadhav ahavidyalaya, Pune-30. Co-ordinator Principal

Dr. Shobha Ingawale Principal

APARTA INSCRIPT TOO INPACTIACION ASSESSMENT 3. Role of Principal in IQAC for Enhancement of Quality of Higher Education in the Institution Dr. K. P. Balengi Principal, 10MVM Dr. Smits Pande AND PROCEEDINGS. Prof. Asmita bullcarni ASSEPTOT BAYSE Abstract Internal Quality Assurance Cell bereafter known as IQAC in any institution, as an important administrative body is responsible for all quality mattern. It is the leading responsibility of IQAC to inmate, plan and supervise various activities that are necessary to increase the quality of the education imparted in an institution. The role of IQAC in maintaining quality standards in teaching learning and evaluation becomes crucial. As a charperson of IQAC, the Principal plays vital and fundamental cole in institute. The role of the principal in providing quality education to the students is mostly depends upon the approach and administration of the college, NAAC established the IQCA for enhancement of higher education, but there are many problems of IQAC and its implementation. It is expected that the policy and plan of the college should be determined in the IQAC and its implementation is made though the Cumulative Grade Point Average i.e. CGPA. In this study an attempt is made to find out the role of Principal in enhancement of quality education in college. Keywords: Quality, NAAC, CGPA Introduction The head of the institution is the leader who acts as an executive officer and work in collaboration with all the entities of the college. He is a member of University management as well as college executive management. He promotes and develops good governance within college. He is supportive of University governance structure and policies. He must link the strategic development of the college with University strategic plans. He has to manage the college budget by co-coordinating with the administrative staff. He has to take initiative to attain national and international recognition for the college. He has to work for the development PART 1 Peer Reviewed Refereed and UGC Listed JournalNo. 40776 Dr Mrx Smito Pandes Asmila Principal Huzurpaga Mahila Vantjye Mahavidantaya Time 30

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of their students', abouts and all related stakeholders, maching and montenifying stuff also, the has to describe the regime transports from tentificated markets to modern sources by encouraging

Digher education in India

bolish's (Puber Education system), it is traid highest compare to United States and China, University County Commission is the Governing Hesty who advices the Government, fixes the policy matters and helps to co-ordinate herween the central and state. Higher education includes past degree level education which requires minimum three to four years for completion for numer education. It also usclades Advance Research, Higher National Diplomas, Foundation Degrees to Horors', Docums, Post Graduitz Programmer like Masters Degrees and Doctorales.

fodian higher concains system has expanded rapidly by adding nearly 20,000 colleges and more than 8 million students in a decade from 2000-01 to 2010-11. As of 2010, India has 700 malversition, with a break up of 44 central mayorstites, 540 state universities, 122 degreed universities, 30 private universities, 5 institutions established and functioning under the State Act, and 75 Institutes of National Importance which include AllMS, IITs, HEST and NITs among others. Other institutions include 39,071 colleges as Government Degree Colleges and Private Degree Colleges, including 1x00 exclusive women's colleges, functioning under these universifies and institutions as reported by the UGC in 2016. Colleges may be Autonomous, i.e. empowered to examine their own degrees, up to PhD level in some cases, or non-autonomous, in which case their examinations are under the supervision of the university to which they are attituted, in either case, however, degrees are awarded in the name of the university rather than the college.

Statement of Problem

Government has used several measures to improve the quality of higher education. Establishment of NAAC is important in institution form for improving the quality of higher education. Still there are many problems to enhance the quality of higher education. In this study, an aftempt has made to find out the problems of quality of higher education and suggestions to improve the higher education.

Objectives

- To define the role of Principal in quality of higher education.
- To study the present status of Principal in colleges.

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made deposits on increasing data collected through, NAAC conference and restorated web partials. Some of the information required to rescurch, also through the personal separation of colleges as well as SSR published by colleges and and comments written by outwarts and experts us peer team of NAAC. Some of the of the only the dissummand with Principals.

Important Statu

to the last 50 years, business on the street on India has wetnessed rapid and remarkable growth. The metrics in the country of substitutes in however, disproportionate to the quality of otherwise that is being dispersed. Over expansion is often criticized as one of the biggest downlain of Indian higher education. A large number of institutions suffer from superficial quality and a lock of funding. As a result, entry into the top institutions is highly competitive and framiliates into a contest for higher entrance test scores and better private coaching institutes.

Higher education in Pune faces problems ranging from income and gender disparities in combinent, deprived quality of faculty and teaching and even to a general lack of motivation and interest amongst students. Industrial skill shortage is also one of the major factors contributing to the mounting number of unemployed graduates. Some industries have started providing soft-skill education under their GSR activities. But it is observed that percentage of employment of graduates is not up to the mark.

In this research paper, main focus is on higher education, its problem and role of Principal in facing these problems or challenges. Table 1 shows the chart of Graduation market in India as per Census 2001.

Table 1: Graduation market of India as per Census 2001

P.	Holders
Degree	37,670,147
Total Post-graduate degree other than technical degree	6,949,707
Graduate degree other than technical degree	25,666,044
Engineering and technology	2,588,405
Teaching	1,547,671
Medicine	768,964
Agriculture and dairying	100,126
Veterinary	99,999

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As Pane is refucation hab and challenges of higher education in Pone are different to

other states. Therefore Table 2 presents the educational statistics of Pure

Table 2: Education Statistics of Pune

No of Conversities No. of Defense Forces Institutes

No. of Engineering Institutes

Untire http://www.gumnetwork.org/topic/tole-higher-estocation-human-a

Table 3: Affiliated colleges to Savitribai Phule Pune University at PG and UG Levels in development.)

Pane region

	Pane 148	TUG Level	POLOG	165
St No	Coune Name	108	60	
207	BA/B.COM/BSC BCA/BBA/BBM FINE		-	57
	ARTS DIPLOMA	52	12	16
23	B.Ed/M.Ed.	17	4	
3	LAW	24	4	25
4	B.Farm/M,Farm	43		44
5	Engineering	8	1 1	09
6	B.Arch	247	75	322
	Total			

(source: annual reports of SPPU)

Out of 322 colleges affiliated to Savitribai Phule Pune University, only 75 Colleges run the Post-Graduation courses i. e only 23,29% colleges are taking initiatives to run these programmes which feels the low interest of students to take the admissions for the courses after Graduation.

Parameters of measuring quality as per NAAC

Institutions providing higher education function in dynamic environment. Parameters of measuring quality is basiculty depending upon some core values such as fostering girls. competencies among students, inculcating value systems among students, use of technology, and contribution in national development. Quality measurements of IQAC are briefing as follows:

Cornection aspect includes cornection planning and its implementation, academic flexibility and enrichment as well as feedback from stakeholders, it pertains to and

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Dr Mrs Smita Parce Asmila



practices of an institution or ministing a scale range of programme and assessment with the concretion national and global terrois and relevants or for Real and

- Students of different backgrounds and abilities through allocial southerness and according to the students of different backgrounds and abilities through allocial southerness and experiences. Internative instructional techniques provided by instrument and according ability. Quality of Jeanning provided by instrument and the people largely on teacher readings to draw open such seconds and are administrative to develop such learning according to the effects of according to the learning. Survey of student satisfaction indicates all the effects of according to the institution to make learning a meaningful process.
- This parameter of Research, Innovations and Extension stocks information in the policies, practices and outcomes of the institution, such occurred to sentent annovations and extension. It deals with the facilities provided and efforts made by the institution to promote a research culture.
- 4. Infrastructure and Learning Resources is the quality parameter to measure the account and optimal use of the facilities available in an institution to materials the country at academic and other programmes on the campus. It socraes to have seen constitution the institution students, teachers and staff benefit from these facilities.
- 5. Student Support and Progression are the efforts of an instruction to provide meaningful expenses for learning at assistance to students, to enable them to acquire meaningful expenses for learning at the campus and to facilitate their holistic development and progression. It also meaning alumni engagement of the institution.
- 6. Effective functioning of an institution can be evaluated by the policies and practates at has evolved in the matter of planning human resources, recrument the performance appraisal, financial management and the overall role of leaders are quality measurement of Governance, Leadership and Management and its strategic development.
- 7. The role of the institution is reflected in terms of the kinds or programmes, and the and preferences and values which incorporates within its regular functional. The institution who impactfully performs must reflects its quality through incounter and best practices.

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Findings and Ohiox ation

Present problem of higher education for instructions

Some of the more providence facial by the highest all a sortion appears on Yours or have

Student tracker ratio is high and make on may of one done in 19 me and a 12 by the will be on one build which may came on places or others of the lands few such problem, where student maches such a high-

- Cost of higher education is high. The manday of the stell is free the expending to grant streamer system has remarked in the right growth of per-use tripler site of one in and now, the world proportion of the cold, oppose whereany of lasts year, and not other and instrument A printing number of public, manages are for all a first to call-financing courses and high teletic prior. The private accords primary mores of Singuing include decisions, explained free and existence for ones. University the
- feast-sprace infrastructure Harrier at a challenge of tembronic infrastructure fooder. in some of the nestrations. Mostly it to hound in most adod meditations due as arouthesent funding, it is observed that, infrastructure sensing to class exerce, ground, computers, library facilities, books purchases, recreasion built, modern techniques and equipments are inadequate or put upto the mark.
- Attitude of teaching and non-tracking staff Due to Co-common policies, a greater number of teachers are an contract basis. No, every year new coordinates of teachers in found which also affects so devenes of marking staff and work culture. Hence, extra burden is pur torth on permanent staff and turnover of teaching staff on contract have as high. Most of the zon-aided colleges appoints this unqualified staff on minimum value, which reduces teaching quality. The adverse effect of professionalism is found atmosp teaching staff. It is a challenge before Principal to motivate such kind of professionation among teaching staff.

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Dr. Mrs Smita Pande Asmita - Aukon



- 5. Loavailability of Welfare facilities. According to mean assume welfare facilities were have been provided by the motivation. But if has been observed that has be mostlessed funds, if is not possible to provide various welfare facilities by headless. E.g. power FDP, maveling facility, crecken to women employees, needed facility, by facility extra working hours etc.
- e. Inadequate non-teaching staff Co-operation from non-teaching staff is some to be less which affects on efficiency of teaching staff. In some institutions consists of Boseteaching staff recruited is insufficient according to prescribed norms, which affects on efficiency due to pressure of work.

Unstable government policy—It has been found that teachers are qualified but many teaching posts are vacant. Very less per cent is expended on Higher Education. It has been observed that government interference is comparatively high. Transfers, the complex socio-political nature of the education sector in India makes it difficult to implement social reform. As a result, the overall quality of education suffers.

- 8. Low attendance of students. Many students are reluctant in higher education. After graduation the tendency of students diverted towards seeking jobs, in case of got student's marriage after under-graduation is one of the major problems of derivate higher education. Few students among the whole population is seeking for higher study focusing on self-study or professional coaching classes such as CA, CS, CMA etc. so there is low attendance of students in colleges.
- 9. Lack of communication among stakeholders Stakeholders includes, management, teaching staff, non-teaching staff, students, alumni, parents, University, Government, Industries etc. it is a crucial challenge before principal to maintain harmony among all stakeholders according to the fulfillment of vision and mission as well as objectives of the institution. Sometimes lack of communication among these stakeholders, resulted into deprived co-ordination.

Role of Principal Leadership in improving institution achievement

The role of the Principal as a chairperson of the IQAC is crucial in ensuring the effective functioning of all the members. He must possess the quality and experience in quality aspects in a understands direction setting. He knows that teaching and

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administrator and with almost of peaks we much must likely to be more seed to achieve the mode styling to plot alle more the strong calls of monthloss, individual greats, teams greats.

The pro-tout or perturning a policial leader always another fulfly stimulates has tearadvantage of the sell as makents by providing them individualized respect to and principal in Pennsyal conducting points former on the stale of Principal in Pennsyal conducting to the observe practices to cases students with proper subscation. He encourages upraces ofter beneficiaries of coffege in make aguificant decreions. He also develops any and ofference and montatures ungern covered plants.

- replementation of policy decisions by organizing multitation
- Co-collector unong all stakeholders of the institution.
- Monorary administrate examinations, evaluation for smooth functioning of the system
- Make anny and coordinating faculties, administrative authorities and supporting staff. to effective and efficient work
- Massian disoptine among the staff & teacher as well as sustain good academic
- Insuring quality assurance with the help of IQAC.
- Manianing regular, right and appropriate contacts and interaction with Government, UGC and University.
- Always work for the common goal of providing effective sechnical education and guiding to enable the students to carevo out promising career and bifelong learning.
- Mountar, evaluate research, development and consultancy activities.
- 10. Promoting industry-noting interaction for better employability of the students.

Conclusion

All the discussion held in above study, there are many problems faced by Principal as a leader of the menture in coordinating and manuaining quality. Similarly, it has been found that, many institutions in higher education faces various problems elaborated above. Due to these problems and challenges, quality of higher education goes down. To overcome these, researchers will suggest following recommendations.

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8. Execution of Sami Vivekanand's Thoughts for Ethical Leadership and Sustainable Development on Corporate World

Dr. Rupali Sheth Ms. Asmita Kulkarni

Assistant Professors at Huzurpaga Mahila Vanijya Mahavidyalay.

Objectives

- 1. To identify the leadership qualities of Swami Vivekananda.
- 2. To study impact of Swami Vivekananda's thoughts for development of leadership.
- To study execution of Swami Vivekananda's thought for ethical leadership in corporate world.

Statement of Problem

There are various reasons for leaders to behave unethically in organizations such as pressure of growth, to attract shareholders, to achieve goals, greed, and impending financial losses, cut thought competition. There is no synchronization between senior leaders and organization's code of ethics. If senior leaders do not subscribe to their own of ethics the result is unethical practice in the organization Post the Satyam case lots of efforts are taken to improve the executing situation. Ethical practice is most important in organization due to cross border movement of capital and various cases of frauds are reported. Mr. Madoff the promoter of Madoff Company was caught in the financial fraud of \$65 billion for which he was punished to imprisonment. If only the Indian system gears up to absorb ethical practice, there will absolute trust and faith on legal system which will lead to investment flow in India.

Methodology

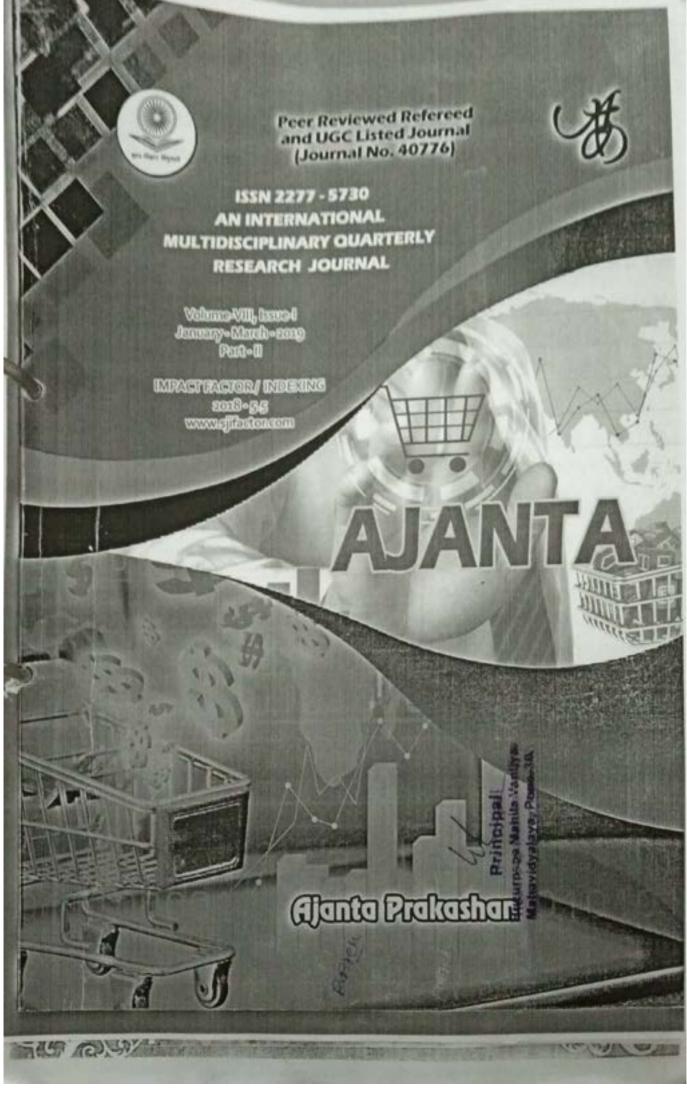
This research paper is based on secondary data. Researcher have referred to various books, research papers, novels and web links to express views related to research. The most the information is descriptive in nature

Introduction

Swami Vivekananda or Narendranath Datta or simply Naren is called in pre mona days was born in 1863 in Calcutta in an affluent family. White studying in Calcutta Univer-

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1. An Analytical Study of Publication Industry with Reference to Digital Marketing in Pune City

Asmita Kulkarni

Asst. Prof. Huzurpaga Mahila Vaniiya Mahavidyalaya.

Dr. Rupali Sheth

Asst, Prof. Huzurpaga Mahila Vanijya Mahavidyalaya.

Abstract

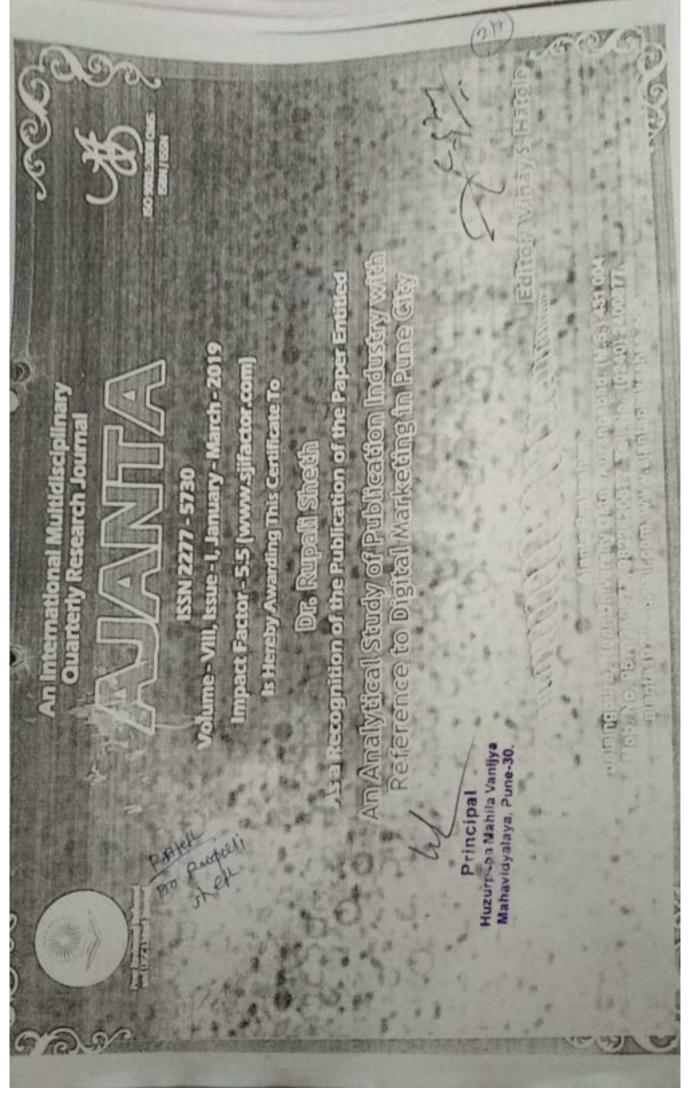
Books have always been viewed as a significant avenue for the development and promotion of human values. They record new ideas, preserve and communicate knowledge, impart education and values, and aid the overall development of an individual as well as nation. Indian publication industry is the seventh largest publishing industry in the world. According to Nielsen survey, India will become the 6th largest publication industry in the world and the second largest of the English language. This industry is expected to touch Rs 739 billion by 2020. The outlook of this industry has been changed in last 4 to 5 years. This may be called as digital age of publication industry. This sector has tremendous potential, both in the domestic as well as the export markets.

The Indian e-book market has been expanded with internet and spread with mobile phones, specially smartphones. Over 70% of Indian publishers have "digitised their content to produce e-book versions. Various digital apps can provide publishers with a new and effective way not only to satisfy the needs of the end readers but also increase the distribution of their digital edition. As we see reding culture is never abolished. Only the resource has been changed from scriptures to digital form. But this change is limited in urban areas only. It strongly affects to book sellers but not to publishers. Publishing market is flourishing but at the same time old book-sellers are shutting down their shop or going for merger. The best example of this digitised bublishing industry is book-ganga, which took over well-known international book shop in Pune. he purpose of this research paper is to analyse the consequence of digitisation in publication idustry as well as to find out its impact on publishers, booksellers and readers.

Key words: publication industry, digital marketing

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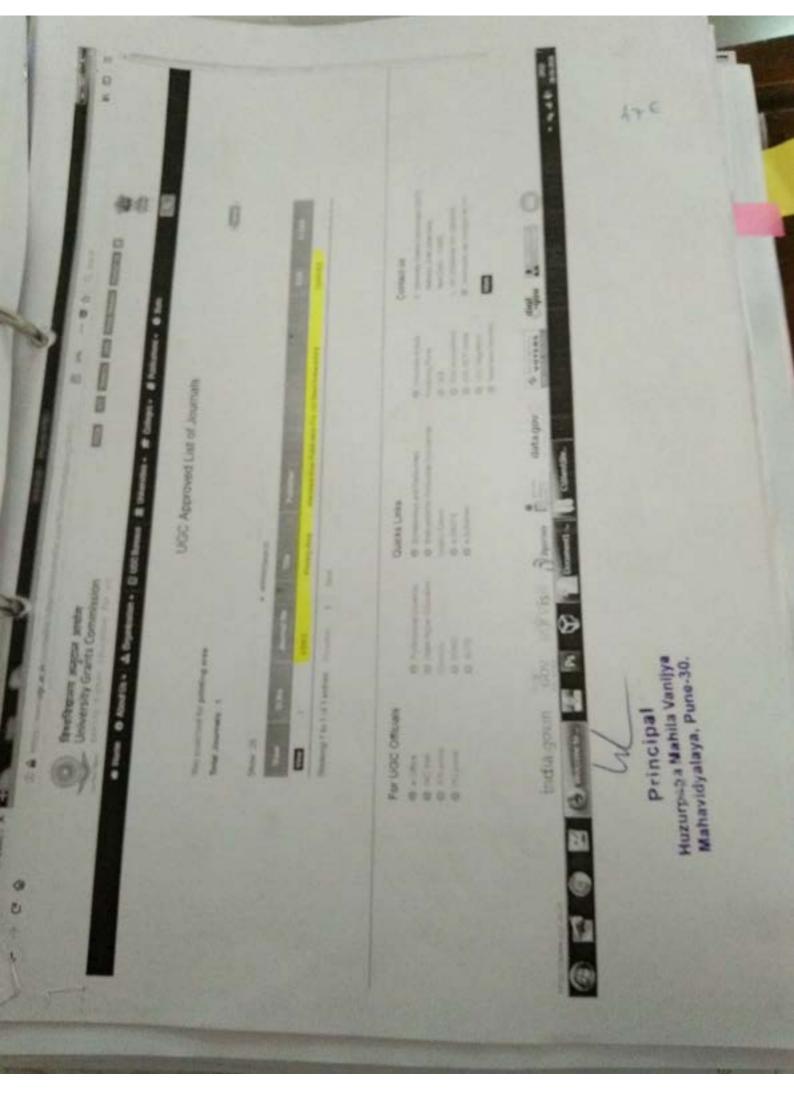
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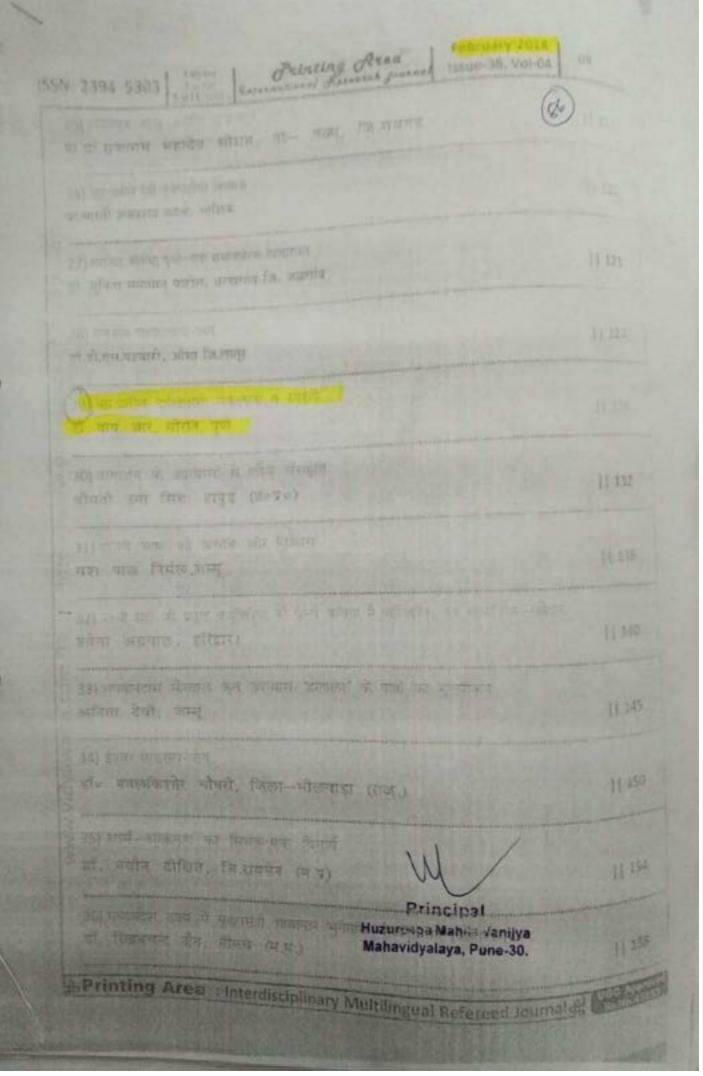
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"CHANGING ROLE OF HUMAN RESOURCE MANAGEMENT"

CHANGING ROLES OF HR MANAGEMENT

Direct Administration Administration

Principal

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Dr. Yuvraj Rajaram Thorat

Vice Principal S. B. B. Alias Appasaheb Jedhe Mahavidyalaya Punc

ARSTRACT: Generally the Human Resource Management managedor furnished initiative and counsel to manage

Editor - in - Chief - Ashok Yakkaldevi

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CHANGING ROLE OF HUMAN RESOURCE MANAGEMENT

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Generally the Human Resource Management work managed or furnished authorise and courses to purage of worker driven issues in an association. With the evolving times, the focal point of house is APSTEACT esistionally evolving. HEAT is gradually moving for from the sustainary organization. The capacity is currently especied to perform extrem included undertokings by draberately using workers and guaranteeing that the afferent representative projects are suggested and executed in a positive way which impacts the numerical quantifloble ways. The research paper highlights on the concept of Human Resource Management with house introduction and definition. It throws light on changing role of Human Resource Management in corporate strateoic management.

Cojectives

To study the changing role of Human Resource Management

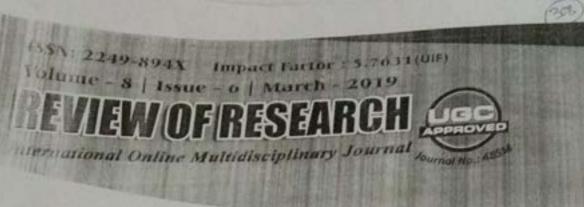
The study is descriptive in nature. It is based on secondary data. The information is gathered from RESEARCH METHODOLOGY the sources, for example, books, diaries, magazines, papers and sites

CYWORDS: Human Resource Monagement , corporate strategic management , Liberalization and industrialization.

Since 1991 India was moved from a semi-controlled economy in to free market economy Libera tration and industrialization has paved an increasing pressure on organizations in india to change from traditional, costly, sub-optimal levels of technology to performance based competitive and higher technology. The reaction to advancement has made open doors for innovation up degree and modernity. very aggressive information/yield showcase, high development and adaptable condition. HRM issues associated with it strategic initiatives of diversification, mergers and acquisitions reconstruction, joint statutes and strategic alliances are the outcomes of Liberalization. Privatization and Globalization. The role of kR is changing. Previously considered a support function, HR is now becoming a strategic partner in leigning a company achieve its goals. A strategic approach to HR means going beyond the administrative tails the payroll processing, instead, managers need to think more broadly and deeply about how "Sovees will contribute to the company's success.

Principal

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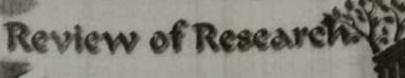
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किसान क्रेडिट फार्ड ही थोजना देशातील व्यापरी, नह केली आहे. महकारी व प्रादेशिक प्रामीण वैकामोर्फत गर्वावली हाते. पानी सन २००५-०६ ते २००९-१० या पन तर्घाणा खळात वितरीत केलेली किसान झेडिट चार्ड १७.७० तासा प्रतकी आहे

भारतीय अर्थेट्यपस्थित दोती क्षेत्रचे स्थान महत्वाचे प्रसायनाः भारे. चारतातील होतो व्यवसाय प्रामीण भागातील छोळांचा वस्त्र स्थवसाय आहे. भारताच्या एकुण लोकसंस्थेपेको

अन्तर्भ अपे न्यान्य पेनी संस्था विश्वासिका WHEN STREET, SAIN STREET, STRE DATE SHIPS HAND ADDRESS NO. 19106 ग्रीतीचे निम्न तमाराणी अपूर्ण पालाम्बर्गा अनेक कारणीनी प्रीति अवस्थापाने स्थान विश्वनेदियस क्यो होड स्थाने आह भागांत प्रचेतामध्येत होती व्यवसायाचे प्रहार because the state that the same is necessarily follow amount our mercure amount attenwaterson thereon turbs anderesten quite होती अध्यस्मवाचे महत्त्वे खूप मोडे आहे होती हा भागतीय अमेन्यास्थाना असा आहे निमानन नाजात केल बारवालांक विकास बारक इंग्लेख नहीं उद्देशीयक special subsections were restricted to the state of such कर्म कार्यन नामें ऑक्टॉलिंग कार्यक्रमान लागणांच करवा मान रोण व्यवस्थानकपूमन प्रांचना काले. यामानीत प्रदेश शतास्त्रीतिती ६५% समापनी जानी व्यवस्थात अवस्थित असे का व्यवस्थाति से बाहर मालम काल देशमध्य प्रान्ताचे वादे होते होत्रकाहुन हेरो जाने प्रारंभार प्रकृत्यास्थात होती स्टारसायात अनना माध्यामा प्रशास और म्हणून होती व्यवस्थाना गरमण मिलनो अन्यत गरिन्दे अन्ति रोती सेवासा श्रीणात विकार्यक सभी प्रथमित होते आहे स्टानुको जीती पहरही। भागदेशी स्थल स्टूर्ड

होती व्यवस्थानाती कहें पंची से सहेट बाव मारो. होतो अनगरम कार्याच कर्ने हा आवश्यक घटक अपे प्रमान देशाचली सेराकरी होसातील उत्पदनामाठी मीरुमा प्रमणनाम क्या प्रमात, तसंत्र त्यांना मिळालेल्या बत्यादनात्त्व फर्नाची परतायड जनतात. मात्र, भारतीय शेतक-याच्या बावतीत मात्र असे शोस नाही, वामाने अनेक कारणाचे विद्यतेषण करण्यात आलेले आहे. भारतीय रोतकरी मुखनः गरीप अनल्यामुळे उपभीरय वस्तू खरेदी अस्प्रमामशोरेखील स्वाता कर्ते ध्यति लगाने कर्त्राया बापर होतकरी अनुत्पादक कारणांसाठी कारतात, त्याम्छे कर्जाची परतफेड मेळेत होत नाही. त्यामुळे कर्ज व त्यावरील व्यानांचा भार भावत जाउन शेतवती कर्ज फेडण्यास असमर्थ तम्त्रात तसेच भारतीय होती हा अनिश्चित स्वरूपाचा व्यवसाय आहे. पारतात कोरडवाट् शेतीचे प्रमाण का मोटे आहे. त्यामुळे शेतीचे पावसावर

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Principal Huzurpaga Mahilo Vanijya Mahavidyalaya, Pune-30.







Women Entrepreneurship in India

Dr. Mrs. Smita Pande

Assistant Professor, Huzurpaga Mahila Vanijya Mahavidyalaya, Laxmi Road, Pune-30.

Abstract

Women Entrepreneurship is the new phenomenon in India which is a process whereby women take lead and organize the business or industry and provides employment to other persons. It takes place not only in urban areas but in rural and semi urban areas also. Women entrepreneurs are active at all levels domestically, regionally and globally. All over the world, it is estimated that approximately one third of the business organizations are owned by women.

Pandit Jawaharlal Nehru Says That "When woman moves forward, the family moves, the village moves and the nation moves"

Introduction

Women entrepreneurship helps in the reduction of rural poverty. It contributes in the economic development. Women must be empowered with business approach by enhancing their knowledge, skills and facilitating economic development. Now-a -days there are various opportunities are opened for Indian women due to 1) Higher level of education 2) Economic compulsions 3) Constitutional rights for equal opportunities 4) Gender equality through empowerment of women 5) Economic empowerment.

The study aims at the problems faced by women entrepreneurs in India and what are viable solutions n such a problems taken in India.

Objectives of the Study

- To study the role of women entrepreneurs in India
- To study development of women entrepreneurs 2)
- To study the categories of women entrepreneurs in India 3)
- To find out the problems faced by women entrepreneurs in India 4)

Definitions

- 1) Entrepreneur:-The word has been derived from the French words"entreprendre" which means undertake.
- 2) According to Women Entrepreneurs enterprise, "A unit of organization relating to survice or business enterprise managed by one or more women entrepreneurs having individually or mintly a share

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Huzurpapa Mahila Vanijya Mahavidyalaya, Pune-30.

CT FACTO THE PRIVATE COMPANY. week entreprendus, Enterprise, winter conference is tend to be highly motivated and self-directed by Acquered : Lines property Women testerations in the land budgeting, financing, accounting marketing, where testerations in the land had budgeting and must oversage the marketing and must oversage the land had been and had been an Role of Women Entrepreneurs where the process must acquare the base vision and must oversee and implement where the process must have vision and must oversee and implement where the process must have vision and must oversee and implement the process must have vision and must oversee and implement the process of the pr Women enterpreneurs must base vision and must oversee and implement Women courses must have 1) Communication skills 2) Interpersonal skills 2) Int 2) of emotions 4) Good doctision making ability. 3) 4) men Entrepreneurs development.

India's position in women work participation is lowest compared to other countries.

India's position in women work participation in 1970-71 it was 14.20% Women Entrepreneursdevelopment In India participation rate in India is \$1.6% in 2010-2011 and in 1970-71 it was 14.20% Partion rate in India is 31.000 in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other countries:-1) In USA=45%2||600 Women work participation rates in 2010-11 for other c Women work participation 5) In Shrilanka and Brazil=35% 6) In France=32% (a) In France=32% (a) In Indonesia=40% 5) In Shrilanka and Brazil=35% 6) In France=32% (a) In France= Successful women entrepreneurs in India:-Patria Bhushan: IndraNocyi (CFO PEPSICO) 2) Padmashri: Naina Lal Kin Pagna Daniel Head HBSE 3) Padma Bhushan and Padmashri: Kirang Chairman and MD CMD) 4) NeclamDhavan (MD Microsoft India)5) La KalpanaMorparia (Joint MD's of ICICI Bank) 6) Ekata Kapoor (Director, Bassa Shahnaz Hussain (CEO Shehanaz Herbals) Catagories of Women Entrepreneurs In India Women in organized & unorganized sectors Women in Traditional & Modern Industries Women in Lirban & Rural areas Women in large scale & small scale Industries Problems Faced Bywomen Entrepreneurs In India 1) Patriarchal Society:- Traditionally centrepreneurship is male preserve and are a distant dream. Women have to face role conflicts a soon as they initiate any Women have laid many ambitions during their studentship but lose triack of their published Do this Shirts Poul 58 Scanned with CamScanne

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during marriage and setting down as a housewife. Family is always an influential factor for married woman entrepreneurs and husband being the main constituent of the family, has a major influencing role.

- 2) Absence of entrepreneurial Aptitude:- Many women take the training by attending the entrepreneurship development programme without entrepreneurial bent of mind. They are verified through their tests, interviews etc.
- 3) Marketing Problems:-The marketing is seems to be male dominated and women without experience in it fails in this field. They have to depend upon the middlemen for marketing their products that incurs their own profits margin from it by higher selling prices and exploits women entrepreneurs. In such a competition, customer's attraction towards the product produced by wigner entrepreneur's decreases resulted into fewer sales and less profits. It is difficult to capture the market and make the products popular for women entrepreneurs.
- 4) Financial problems:- There is a lack of support from bankers, problem in managing working capital, lack of credit resources which are the basic obstacles. Here training doesn't significantly help the women.
- 5) Family conflicts:- Women have no enough time to spent with their families while performing this dual role. The demands of family members are unending. The inabilities to attend to domestic work, time for education of children, personal hobbies, entertainment addto their conflicts.
- 6) Credit facilities: Women constitute about 50% of the population. They often denied credit by banks on the ground of collateral security. Women's access to risk capital is limited. The credit facilities are delays due to 1) Complicated bank loan procedures 2) Delay in obtaining the loans 3) venturing out for women 4) Promotion of self-employment programme.
- 7) Shortage of Raw material: there is inability to get adequate raw material, e.g. for basket making, irest based raw material is not available.
- 85 Heavy competition:- Many women entrepreneurs have imperfect organizational set-up, but they have to face severe competition from organized industries.
- 9) High cost of production:- It determines the efficiency and stands in the way of development and expansion of women enterprises. Government's assistance as grants and subsidies enables women to tide over the difficult situations. Women entrepreneurs faces the problems of labour, human resources, infrastructure, legal formalities, overload of work, lack of family support, distrust etc.
- 10) Social barriers: In rural areas especially, women entrepreneurs are always seen with suspicious ses, facing social barriers. So many castes and religions dominate with one another and hinder women entrepreneurs.

Dr Masmin Pands

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12) Lack of self-confidence. Women lack confidence and besitate taking risks. They are conservative AJANTA - ISSN - 2277-5730 - IMPACT FACTOR - 4.205 (1990) MICHAEL FACTOR in taking risks and their risk bearing capacity is also less. Women have to play a duel role. They have to strive hard to strike a balance between her dualroles.

The paper work is based onsecondary data collected from various books, National and international Research Methodolofy Journals and public and private publications available on various websites and libraries.

Findings and Observations

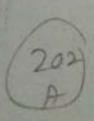
- Women are very good entrepreneurs if they maintain proper work balance in life.
- Women entrepreneurs are necessary for growth of the economy
- Women enterprises provides a livelihood to at least 10 more women and helps in reducing 2) 3)
- Indian women is now becoming an educated, economically independent persons.
- Women entrepreneurs have proved a strong driving force in today's corporate world. They 4) are competent to balance their duties of motherhood and enterprise hood. 5)
- As per Data, 60% Of Indian Rural women are self-employed. 6)

Recommendations and Conclusions

- Promotion of small businesses for empowerment of women. 1)
- Urge to make the woman self-sufficientby avoiding gender based obstacles and neglect 2) 3)
- Increase the role of Government by uplifting the women entrepreneurs, increase literacy level by providing those facilities, concessions, and incentives at various levels as a policy objectives 4)
- Women were given priorities in all sectors by offering them motivational and non-motivational 5) factors.

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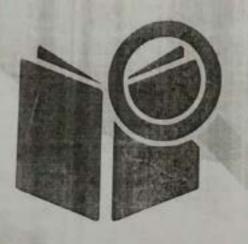
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Peer Reviewed International Refereed Research Journal



(Dr. Neha Puranik)

Principal Huzurosoa Mahis Vanijya Mahavidyalaya, Pune 30. Editor Dr Bapu G.Gholap

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Dr. Neha Puran ils Huzurpaga Mahiia Vanijya Mahavidyalaya, Puna 30.

A Study On Market Segmentation Strategies Of Apple And Samsung



Dr. Neha Puranik Huzurpaga Mahila Vanijya Mahavidyalaya Pune

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Abstract

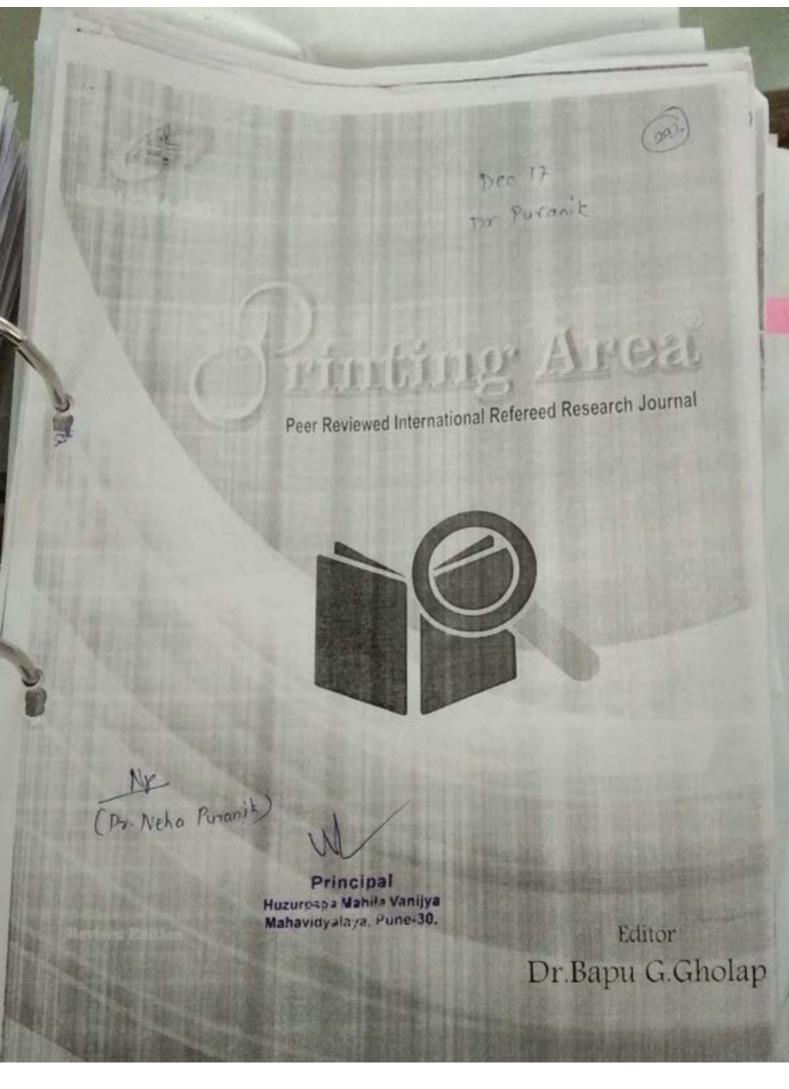
With the increasing globalization of the business world, Market Segmentation becomes more important concept in marketing. Market Segmentation is a firmly established marketing concept and an important resource allocation tool. In order to capture heterogeneous market for any product, marketers usually divide or disintegrate the market into a number of submarkets/segments, this process is known as market segmentation. The purpose of this paper is to discuss Market Segmentation Strategies of famous mobile brands Apple And Samsung.

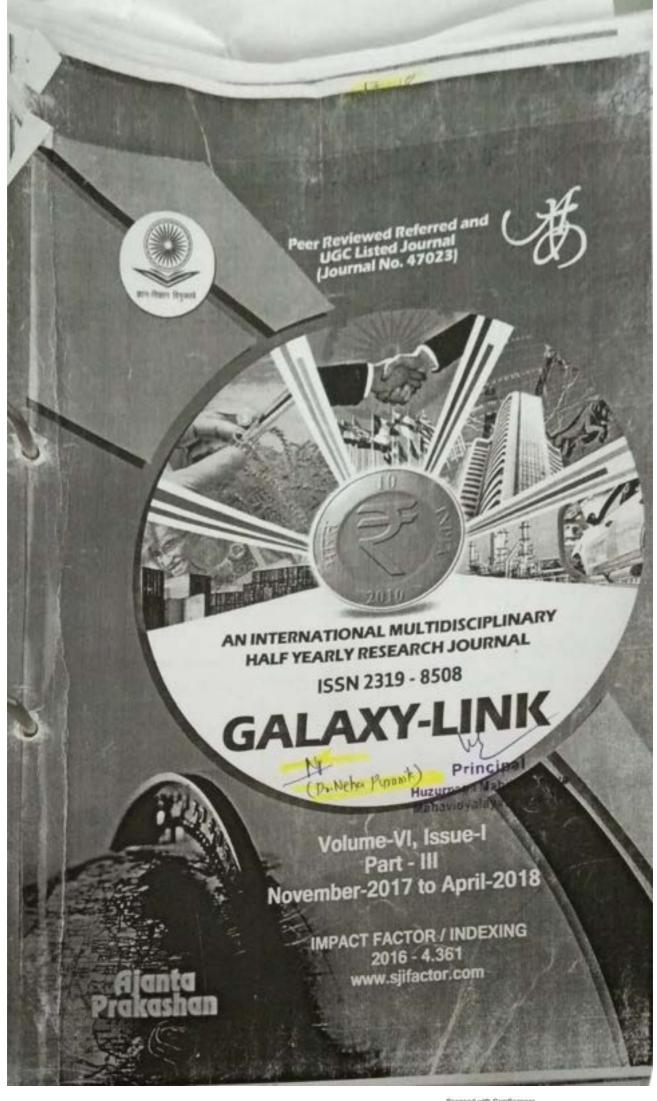
Key Words- Segmentation, Market, Introduction

The market for any product is normally made up of several segments. A market is the aggregate of consumers of a given product. Consumer (the end user), who makes a market, are of varying characteristics and buying behavior. There are different factors contributing for varying mind set of consumers. Market segmentation is the process of dividing consumers or customers into groups with similar needs and wants. Marketing relies heavily on segmentation because different groups of consumers have different needs. On Mahavidyalaya, Pune-30. the market is segmented, the firm then decides which segments to target. Market segmentation

Dr. Nicha Puranik)

Principal Huzurpapa Mahila Vanijya





20. An Overview of Implementation of Right to Education Act, 2009 and Amended Bill, 2017



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Dr. Neha Puranik

Huzurpaga Mahila Vanijya Mahavidyalaya, Laxmi Road, Pune-30.

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Abstract

Education, Specially universal primary education is an important part of any civilized society. For Indians, it is a matter of serious concern that even today, more than 60 years after independence, universal primary education remains a distant stream.

The Parliament of India passed the 86th Constitutional Amendment in 2002, which inserted Article 21A into the constitution of India making education a fundamental right.

According to Article 21A, The State shall provide free and compulsory education to all children of the age of 6 to 14 years in such a manner as the state may by law determine.

Indian parliament has enacted Right of Children to free and compulsory Education Act, 2009. This Act is commonly known as Right To Education Act. The paper focuses on implementation of this Act and challenges for implementation.

Objectives

- To understand features of implementation of RTE Act, 2009.
- 2. To discus about The Right of Children to free and compulsory Education (Amendment) Bill, 2017.
- 3. To discuss challenges in the implementation of RTE Act, 2009

Research Methodology

The paper is descriptive article which is purely based on Secondary Data from various books, magazines, newspaper articles and information from websites. It is based on the Right to free and compulsory Education Act, 2009.

Key Words - Right, Education, Compulsory, Act.

(Dr. Noha Puranih)

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PART - III

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Introduction

The basic objective of the Right to Education Act is stated as follows have selled the age of 6 to 14 years shall have a right to free and compulsory education in the salat technic school till completion of elementary education."

In order to meet this objective, the RTE Act requires state and local governments he establish schools in each prescribed neighborhood within a period of 3 years of the commencement of this Act. Certain minimum standards of infrastructure as well as less to a student ratio are specified in the Act.

Basis of implementation of RTE Act, 2009

Following features provide the basis of implementation of RTE Act, 2009

- 1. Every child in the age group of 6-14 has the right to free and compulsory education in a neighborhood school, till the completion of elementary education.
- 2. Private schools will have to take 25% of their class strength from the weaker section and the disadvantaged group of the society through a random selection process. Government will fund education of these children.
- 3. No seats in this quota can be left vacant.
- 4. These children will be treated at par with all other children in the school and subsidized by the state at the rate of average per learner costs in the Government Schools.
- 5. All schools will have to prescribe the norms and standards laid out in the Act and no schools that does not fulfill these standards within 3 years will be allowed to function.
- 6. All private schools will have to apply for recognition, failing which they will be penalized to the fine of Rs. 1 lakh and if they still continue to function will be liable to
- 7. Norms and standards of teachers qualifications and training are also laid down by this Act. Teachers will have to subscribe these norms within 5 years.
- No donation and capitation fee is allowed.
- No admission test or interview for children and parents.
- 10. No child can be held back, expelled and required to pass the board examination till the completion of elementary education.

11. There is a provision for establishment of commissions to supervise the implementation of Rylnespal the Act. Huzurpaga Mahila Vanijya

Mahavidyalaya Pune-30. Neho Puranik)

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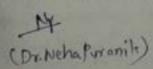
- 12. A fixed student and teacher ratio is to be maintained.
- 13. Three years moratorium period has been provided to schools to implement this Act.
- 14. All schools except private unaided schools are to be managed by school Management committees with 75% of parents and guardians as members.
- 15. The National commission for Protection of Children's Rights has been managed to monitor the implementation of this Act.

The Right of Children to Free and Compulsory Education (Amendment) Bill, 2017

- The Right of Children to free and compulsory Education (Amendment) Bill, 2017 was introduced by the Minister of Human Resource Development on 10th April, 2017. The bill amends the RTE Act, 2009 by extending the deadline for teachers to acquire the prescribed minimum qualifications for appointment.
- According to the Act, if a state does not have adequate teacher training institutions or sufficient number of qualified teachers, the provision to possess minimum qualifications is relaxed for a period not exceeding five years i.e. till 31st March,
- > The bill further adds to this provision by stating that those teachers who do not possess the minimum qualifications as on 31st March, 2015 will acquire the minimum qualifications within a period of four years i.e. by 31st March, 2019
- Challenges in implementation of Right to Education Act, 2009.

RTE Act has specified Government Centric system of primary education. This system has to be run by the State or Local Governments i.e. Municipal Corporation, ZilaParishad, Panchyat etc. According to the Act, Government bodies are made responsible for everything i.e. for selecting sites for school, to construct school buildings, appointing teachers and school administrators.

In Primary Education, it is important for the Government to provide funds and also set up a basic regulatory mechanism. But RTE Act has suggested Government intervention in day to day running of schools which may hinder rather than help the cause of universal primary education.



PART - III

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Making more education choices available and affordable will automatically improve the quality of primary education because parents will choose the one that is best for their children.

Even after 60 years of independence, private initiatives have played an important role in providing primary education in India. In India, many NGO's are engaged in providing basic education to the poor and the underprivileged.

Whenever parents have a choice between Government run and privately run schools, they usually prefer to send their children to privately run schools for the superior quality of education. In spite of this reality, the RTE Act greatly discourages private initiatives in

The Act requires every privately run school to obtain a certificate of recognition from a basic education. certifying authority set up by the State Government. So such Schools have to Comply with certain standards for infrastructure, teachers' qualifications and teacher student ratio.

4)

(3)

Under proper conditions, even Government run school system can be a success. RTE Act talks about educational inputs i.e. buildings, teachers etc. It is completely silent about educational outcomes.

5)

The RTE Act provides for public monitoring of schools through the mechanism of the school Management Committee. It consists of elected representatives of the local authority, parents or guardians of children admitted in such schools and teachers.

School Management Committee are given responsibility of monitoring schools, including monitoring the utilization of funds.

The committees have been given power to prepare "School Development Plans".

The American Model for Education-In the United States, the primary education system is run almost entirely by the Government and school choice is almost nonexistent. The schools are run by school boards. The school boards constitute on entire system of parallel local Government and are charged with the responsibility of providing education from primary to high school level.

PART-III (Dy-Maha Puranila)

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Accountability in this system is achieved by the very high level of local control. School noard members are given lot of powers.

In India, for effective implementation of RTE Act, it is necessary to give powers to school Management Committee.

Conclusion -

It is seen that RTE is ensuring right to schooling and not right to education. RTE has improved the facilities; brought more kids to the school but has failed to provide them with right or quality education.

With the implementation of RTE Act, 2009, school enrollment numbers have gone up and school infrastructure has improved but the ability of children in rural areas have not been improved.

We can say that Primary school outcomes are not looked after by RTE Act implementation.

Children in private schools have better educational outcomes. But the same situation is not found in Government Schools in rural areas.

For overall improvement in the quality of education, the qualities of teacher training, infrastructure, teaching resources and community involvement insuring school accountability must go hand in hand.

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Sunday 11th March, 2018



This is to certify that Prof./Dr./Mr./Mrs./Ms.

Dr. Neha Puranik

of Huzurpaga Mahila Vanijya Mahavidyalaya, Laxmi Road, Pune- 30.

has participated and presented the paper entitled

An overview of implementation of Right to Education Act, 2009

and Amended bill, 2017

at the International Conference on "Innovative Developments in Commerce, Management, Engineering, Social Sciences, Humanities, Law and Environmental Studies" held at Hotel Aurora Towers, Camp, Pune-411001, Maharashtra on Sunday 11th March, 2018.

Or. Neha Paranik)

Prof. (Dr.) Nivrutt D Pingale

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AN INTERNATIONAL MULTIDISCIPLINARY HALF YEARLY RESEARCH JOURNAL ISSN 2319 - 8508 GALAXY-LINK IMPACT FACTOR / INDEXING 2016 - 4.361 www.sjifactor.com Principal Huzurpspa Mahila Vanljya Mahavidyalaya, Pune-30 (Dr. Nicha Purano)



Abstract

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A research paper on impact of Stress on employees performance

Dr. Y. R. Thorat S88 Allas Appasabels Jedhe College Pune

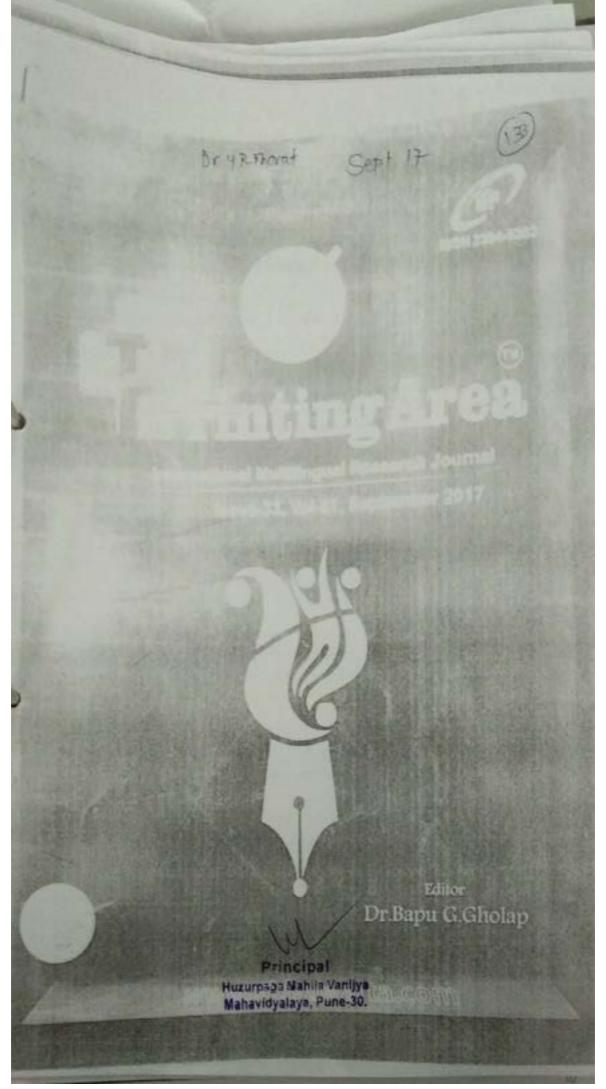
Abstract >

Stress is a recognized killer & a major contributor to workplace illness. Companies are worried about stress because of reduced effectiveness individuals can find that the impact of stress blights their health &happiness yet stress is a conglex phenomenon, it cannot be painted in black & white. We all need a degree of stress to drive us on to achieve. Neither total lack of stress nor stress to excess is good for you. Stress is unavoidable on the part of the employees as the systems, procedures; techniques are getting complicated with the use of advance technology. Every employee cannot cope with such rapid changes taking place in the jobs. This will lead to ansing of stress among employees. Stress can affect one's health, work performance, social life and the relationship with family members. The stressors and its consequences are to be understood at individual and organizational level.

Introduction:-

The importance of all this for stress is that being in too high a mental state for a desired action is stressing. At the extreme, as your brain activity gets faster &faster, it can end up thrashing about, incapable of making decisions or solving problems. Research in the civil service has shown that there is a very strong correlation between stress levels & degrees of off-determination, Senior civil servants who ilingual Refereed Journal of Charles 1985

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thus it is concluded that most of the employees working in Muncipal Co-operation. awaravats were not aware of their health status Findings of the Study

These following were the main findings of the study:

Most of the employees working in Sant Codes Baha Amravati Lineversity, were suffering

The ratio of Respiratory, cardiovascular health problems were found very low among the employees,

31 Most of the employees working in Sam Gadge Baba Amravati University and the stress this to office work.

a) Majority of employees working in Mencipal Co-operation , Amravati showed the negative expression about their health and life

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INTERNATIONAL TRADE IN INDIA AND ITS ECONOMIC DEVELOPMENT

Dr. Yuvraj Rajaram Thorat Apparaheti ledhe Mishavidyataya Pigner MAS

ABSTRACT:

The international trade liberalization is the impact on the economic development of free movement of goods, capital and labour force across borders. Many argue that there are advantages and disadvantages of the capital control over development. It is also argued that more liberalization in the labour market both from South (developing countries) to North (industrialized countries) and from South to South would greater benefit the economic development of developing countries than other liberalization policies. But, in this paper, Researcher will focus on the openness to trade and its relation to the economic development of India.

KEYWORDS: Economic development, liberalization, International trade

INTRODUCTION:

The importance of international trade in the world has been widely studied and also examines the role of international trade in the various issues. In thispaper I focussed on the relationship between Economic Development and international trade and also discussed disadvantages of international trade-International trade is an activity of strategies importance in the development process of a developing economy such as India, International

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Gearing up for Academic and Administrative Audit

Dr. Yuvraj Rajaram Thorat Vice Principal Apparabeb ledhe Mahavidyalaya Pune.

Graph 1 Profitability ratios of Atul Auto Limited siere in above graph, Debt Equity is shown in oercentage

ONCLUSION

From the Graph Live can say that when the debt equity ratio is low (in 2012-13), 2013-14 and 2014 15), all profitability ratios are high. means profit is high. When debt equity ratio is high (in 2010-11 and 2011-12), the profitability ratios are low. Although, debt equity ratios for 2010-11 and 2011-12 are the same, but profitability still differs

Also based on above analysis of table 7 and 8 we can conclude that there is no direct relation between capital structure & financial performance

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- Research Paper Impact of Capital Structure on Financial Performance of the Listed Trading Companies in Stil Lanka Nirajini, A*, Priya, K B** Principal
- Swedish listed firms Phansamon Gansuwan Yalçyn Cahit Önel

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Abstract

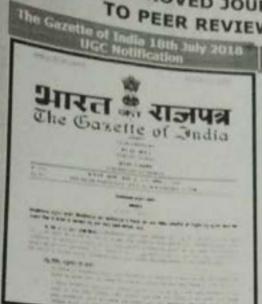
Like all other institutions, higher educational institutions undergo financial audit. Keeping the inadequacy of financial audit in view, the UGE recommended Academic and Administrative Audit (AAA) in the 9th plan because higher education is more than mere audit of financial audit as it involves administrative academic and social aspects as well as teaching, research & extension. AAA is an important step towards quality assurance, Self evaluation is an extremely useful method of quality enhancement for Higher Education Institutions (HEI). Strengths, Weakness, Opportunities and Challenges (SWOC) analysis and AAA are the most important instrument for self evaluation HEI. This paper throws light on objectives and scope of AAA. It also highlights the need and benefits of conducting AAA.

Key words: HEI, AAA, NAAC, IQAC, SWOC Introduction

Considering the changes in education sector around the world Governments in the various countries have proposed various methods and measures to enhance the quality of education at higher (college / university) level, India is not exception for that. Academic The Influence of Capital Structure ashirs Vanigued Administrative Audit is a carefully structured Performance A qua Wahavidyalaya Pune-30 stem of internal and external review which facilitates the monitoring and evaluation of institutional process. Academic & administrative audit procedure is interrelated. Academic Audit

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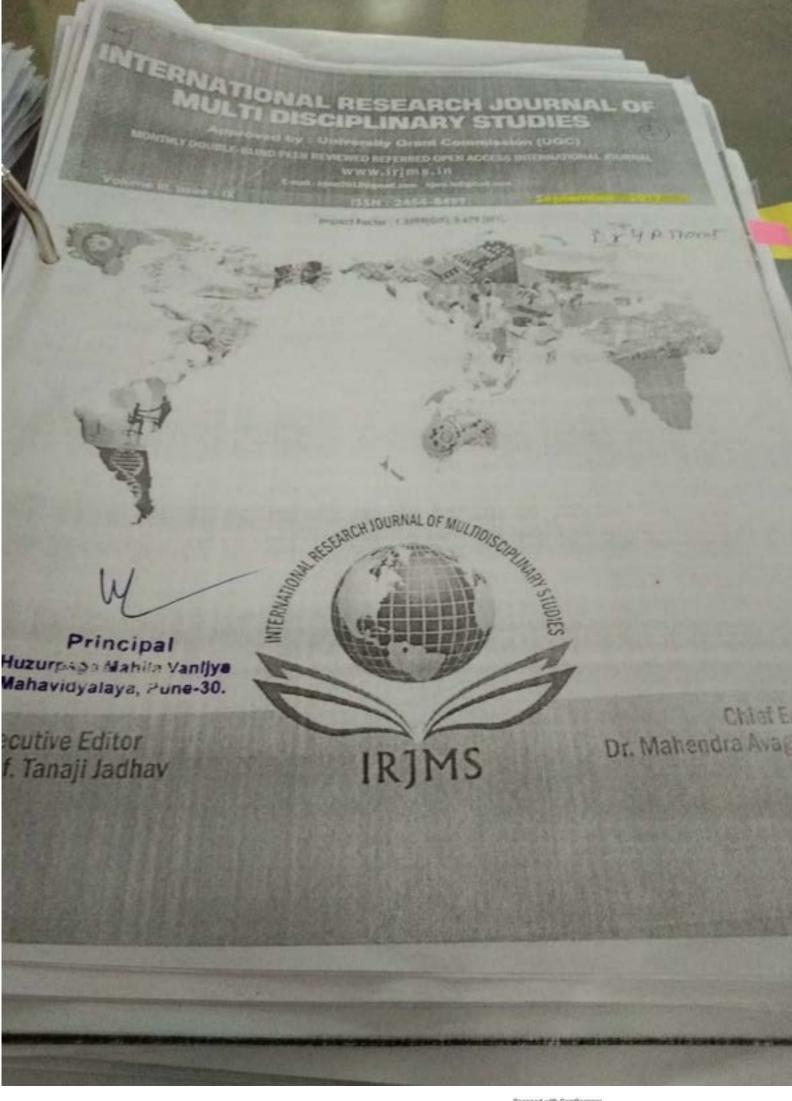
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Principal

Huzurraga Mahila Vanliya Mahavioyalaya, Pune-30.



विभिन्न वंदिया कार्यक्रम

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सम्बद्धान्त्रका, वातुरात प्रके अध्यासात्रक व जात सार्वाक्ट्यासात, करून स्टूक्सा कर, कृत Coursely and then the wife over the on South inter their and section extensions. fafaces after on analysis measured acceptable and another and acceptable and acce eletterin fiffica etan men unana un eschan appendia, mencen attenta un accesar grimpion स्त्रोतामाध्याति सामग्रीकार व आर्थिक चोरण नवार प्रशासना लोकांना सहस्राती करून स्थाप समाज आणि अस्त्रातात्र अस्ति अर्थान्यस्थिपुर्व पश्चितंत्र पश्चामाती पा कर्वप्रवाची शक्त प्रशास आणी आहे.

संस्थाको प्रशासकोच व्यवस्था आणि सावजीवर नात वाच्यावस्य गाहिती - व्यवसाया कालीव गानाव साधने हा 'विविधन्य प्रतिका' कार्यक्रमाचा मुख्य अहंदश आहे.

भिविद्युक्त इंडिया कार्यक्रम तीन मुख्य विभागवर आधारकेला आहे.

- १) पाद्माभूत ओली स्विता: चात्वातील प्रत्येक नागीक्याता पादापुत सामा सुविधा दुर्गम भागातील मागरिकाका प्रतिबंध आणि जलदलती इसकेट समल्बन करून देन । साकाम्य बहिन्द्र आहे.
- र) मानावीतुरार सेवा आणि प्रभासन :- विविद्य विवाद महनावे जीवत प्रथा कार्यात सुरुभना व पारदर्शकता आणगे. शासकीय पाजना व कार्यक्रमात नागरिकान। प्रशासकाय -सहभागी करन पेपे.
- भागिरिकांचे जिल्लि सहामीकरण : नागिकांच्या हिक्सिन महामीकरणामध्ये इंटानेट, मोवाहेन याचा सरभाग मतस्याचा आहे. डिजिटल सारास्ता, डिजिटल समाधने, पानर नहां कहित करन । डिजिटल कृष्ट्या सहाम समाज असलेल्या भारतात परिवर्तन करण्याचे डिजिटल इंडिया कार्यक्रमाचे डॉट्स्ट आहे. डिजिटल इंडिया कार्यकमाचे प्रमुख स्टांग :-
- अ) आरत औट :- नेशनल आध्रिकल फायबर नेटवर्कदवार २,५०,००० ग्रामपंचायती बोहण्याची योजना आहे. बासाडी सरकारने १,००० कोटी रुपये भाग-भांडवल असलेल्या भारत बांडवंड नेटवंड लिमिटेलची निर्मिती केली आहे.
- यादवारे भारत नेट व मेघराज क्लाऊड वासारख्या अस्तित्वात असणाऱ्या नेटवर्कचे एकाल्मिकरण करूर मंभवत इंकाम्भाव इंकामस्ताय : 25) विकासनापासन ते ग्रामपंचायती पर्यत शय-स्याड कर्निस्टिलिटी आणि करणब्द व्लंट्यांमं प्रतिक जाणार आहे.

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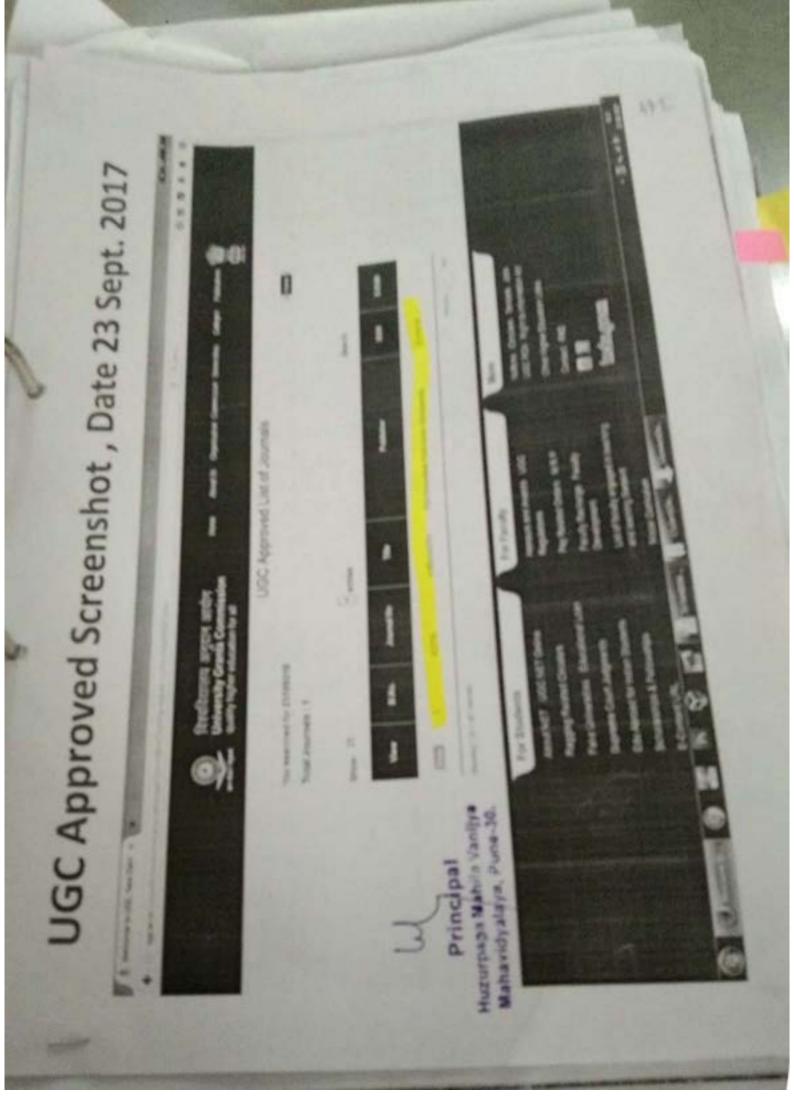
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कृषी क्षेत्राच्या विकासात माहिती-तंत्रज्ञानाचे योगदान

हर्त, साब,आर, धारास संदर्धिन यानीवर्धक ात. पूरा

आजसे युग हे माहिता-तंत्रज्ञानाने युग आहे मंद्रान हे माताबाने विकसित होत आहे आणि से कृषी क्षेत्रत महत्त्वाचे लगां आहे. यामुळे शेतकऱ्यांना पीड भोगते, असे भवाने, कीय जिस्त्रण सा विषयी आगडवड हो छाल्हो पता येते आणि जास्तीत जास्त उत्पादन पण शक्य होते, तंत्रज्ञानातील मने चदल हे कृषी क्षेत्रल कॉली पदयन आहेत. याम्डे अर्थणवासेलाहे मोठीन मटा होते. वस्था तेंच्यानाम्ठे क्यों क्षेत्रत अमेत्र लाभ तेत आहेत.

भारतात लक्षावधी लोक उपजीविकेची सुरक्षा तसेव एकूण रोजगरायेका ५२ टक्के लोकांना कृषी क्षेत्र घेट रोडगार उपलब्ध करून देते. तथापि, कृषी क्षेत्राचा सकल राष्ट्रीय उत्पादनातील (जीडीपी) बाटा केवळ १४ टकके आहे. फूर्या अपधारित उद्योगांना कच्चा माल प्रवर्त. क्षेत्रहर्मा, आरुज आणि धोरणकते यांच्या संयुक्त प्रयत्नामुळे भारतीय कृषी क्षेत्र आभागानास्पद चनले आहे. १९६० च्या दशकाच्या मध्याला हरितक्रांतीच्या माध्यमातून लाग् करण्यात आहेत्या नव्या क्रमा तंत्रज्ञानाम्ळे कृषी उत्पादन खबर्गाचरित्या वासले आहे. २०१४-१५ मध्ये भारताने २५ कोटी २० लगन में, इन अग्रधान्यांने उत्पादन केले. २६ में टन नेलबंबा, १७ में, टन डार्जा, २५७ में, दन फके व भाजीपाला, १४६ में, दन दुग्धीत्यादन शांहे क्यों उत्पादनातील या अफाट वाढीत राष्ट्रीय कृषी र्मालोध्य ध्यवस्था व माहिली-तंत्रज्ञान यांची भूमिका

Principale महत्त्वाची गहिलो आहे.

.anlly@क्षेत्रातील वंशानिक प्रगतीमुळे नवीन तंप्रशान avidyalaya, Pune-30, ज्यास मदत झाला असून, कमी खचात

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शासकीय प्रयत्न

१) महावध प्रकल्प :

दीतक त्यांना हवामानाचा अनुव अदाव नवन्त्र पोहोत्तवण्यासाठी राज्यातील सर्व महसूल महलात भागा महत्त्वांतर्गत २०६५ रवयंगीलत एयाम्य केर उपारण येणार आहेत. या हवामान केंद्राम्डे १२ वाल । फिलोमीटर परिसरातील अचुक इसामानाची नोह स छ। मिनिटाला उपलब्ध होणार आहे. या स्थामनाव नोदीमध्ये पर्जन्यमान, तापमान, इवेची मापेन आर्ग यान्याचा तेग आणि दिशा या वातालरण नेए प्राप्त मीजमाप करण्यात येईछ, जमा झारोल्य करणाजीरणा माहिती हवामानावर आधारित पीक विका ते क पीकविषयक सल्त्का, हवामानविषय संशोधन अला हुन कल्याणकारी योजना सत्रवण्यासाठी सहस्यभूत उत्त आहे. ५० लाख जोतक-योपयेत एसएमणस्यो मेरेन पीहोचवण्यासोवतच डिजिटल बोर्डीच्य माध्यमात्न र व उपलब्ध होईल.

२) महाराष्ट्र स्पर्धाक्षम आणि कृषी विकास प्रकल्प

कृषी उत्पन्न बाजार समित्योच्या कामङ सुस्वता, पारदर्शकत याची, शेतकयांची क्रमाण्य है नये आणि आधुनिक तंत्रज्ञान शेतक-योपवेत वेहेन्य यासाठी 'ऑनलाईन' फ्रॅटफॉर्म उपलब्ध करने रे Securities: Interdisciplinary Multilingual Refereed Journal ImpactFactorA014

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Principal Huzurpaga Mahila Vanljya Mahavidyalaya, Pune-30.







Challenges Faced By New Entrepreneur In Indiawith Reference to Pune City

Dr. Rupali Sheth

Huzurpaga Mahila Vanijya Mahavidlaya

Prof. Asmita Kulkarni

Huzurpaga Mahila Vanijya Mahavidlaya.

Abstract

India is on the third position for new start up in the world. But we need more entrepreneurs in Indian economy for increasing our GDP. New innovation start-up will become source of steady income and will lead to addition to GDP. Opportunities should be tapped by new generation to solve the problems of unemployment. Job creation is a foremost challenge facing by Indian economy. The Government of India has undertaken several initiatives and instituted policy measures to foster a culture of innovation and entrepreneurship in the country. Our Prime Minister Narendra Modi believes in start will bridge the gap to enhance development and growth of our country. Indian Government has boost digital start up by allotting around 2000 crores. In India entrepreneurs are facing various challenges such as lack of knowledge, lack of skills, lack of money, lack of information, lack of confidence, lack of proper direction, fear of fixed monthly income, lack of direction and also planning. In this paper researcher has tried to find out various problems of new entrepreneurs in Pune city. Survey is based on primary data collection. Researcher has collected data of some entrepreneurs who have started entrepreneurship within 3 years. Paper will highlight on points such statement of problem, objectives, methodology, introduction data analysis and suggestions and conclusions.

Important terms: Entrepreneur, Entrepreneurship, start up, Challenges.

Objectives

- To check attitude of new generation to start business.
- To find out challenges faced by new entrepreneurs in Pune city.
- Give suggestion for overcoming problems. 3)

Methodology

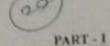
Primary data is collected from some entrepreneurs of age group 25 to 28 who have started their business recently. Personal interview and observations will be considered for drawing conclusion of study. The researchers have collected secondary data and information relating to topic through newspaper, weekly magazines and websites relating to topic.

Statement of Problems

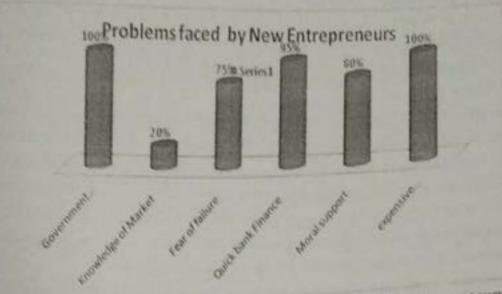
ith 356 million the age group According to a UN report 2014, world's largers 2014 pony between 10 years to 24 years old resides in India. The annual population and the same of India is 1.2% according

Asmita Kullen

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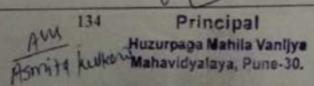
industrial development. If we will overlook originalization or post-graduation students from other stream only 210 3 per cent students are interested in doing trading, counselling, hoteling, anchoring after graduation or post-graduation.

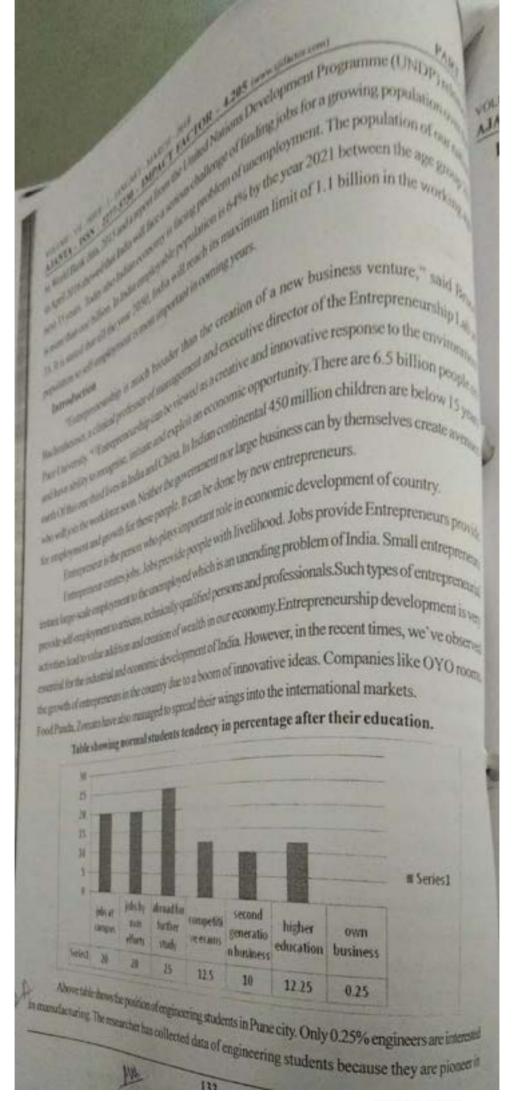


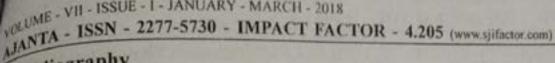
Above table indicates 100% entrepreneurs finding problems in licencing, 20% are not aware about market, 75% fear of failure 95%said that lengthy procedure for bank finance 80% said there is lack of moral support and registration is expensive.

Problems faced by new entrepreneurs

- 1) Government process of licencing: Company registration has been hassle for entrepreneurs looking to set up their business. India ranks 142 positions in 2009 in ease of doing business. In 2015 INC-129 was introduce for improve ranking still required to submit supporting documents and information to Government. It requires shop Act, Current Account, Proposal, GST certificate. And maximum time consuming is loan process. There are almost 19 steps/procedures to start new business.
- 2) Expensive at initial stage: Registration process is expensive and time consuming Let's take an example. For a company with a registered office in Mumbai and authorised capital of Rs. 3,00,000, the fees would be as follows: Stamp duty Rs. 1300, Articles of Association Rs. 300, Memorandum of Association Rs. 2000, Authorised Capital fees Rs. 13000, INC-29 2000
- 3) Knowledge of legal system and compliances: If you're looking at high growth, there are a few typical phases during which you'll have to interact with the legal system in India. India is a very tough country to do business in, due to its complex, slow, and inefficient legal system.
- 4) Knowledge of market: Many first generation entrepreneurs are facing problems such as poor marketing strategy, lack of Govt. support. It is observed that entrepreneur maintain quality in production or service with the help of labours, but finds it difficult to find market for his commodity which is influences by first generation entrepreneurs.









PART - I

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- 5) Fear of Failure: One of the main reasons why many aspiring entrepreneurs allow the fear of failure hem from starting. AJANTA - ISSN - 2277-5730 - IMPACT FACTOR - 4.205 (www.spifeciar.com) to stop them from starting their business is because they view failure as something that is negative. The fear of failure stop entropy. failure stop entrepreneur to stop them from starting a business. According to statistical analysis of experts, 90% of all new business. 90% of all new business fail within 3 years. There are many reasons why business fail, but fear of failure alone should never be seen.
- 6) Quick Bank financing: According to the study 94% of new business fails during first phase. Lack should never be enough to justify. of funding is the main reason. Finance is lifeblood of industry. At every stage of production entrepreneur requires finance. requires finance. Entrepreneur depend on Banks, the procedure of getting finance is lengthy and time consuming.

 How do I finance.

 How do I finance. That's why, at almost every stage of the business, entrepreneurs find themselves asking - How do I finance

 my start-up? my start-up?
- 7) MoralSupport:Our findings show that family moral support can have both positive and negative impact on new entrepreneurs. Non business family never understand problems of entrepreneurs they never support to new family. support to new family entrepreneurs to continue with business. They want safe and secure income. They believe in fixed packs believe in fixed package.

Conclusion and Suggestions

Researcher strongly feels the need for entrepreneurship in our country. India needs job makers instead of job seekers. Instead of looking for jobs youth can try to find new opportunities where they can start their own enterprises with their new ideas. It can be a probable solution for our unemployment problem. The government set programmes to help entrepreneurs in the field of technical, financial, marketing and entrepreneurial development so that they help to accelerate and adopt the changes in industrial development. Various institutions were set up by the central and state governments in order to fulfil this objective. But this information should be the part and parcel of syllabus and maximum youth should be encouraged for entrepreneurship. Our Prime Minister Modi has emphasised make in India concept, After all, every government promises the same thing, and we are still where we were 15 years ago.

- 1) Subsidies, tax concession and relaxation in the norms must be given to new that is first generation entrepreneurs.
- 2) Financial assistant must be given on educational certificate along with proposal to new generation entrepreneur to motivate first generation entrepreneur.
- 3) Institutional or industrial tie up is important for developing culture of entrepreneurship among students.
- 4) Government must come forward for new generation product market. Free advertisement facility must be given. Exclusive market for the product of new generation entrepreneur must be synthesized.
- Upcoming entrepreneurs can join BNI(Business Networking International) to spread their 5) wings of entrepreneurship.





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Impact of GST on Economy and Employment

Dr. Neha Puranik Huzurpaga Mahila Vaniya Mahavidyalaya Pune

Abstract -

GST is one of the biggest fiscal tax reforms in India since independence. It has been implemented with the objective to streamline India's Complicated Indirect taxation.GST is implemented in India from July, 2017

The important question is that after its introduction, what impact it has done on Indian Economy and whether it has helped for creating a better Indian Economy.

Objectives -

i) To discuss benefits of GST on business and industry

ii) To understand impact of GST on job market

III) To discuss how GST has opened doors for finance and commerce graduates.

Methodology-

This paper is descriptive and conceptual which describes impact of GST on employment. The paper is based on secondary Data describing important terms and concepts under GST.

Introduction-

Taxation system in India is undergoing significant changes since last many years. Broadening the tax rates and reducing the tax rates has been the focal point of all these changes.

Principlawever, in case of Indirect Taxes, some Huzurpaga Maare levied by Central Government and Mahavidyataya, curred by State Government. These

taxes are creating problem of double taxation

cascading impact on prices The present taxes on goods and length in India, impact the economy due to the complexity and cascading nature,

Tax system in India has seen revolution since many years. Previously Central Excue Duty and state sales Tax System were in existence These systems were then replaced by VAT and MODVAT and then to CENVAT.

Introduction of VAT has been successful in India but there were certain shortcomings in the VAT structure at the central and state level For instance: CENVAT does not include many Central Taxes such as additional custom Duty surcharges etc.

Thus in order to reduce these limitations in the taxation system and to avoid cascading effects of CENVAT and service taxes, there was the necessity to reform tax structure in India

Accordingly, GST bill has been passed by Rajya Sabha and Lok Sabha. This is with the objective of reducing the cascading effect of Tax on the cost of goods and services.

Impact of GST on Economy

The implementation of GST in the courtry is the historic move by the Government

GST is a single tax on the supply of goods and services, right from the manufacturer to the consumer. GST is a tax on value addition at each stage. The final consumer will have to bear only the GST charged by the last dealer in the supply chain, with set off benefits at all the previous stages

GST includes taxes which are at Central Level including Central Excise Duty, Additional Excise Duty, and Service Tax and countervaling Duty. Similarly at the State Level, GST will subsume state VAT, Sales Tax, Entertainment Tax, CST, Octroi and Entry Tax, Purchase tax, Luxury Tax, Taxes on Lottery etc.

There are two components of GST IE CGST (Central GST) and SGST (State GST)

Centre levies and collects CGST and State levies and collects SGST on all transactions

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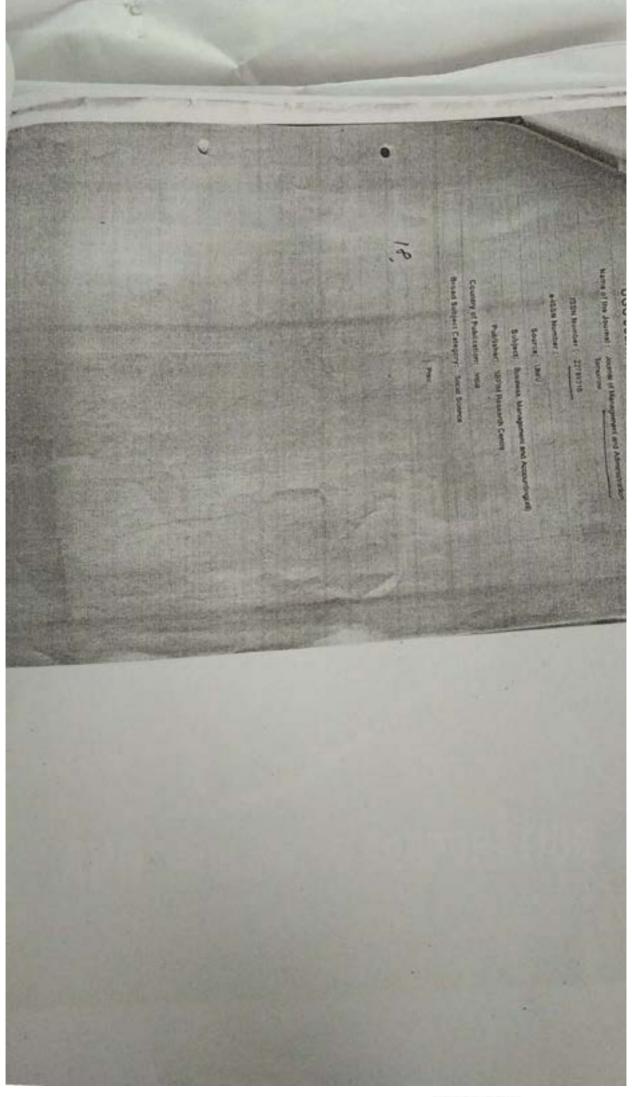
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